Planning Investment in Education: Some Problems and Strategies

economy there is a strong tendency for people with certain levels of eduction to hold certain types of jobs. For example, in developing countries nearly all people who have received a university education work at professional, technical, or managerial jobs usually either in government or as independent professional. People whose schooling ended at the secondary level tend to hold middle level jobs in the clerical, sales, and service occupations. Half or more of the labour force in the typical developing country is made up of farmers and agricultural

little or no formal education. It is tempting to jump from these observable facts to the assumption that a certain level of education is required if a person is to fill a particular occupational role. If this assumption were valid it would follow that a growing economy, which is expected to undergo a shift in occupational structure towards more professionals. technicians, and industrial workers, must follow a defined pattern of educational development to obtain the kinds of trained people it will need.

labourers who have received

In an Influential presidential speech to the American Economic Association 1960. Theodors Schultz suggested that such activities could be considered a process of accumulating capital, which could later be drawn upon to increase a worker's productivity and income. He called this investment in human capital. This form of investment, said Schultz, is every bit as important as investment in physical capital but until his speech it had largely been neglected by academics and policy-makers (1). Subsequent work by Schultz and others elaborated the development activities mentioned above.

Studies sponsored by the World Bank lend further support to the idea that human resource development has an important bearing on economic growth.

There is reason to believe that the relationship is twoway and mutually supporting. On the one hand growing economies can and do devote increasing resources to improvement of educational. health, and nutritional standards. But it is also apparent

that investment in human resources helps to accelerate economic growth. It dies this by increasing labour productivity, encouraging greater physical investment, and reducing the dependency burden of the population. These contributions to growth are especially evident in the case of educa-

Some unresolved problems in planning for national development that continue to plague the newly emergent countries centre around the issue of investment in education. Crucial among these problems which rightly seem to agitate the mind of the planner are:

(1) What is the most appropriate level of investment in education in the application of the available resources to national development?

How can this investment be best distributed among the various types and levels of education so as to achieve the destred balance between the supply of and demand for educated and trained manpower?

How can the mechanism for the conversion of the educational 'input' into 'output' be so streamlined as to maximise its productivity, both in quantity and quality?

These problems stem essentially from the constraint imposed by the competing claims of the various sectors of development on the limited resources available to a devel oping country. Theoretically they are not beyond solution. It is known to the planner that his risk is to plan the application of the available resources to the various ends in such a way that the return on the investment is maximised in terms of the rate of economic and social development.

The general principles underlying this concept are:

(1) The different sectors of development are interdependent, rendering it necessary to strike a balance in the allocation of resources among the competing ends recognised as

(2) Educational development should therefore be inte-

development.

important to economic

grated into the total plan so as to ensure that the supply of qualified manpower is matched by the demand for it.

Underinvestment or overinvestment in any one of these interdependent sectors of development leads to an imbalance and retards the rate of the overall growth of the country.

The translation of this theory of balance into a planned programme of action, however. bristles with many difficulties inherent in the social and economic situation of a developing country. It is true that during the last two decades notable advances have been made in refining the planning instrument and theoretically it is possible for the planner to es-

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timate the economic demand for education of various types and levels through the use of various techniques singly or collectively. But the forecasts even within the limited scope of the economic demand are vitiated by the difficulty in controlling the many variables affecting the input-output coefficients in the rapidly changing conditions of the developing countries, as also by the peculiarity of the production function of education and the complexity of its conversion mechanism. What follows in this paper is a brief discussion of some of these problems peculiar to educational planning and some of the strategies that may be tried in the formulation of a plan to deal with them. THE CURRENT TREND OF

INVESTMENT IN EDUCATION Each of the developing countries in South and South-East Asia has a rich cultural heritage in which education was held in high esteem. Until the launching of the planned effort for overall national development, education was, however sought primarily for its human and social values. It was even regarded as an end in itself in so far as it aided the self-fulfilment of the individual. Inevitably in such a system the economic objectives occupied a place of secondary impor-

tance, and the vocational ele-59 per cent and 11 per cent ments in education received very little attention. But the countries [4; 45-8]. new passion for progress and advancement which swept these countries brought in its wake also a new awareness of the importance of economic growth. In the process, scien-

tific and technological education hitherto almost completely neglected, was suddenly pushed into the focus of public attention and education came to be valued for its vital fecting its fruitfulness. role not only in social and cultural development but also in economic development. The plans of these countries for national development present

some of the most exciting so-

cial and economic experi-

ments and the plan perfor-

mance in achieving the targets

of development is indeed very

now poised for still greater ef-

fort towards the goal of an

economic and social break-

through. The task ahead is

however, full of problems and

challenges (briefly discussed

below) which must be viewed

in their correct perspective

and approached with objectiv-

rise in the expenditure on ed-

ucation which is at least partly

accounted for by the insignifi-

cant size of educational expen-

diture in the pre-plan period

by and large the level of ex-

penditure on education

reached in most cases after

years of planned effort hardly

exceeds 2 per cent of the

G.N.P. (per capita G.N.P. being

\$ 170). This points up the in-

creasingly widening educa-

tional and economic gap be-

tween these countries and the

advanced countries, which

spend from 4 per cent to over

7 per cent of their consider-

ably much larger G.N.P. (per

capita G.N.P. being \$. 1,100

educational development as

indicated by the ratios of en-

rollment to the school-age

population at various levels,

the situation is even more dis-

concerting. The average en-

rollment ratios of 42 per cent

in the first level, 12.4 per cent

in the second level and 1.6 per

cent in the third level in these

countries are in sad contrast

with the corresponding en-

rollment ratios of 73 per cent,

Secondly, in terms of real

approx).

Firstly, in spite of notable

ity and vision.

Most of these countries are

striking in many cases.

ment in education and under-

Fifthly, even though the Asian countries officially recognise the pervasive value of primary education, and are committed to what is known as the objective of universal compulsory education reaffirmed by all the Asian nations under the Karachi Plan in 1960, the progress made to date indicates this objective has not been achieved in all the countries by 1980, the tar-

Sixthly, while under political and social pressures higher education continues to grow, it is still deficient both in quantity and quality. Besides, investment in research is extremely insignificant. In 1960 expenditure per head on research and development was as low as \$ US 0.1 in Pakistan as well as in India, compared to \$6.2 in Japan \$3.4 in Britain. \$36.4 in the USSR and

respectively in the advanced Thirdly, the picture be-

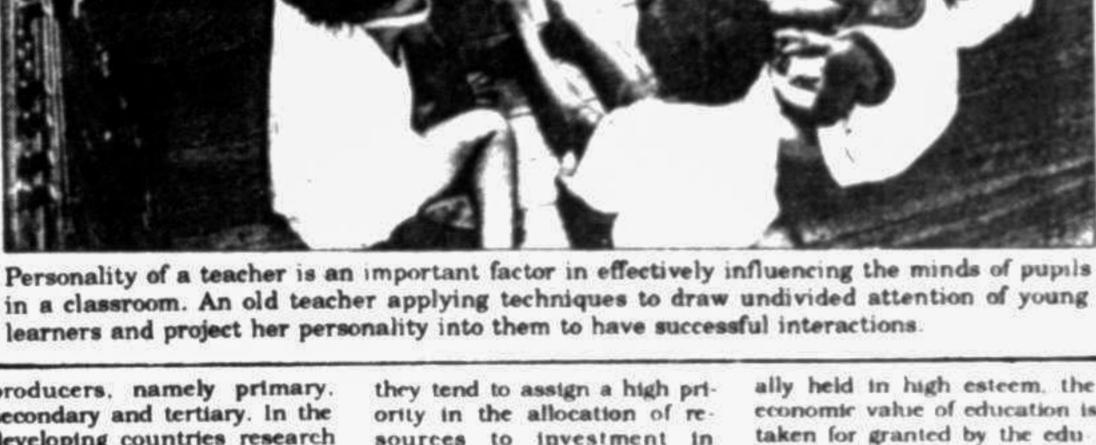
comes still more depressing when account is taken of the serious underinvestment in certain types of education at various levels, for example in the fields of scientific, technical and vocational education. The deficiencies in these vital areas of education are evidence of imbalances within the educational system adversely af-

Fourthly, the high rate of attrition at various levels detracts further from the effectiveness of the current investlines serious interferences in the mechanism for conversion of the educational 'input' into 'output'. The inference is that the present investment is either inadequate for the size of the programme or not being effectively applied. This rate of attrition is as high as 70 per cent in some cases.

get year.

\$78.4 in the USA [5].

It should be stressed here that the role played by education in capital formation has certain unique features. These lie in the potential of education to discover new talents. new goods, new technologies and new instruments of social policy. Those who perform these function constitute a new class of rapidly growing importance in the advanced countries as distinguished from the other three classes of



in a classroom. An old teacher applying techniques to draw undivided attention of young learners and project her personality into them to have successful interactions.

producers, namely primary secondary and tertiary. In the developing countries research has a key role to play through the application of higher knowledge to the economic and social problems which beset these countries in hun-

It cannot be overemphasised that the rate of economic growth cannot be faster than that of the development of human resources. The people are both an end and a means of development. There is no instance of a developed country where the people are underdeveloped. Conversely there is no instance where the people are developed and the country has remained un derdeveloped.

DIVERGENCE BETWEEN PLAN CONCEPT AND PRAC-TICE

Contrary to the value theoretically attached in the plan concepts of most of these countries to the role of education in the formation of human capital, in practice the traditional attitude towards education as a social service and consumption seems to linger on in the minds of the planners and policy-makers in their understandable concern for accelerating the pace of economic growth. As a result,

sources to investment in physical capital, steel mills, damps, fertiliser plants are looked upon as symbols of growth, wealth and prestige and they get the precedence. More or less as a logical corollary to this concept of invest ment, it is considered essential to cut down on all consumption and plan more on 'production' so that as a result of increased prosperity more will be available to be spent on social welfare activities. By implication all education except technical, vocational and professional education is regarded as consumption and placed in the category of social welfare activities.

It is, indeed, evident that the proposition that education is an investment in human resources finds acceptance in most plans as a philosophy rather than an economic reality. In the end a lower priority is assigned to educational development. Such a situation underlines a disturbing gap between theory and practice an outcome of the fact that the general awareness of the economic value of education still remains dim and unclear. Throughout this region where education has been traditionally held in high esteem, the economic value of education is cators. The subject, however, has received very little attention from them as a filed of re-

When we consider educa tion as an investment, we must consider it as purposefully as other forms of capital outlay This the older and more developed countries do not nec essarily do or need to do. Wealth has made it possible for them to be much more easy going. The new country cannot be so permissive towards those in whom it invests.

Even viewed as a consumer good, education is hardly ever entirely present consumption. Because it is more enduring than most other durable consumer goods, it is a source of future satisfaction and adds to future real income. But these satisfactions are not taken into account in measuring national income. Neither does the eco nomic analysis take into ac count the benefits flowing from an individual's education to his family, neighbours, employer, co-workers and the society, which may be called 'external economies.

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Know-how for the Developing World

wide range of practical information for improv ing living conditions in developing countries is given in the latest books issued by Intermediate Britain's Development Technology Group(IT).

One explains how developing nations can mobilise and absorb the energies and industry of future generations by providing them with opportunities and productive work.

Entitled "skills for Life-Experience of Training in Three Developing Countries", it examines the appropriateness of institution-based vocational training schemes as means of equipping young people with the skills and attitudes they need to become productively employed.

A comparison is made between three studies of training

♣ About US\$50 billion

child is attending primary

school by the year

2000. The annual

cost by the mid

1990s is roughly

equivalent to the

now devotes to

military expendi-

days or the total

annual expendi-

ture on cigarette

year on vodka.

nations.

advertising and what

the USSR spends a

ture every two

of the USA's

amount the world

will be needed over the

institutions and their programmes - one each in west and central Africa and one in

poorer nations.

In all regions of the world women constitute around 90 per cent of the teaching force except in the Arab States (51 educate a child. per cent) and Southern Asia (61 per cent).

decade to make sure every Eastern Asia and Oceania.

> During the more than \$1,000 billion.

poor nations receive 400 hours less of schooling per year than children in rich

▶ Between 70 and 90 per cent of enrolled literacy learners in many African countries are women.

On average, children in

to the next one, and another mistake. "I'm never gonna lcarn this," moans the discouraged student at the keyboard. Next to him, another student works on her math: "63 + 25." Another publication, There is a muted hum of activity in the cramped room, as

"Renewable Energy technologics", provides a detailed survey of the main methods - bioenergy and biomass, solar energy, hydroelectric, wind and water power. The socio-economic and environmental implications of the technologies are discussed as well as their suitability to the needs of

Ways of preventing famine are explored in a book entitled, "To Cure All Hunger -Food Policy and Food Security in the Sudan". This is based on lectures from a conference at the Institute of Development Studies at Sussex University in Brighton, southeast England,

Countries throughout the world currently spend an average of \$20,000 per year on a soldier but only \$350 to

In the early 1980s public expenditure on education as a percentage of GNP declined in Sub-Saharan Africa and Southern Asia, but increased in the Arab States, Latin America and the Caribbean,

> 1980s there has been a net transfer of resources from poorer countries to the richer which by 1988 totalled \$50 billion annually. In the same year, the outstanding debts of developing countries stood at

Almost two out of three teachers in developing countries earn lower salaries today than they did in 1980.

Source: Unesco, Unicef

The Other Illiterates O," flashes the computer screen. "' Conceive' is spelt co-n-c-e-i-v-e. 'I' comes before 'e' except after 'c'." The student tries again. "RIGHT!" On

pline in American schools than in their European or Asian students work and chatter. Maps of the world line the walls. The teacher admonishes some one as the chatter increases, just like in any 6thgrade classroom. Except that the students here are almost

They are some of the functional illiterates of America, unable to read or calculate enough to lead a normal life. These men and women hold jobs, sometimes at the management-level; some run their own successful businesses; a few even have high-school diplomas. Yet they cannot read highway signs or appliance instructions, nor can they figure out why 25 cents is a quarter of a dollar. 25 million adult Americans cannot read labels on products; 35 million are vocationally handicapped due

all over 25.

to inadequate reading skills. Literacy experts are pointing to a variety of reasons for this epidemic: a lax school system, growing economic pains, inner-city trouble with drugs. Each factor is tied to the other, and authorities are often at a loss which to tackle first. Encouragement of creativity

leads to a far less strict disci-

counterparts. Failing one's senior year in high school twice in a row leads to automatic graduation. Teachers are paid appallingly low salaries (among the lowest of professional occupations such as medicine and law) : an average of US \$26,000 per year. Incentive to enter the teaching profession has been low. Lately, not only low pay has been the issue : 57% of the teachers leaving their jobs cited work conditions as their reason, not salary. Violence, lack of discipline, drugs, excessive bureaucratic responsibilities, are all culprits. One out of five teachers need to supplement their income with a second job. Fewer of the best university

The urban areas are those most at risk. Minorities such as blacks and Hispanics are sinking deeper into gang-controlled ghettos. Parental abuse and narcotics take their toll on children at this crucial stage of their education. Michael, 24, left school at 16 in order to work for a living, a task his errant father was incapable of doing. Don, 21, is not allowed to work by his father, because the unemployment bei fits Don receives from the government help support the

graduates are opting for teach-

by S. Bari entire family. The list of highschool dropouts and undereducated unemployed youth

keeps growing. Family ties are loosening all over the country, and through a wide spectrum of social classes, despite TV sitcoms that show children and parents embracing in the final shot of every episode. Literacy is lower in the South, which suffers from slower economic growth and higher concentrations of immigrants, and where poverty is

alone, over half a million people are functionally illiterate. Bush has billed himself as the Education President, since panic is growing as tests and surveys rank American schoolchildren behind those of other developed countries. Asian minorities are doing disproportionately well, a phenomenon that many find dis-

turbing.

more widespread. In Texas

The teaching profession has been promoted, and various plans for improving school performance are being implemented. But the adults who missed such improvements are the ones that are suffering the most as a result. For this group, literacy programmes (often called Adult Basic Education) are mushrooming. I visited one such class, offered by the state tuition-free.

The majority of the students read and calculate at or below a 6th-grade level, some have nonetheless worked for years, and are now required by their employers to obtain a GED (General Education Diploma) in order to keep their jobs. Others have recognized the handicap of limited reading skills, and attend class in the hope of training for better-paid professions.

Samson, in his thirties, has gone through life with no concept of money or of handling change. An abusive mother at home, and a severe learning disability, have hampered his progress. Juan, of Mexican heritage, was injured on the job, and suffered partial mem ory loss. The overwhelming majority of these adults have Hispanic names, and a disturbing number are black. The class is a graphic example of how far racial unity has really progressed in the country of Martin Luther King, Jr.

In order to be promoted, a student must improve by one grade-level per semester. About 50% achieve this goal. Computers are available, but only by rote. Spelling and math take up most of the time, with basic science and social studies as additional subjects. Teachers will tell the students about a particular country, the

people, and a little of its geog-raphy. When told I was from Switzerland, they wanted to sec it on the map.

There is room for improvement. Some literacy pro grammes are money-making scams. But those that do offer free classes are also beset by financial troubles. Politics and cronyism run rife, according to insiders, and, as a result, efficiency is far below the potential. Recently school districts were denied more sederal funding, and education professionals are upset about the ne glect. "Poor education can only lead to more students turning up at adult education classes later in their life. The taxpayer had better pay now for the kids, than later for the adults, was one teacher's opinion.

The victims of the lack of funding and poor management are always the students themselves. When they decide to attend a literacy class, it is a decision involving job and family how to get part-time work, where to leave the kids. One man was well-paid as a security guard, but slept through class because of the long night hours. Leaving, on the other hand, is an easy decision. Through the inevitable frustrations and monetary difficulties, the students must try to stay on, and all that is possible must be done by the administration to see that this is what happens. Because when they leave, like 26-year old Bruce, it is for the streets and the drugs that they head, abandoning all hope of a decent future.

programme, but their work is extremely individual. The same is true of Chekhov, Tolstoy. Lermontov, and other talented

So, the computer approach requires that a final goal should be formulated as precisely as possible, that is what a student should be able to do, not just to know, by the end of the instruction period. The amount of knowledge which a student should acquire to solve this problem should be clearly defined and an algorythm of its solution should be made. That's all. The teaching methods remain the same and are based on the fundamental rules of the teaching profession and psychology: a teacher should be able to explain things to his students in comprehensible terms and in a consistent manner. He should be able to illustrate his theses by convincing examples and take into

account the age differences. Thus, the computer approach requires that a teacher inculcate in students' minds not just facts but algorythms for the solution of many different problems, including creative ones. These algory thms are normally very simple and can be described in very few words, so a student can absorb and test in practice a great many algorythms. At the same time, the amount of information every student has to obtain and memorise for the solution of specific problems is hundreds or even thousands of times less and this leaves more free space in a student's mind to absorb some other information he needs. As a result, teaching becomes many times more effective and the teaching period can be sharply re-

Here are some examples from my own experience. I am a drawing teacher, an artist by training. In 1974, I organised a school art studio. My ultimate objective was to find artistically gifted school children and give them fundamental professional training, which would allow them to become later top-notch artists. Experience has shown that the use of the computer approach in schools may help reveal many potential talents even within the framework of the

duced.

Where should we begin? First of all, we should find out the difference between a "talented" artist and a "not talented" one and clearly define this difference. I am convinced that talent has two distinctive characteristics.

conventional secondary school.

Computer Approach to Education

should warn you right away that a computerbased approach to teaching has nothing to do with computerised education. Computerisation of education means the use of computers in the teaching process and the training of students in handling computers, whereas a computer-based approach to education regards the human brain as a computer or machine. And the education based on this second ap-

proach implies the use of the parts of the brain which are under-used today. To be able to 'talk' to any machine one should know the language it understands. If you want to solve a problem with the aid of a computer, you have to feed a definite amount of data into it. If you miss some data, you won't get the right The same is with the hu-

man brain. If it lacks the required amount of information, it will not solve this problem either. If we feed into the human brain a vast amount of information necessary for the solution of a problem and also feed into it a lot of superfluous information and do not explain to it what kind of information it should use, where and when, it will never solve the problem.

by Igor Volkov If we formulate the task in

most general terms, as is the case with "harmonious development of the individual", we shall get nowhere. Incidentally, this is the main drawback of the Soviet school reform. It has failed to produce the desired results because we do not know what we want to achieve through it. Thousands of teachers and scientists and a whole academy are working on this problem, but it will never be solved unless we formulate precisely the ultimate aim of schooling.

However, there are three fundamental differences between a computer and the produced. If computers are designed for one specific purpose, they will also work in the same way regardless of where and when they were made and who made them. Unlike a computer, every human being is individual. There are no two men in the world with similar abilities. So, not every person can solve all the problems with equal success: he may be very successful in some field, me-

human brain. The first one is

The second difference is that a computer that has come off the assembly line will be

incapable in yet another.

diocre in another and totally

gramme is fed into it. The that computers are serially human brain, however, cannot solve any problem without prior and prolonged training. The third difference is that machines have no feelings and therefore with the same algorythm they will all produce the same results. A human being

has feelings, which are also individual, and therefore with the same data fed into the human brain, it will produce different results in different people. This particularly applies to creative tasks. Repin, Surikov and Vasnetsov studied in the same Russian Academy of Fine Arts under the same

able to work as soon as pro-