

STOCKS		COMMODITIES		ASIAN MARKETS				CURRENCIES				
DSEX	CSCX	Gold	Oil	MUMBAI	TOKYO	SINGAPORE	SHANGHAI	USD	EUR	GBP	CNY	
▲ 0.45%	▲ 0.54%	\$1,917.90	\$41.19	▲ 1.78%	▲ 1.73%	▲ 2.89%	▲ 1.30%	BUY TK	83.95	97.45	107.83	12.44
4,942.12	8,536.46	(per ounce)	(per barrel)	41,340.16	24,105.28	2,588.62	3,320.13	SELL TK	84.95	101.25	111.63	13.08

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Star BUSINESS

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Stimulus funds barely benefit the employed workforce

CPD says only 8pc of them got support from the massive packages

STAR BUSINESS REPORT

Only 8 per cent of the country's employed workforce has so far benefitted from the government's massive stimulus packages, said the Centre for Policy Dialogue

yesterday, in a worrying finding as the coronavirus pandemic has wiped away millions of jobs in Bangladesh and caused incomes to collapse.

"The government should expand the volume of the stimulus

packages to generate more jobs to help the country get rid of the economic hardship," it said.

Also, the packages should be designed in a way so that they can support the vulnerable people, it said.

The think-tank came up with the recommendations at a virtual national dialogue styled "Employment implications of stimulus packages: challenges for recovery".

The CPD, in partnership with the Oxfam International and association with the Citizen's Platform for SDGs, Bangladesh organised the discussion.

Since the virus arrived at the shores of Bangladesh in March, both the government and the central bank have unveiled 19 stimulus packages worth Tk 113,117 crore, which is 3.74 per cent of the gross domestic product, according to the CPD.

The government put the figure at Tk 120,053 crore, or 4.3 per cent of the GDP.

In Bangladesh, there are about 6 crore people engaged in the formal and informal sectors.

"But the packages have failed to create required jobs to help people weather the impacts of the crisis," the CPD said in a paper.

Only 12 per cent of the

workforce will benefit when all of the stimulus packages are materialised, the think-tank said.

"Against the backdrop, the government will have to increase the volume of the stimulus packages to reach out more people," said Debapriya Bhattacharya, a distinguished fellow of the CPD.

The stimulus fund to the GDP ratio should go up by 1 to 2 percentage points, he said.

A large number of enterprises are yet to know anything about the stimulus programmes due to inadequate publicity, Bhattacharya said.

Non-governmental organisations can play an important role in disseminating the message about the programmes among the marginalised businesses and the low-income groups, he said.

Some of the stimulus packages have failed to generate jobs directly.

READ MORE ON B3

Healthcare Pharma going all out

Will invest Tk 220cr in plants for raw materials



AT A GLANCE

- Total investment: **\$25.68m** (Tk 220 crore)
- Total land: **30** acres
- Major products: API, formulation, biotech API
- Jobs to be created: **900**
- Operation may begin in: 2022

JAGARAN CHAKMA

Healthcare Pharmaceuticals Ltd (HPL) is going to invest about Tk 220 crore (\$25.68 million) to establish large-scale active pharmaceutical ingredient (API) and formulation facilities to meet their growing demand in Bangladesh.

The company will produce API and formulated pharma products at the new manufacturing units to be established on 30 acres of land at the Bangabandhu Sheikh Mujib Shilpa Nagar (BSMSN) in Chattogram.

"We will establish the facilities to meet the local demand as import substitute and export finished products," Muhammad Halimuzzaman, deputy managing director and chief executive officer of HPL, told The Daily Star.

Under the project, three facilities will be set up on API, finished products and biotech and its formulation and around 900 jobs will be created.

Halimuzzaman said the company would install European equipment at the facilities to ensure manufacturing of high-quality products. He expects the unit to go into operation by 2022.

"We will take possession of the project site this month and development work will start immediately."

HPL would finance the project through bank loans.

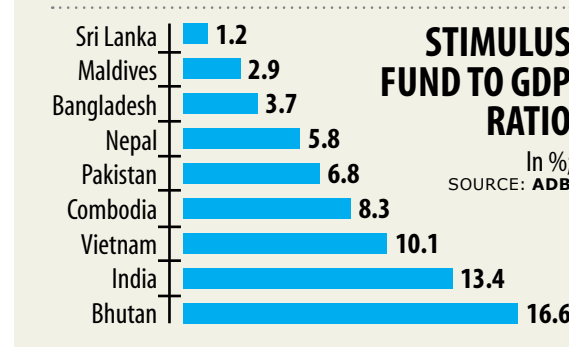
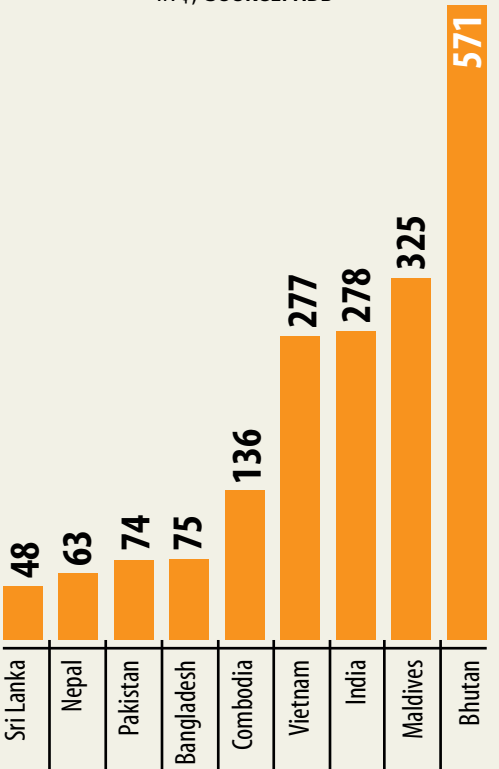
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STIMULUS FUNDS ANNOUNCED BY COUNTRIES
In millions of \$; SOURCE: ADB

India	376,389
Vietnam	26,503
Pakistan	15,774
Bangladesh	12,078
Cambodia	2,210
Nepal	1,755
Sri Lanka	1,035
Bhutan	431
Maldives	168

PER CAPITA STIMULUS FUND

IN \$; SOURCE: ADB



dbi CERAMICS

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Submarine Cable overstated performance in financial statements: audit

STAR BUSINESS REPORT

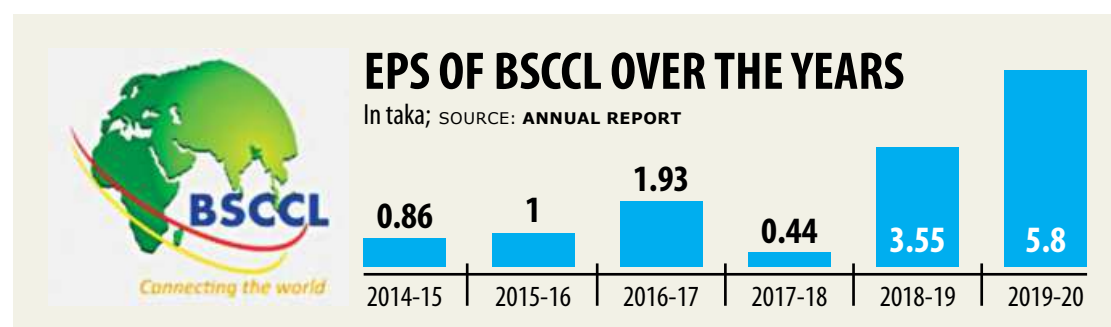
Bangladesh Submarine Cable Company Ltd (BSCCL) has overstated its earnings per share (EPS) and net asset value (NAV) without issuing stocks against the share money deposit of Tk 166 crore, according to an audit report.

A share money deposit is the money paid in exchange for shares that have not been acquired yet.

The state-run BSCCL was audited by SF Ahmed & Co, which gave its qualified opinion in the report for the year that ended on June 30, 2020.

A qualified opinion is given once the auditor finds that the data presented in the financial statement is not complying with the standard accounting norms.

The BSCCL showed EPS of



Tk 5.80 and NAV of Tk 40.93 for the year and on the basis of those earnings, it announced 20 per cent cash dividend for investors.

"Since the company already took the money from the government, the problem should be eventually resolved," said Ali Ahmed, a stock investor.

The company's management should work with the authorities

concerned to resolve the issue in a way that might not heavily impact its earnings per share, he added.

If the BSCCL issues shares at face value then the number of stocks would increase greatly, reducing its EPS and dividends as a result, a merchant banker said.

The price could be set by considering the average share

price for the last six months, he added.

Between fiscal 2015-16 and 2016-17, the BSCCL received a total of Tk 166 crore from the government in six different phases.

The fund was meant for implementing the regional submarine telecom project, under which the country's second submarine cable system would be

established.

The money was taken as equity with the condition that the said amount would be converted into equity capital in favour of the posts and telecom ministry by issuing shares.

On February 11, the Financial Reporting Council issued a notification regarding accounting and reporting on share money deposits.

As per the notification, any amount received from an investor as share capital or any other facility considered as equity in financial statements shall be converted to share capital within six months.

Furthermore, until the day the share money deposit is converted into share capital, the amount will be considered as potential shares.

READ MORE ON B2

Gemini Sea Food suddenly drowning in troubles

STAR BUSINESS REPORT

Gemini Sea Food's underutilisation of production capacity while incurring increased cumulative losses in the year that ended on June 30, 2020 indicates that the company's future is now uncertain, according to the company's auditor.

The auditor's opinion was disclosed by the Dhaka Stock Exchange (DSE) on its website yesterday. After the disclosure was made, Gemini Sea Food's stocks dropped 0.07 per cent to Tk 144.30.

The company's cumulative balance of retained earnings remains negative, amounting to Tk 4.59 crore.

Gemini Sea Food owes about Tk 44.59 crore in the form of bank loans and lease finance, which accounts for 95.51 per cent of the company's equity and liabilities, the auditor said. The seafood producer's paid-up capital was Tk 4.69 crore, DSE data shows.

Furthermore, the company's use of its production capacity is very poor and is currently 15.14 per cent lower than last year's.

The auditor found some other anomalies and on the basis of these it provided qualified opinion in its financial reports.

The company's inventory is considerably high compared to its purchases, production capacity, cost of goods sold, and turnover as a whole, the auditor said.

READ MORE ON B3

Onion prices fall amid rising imports

MOHAMMAD SUMAN, Chattogram

The price of onion is declining because of an increased arrival of the key cooking ingredient, much to the respite of consumers, who have already been hit hard by higher prices of rice and vegetables.

In Dhaka, retailers sold each kilogram of onion for Tk 40-85 depending on quality yesterday, down 26 per cent from a month ago, market price data compiled by the state-run Trading Corporation of Bangladesh showed.

In Chattogram, the wholesale and retail prices of onion saw a downward trend in the last few days at the Khatunjanj wholesale hub.

At the wholesale markets in the city, imported onions were selling at Tk 43 to Tk 50 per kg yesterday, down from Tk 48 to Tk 60 a week ago.

The retail prices of the vegetable at kitchen markets in the city were Tk 5 to Tk 10 higher than the wholesale price, traders said.

The prices skyrocketed when India banned exports on September 14, pushing the wholesale price to Tk 80 per kg and the retail price to Tk 90-95.

According to traders and the Chattogram Customs, onions became Tk 5-10 cheaper per kg in the wholesale and retail markets after the release of 33,002 tonnes of imported onion through the Chattogram Port between September 14 and November 4. Around 2,300 tonnes would be released within two to three days.

Omar Faruque, a wholesaler and director of Ira traders, told The Daily Star that the price of onion has come down by Tk 5-10 per kg due to increased imports.

READ MORE ON B2

Govt eyes self-sufficiency in onion production

SOHEL PARVEZ

The government has taken an initiative to increase onion production in the country by 10 lakh tonnes within the next three years in order to attain self-sufficiency and cut import dependence.

The move comes as repeated bans on onion exports by India create shortfalls during the lean season, forcing people from all walks-of-life to spend exorbitant prices on the kitchen staple.

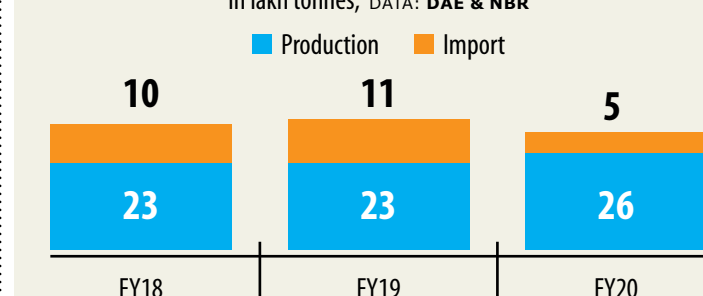
Bangladesh requires 35 lakh tonnes of onion annually.

To meet this demand, roughly 11 lakh tonnes of onion are imported each year due to inadequate domestic production, according to a roadmap prepared by the Ministry of Agriculture.

To attain self-sufficiency, the agriculture ministry plans to increase the production of modified varieties of onion seeds so that farmers can plant the bulbs both in winter and summer seasons.

PRODUCTIN AND IMPORT OF ONION IN LAST THREE YEARS

In lakh tonnes; DATA: DAE & NBR



Farmers are planting onions at Sujanagar upazila of Pabna. The photo was taken on Tuesday.

"We will give incentives to encourage farmers to produce seeds to increase production further and reduce import dependence. We will also try to

expand the cultivation area of onions," Agriculture Minister Muhammad Abdur Razzaque said yesterday.

Farmers cultivated 26 lakh tonnes of onion on 2.38 lakh hectares of land during the last fiscal, according to the Department of Agricultural Extension.

READ MORE ON B3

Investors welcome US election gridlock, retreat from 'blue wave' bets

REUTERS, New York
Investors who met news of likely gridlock in Washington with a large-scale unwind of bets on a Democratic sweep weighed prospects for big stimulus measures while cheering fading expectations of higher taxes and new regulations.

Regardless of whether Democrat Joe Biden or Republican Donald Trump wins the presidency, some investors on welcomed the prospect that either candidate would likely face some opposition in Congress that would be a barrier to sweeping legislative changes.

"The market likes the fact that we have a gridlock," said Gary Bradshaw, senior vice president at Hodges Capital Management in Dallas. "We are not likely to see big tax increases, and not a lot of regulation."

Despite predictions ahead of the election that not having an early clear result could derail stocks, equities soared as the prospect of gridlock provided some solace and calm.

Markets saw tempering of so-called "reflation" trades that had predicted a strong Democratic score in presidential and US Senate races would lead to a bigger stimulus and higher inflation, as well as some safe-haven buying on caution the election is so close.

"There is no blue wave," said Robert

Sears, chief investment officer at Capital Generation Partners. "The chance of a lot of fiscal spending ... that scenario is out of the window now because it looks like Republicans are going to keep the Senate."

US Treasuries gained and the dollar shuffled between gains and losses as investors discounted chances for a massive stimulus package to help the US economy recover from the coronavirus pandemic, which has killed more than 230,000 Americans.

A major bet on a Democratic "blue wave" sweep was being unwound, as traders pulled out of bearish bets that long-dated Treasury yields would rise.

Major US stock indexes ended higher, led by the tech-heavy Nasdaq Composite up nearly 4 per cent, reflecting bets on receding chances of a Democratic takeover of Washington that could usher in higher capital gains taxes or tougher antitrust measures, as well the prospect of lower interest rates.

The election results were more "down the middle," said Matt Peron, director of research at Janus Henderson Investors in Denver, "meaning no clear mandate on either side, so there will have to be a lot of compromise."

"I think the market sees that as a removal of uncertainty and the market likes that," Peron said.

Submarine Cable overstated performance in financial statements: audit

FROM PAGE B1
As of June 30, 2020, the BSCCL was yet to convert the Tk 166 crore equity fund into share capital. Besides, it was not considered as potential shares in order to calculate the NAV per share and EPS.

For that reason, as on reporting date both the NAV per share and EPS of the company were overstated, the auditor said.

As the potential share has not been identified by the company's management, the value overstated on net asset value per share and earnings per share could not be quantified, it added.

The BSCCL's stocks closed at Tk 135.20 yesterday.

The BSCCL appointed ICB Capital Management on July 22 this year as issue manager, regarding the issuance of shares against equity money from the government, the auditor said. SF Ahmed & Co. reviewed the appointment of valuer for a revaluation of the assets and liabilities of BSCCL.

Structured process needed to stay competitive in crisis

FROM PAGE B4
A keen understanding of a company's big picture and how various functions are linked is a key component for future chief executive officers (CEOs).

To learn new things, the process of unlearning and then re-learning is important during one's journey to become CEO, Haque added. But for the top brass of a global company, bringing all teams together to deliver a common organisational goal is hard.

"A leader must help maintain every function related to the company's big picture. Once they can relate, they can contribute to the common purpose and even maintain their key performance indicators," he said.

Healthcare Pharma going all out

FROM PAGE B1
Currently, HPL employs 3,700 people and it manufactures branded generic products for local and overseas markets in Asia, Africa and the Commonwealth of the Independent States, which comprise 12 countries.

The company started its journey in 1988 through the establishment of a company in association with Roche (Bangladesh) Ltd. Until 2001, Healthcare was responsible for importing and distributing Roche products to the local market.

In 1996, HPL set up its pharmaceutical plant to produce the products instead of importing them from Roche, Switzerland and other local generic items for the domestic market. It now produces more than 200 products.

There are about 10 local companies, including Eskayef, Square, Beacon and Beximco, which produce API materials.

Local production can meet 5 to 6 per cent of the annual demand for the raw materials from the pharmaceutical sector, which has grown in recent years significantly.

Bangladesh spends about \$1.3 billion each year to import APIs from the US, Taiwan, Italy, Germany, Spain, Switzerland, France and the UK.

"Our pharmaceutical sector will contribute to export diversification. Therefore, we always welcome API manufacturers to economic zones," said Paban Chowdhury, executive chairman

of Bangladesh Economic Zones Authority (Beza).

HPL and the Beza signed the land-lease agreement in October 2018.

Chowdhury said HPL's investment would attract the pharmaceutical sector from home and abroad to invest in the zone.

A site has been set aside for pharmaceutical facilities so that they can use effluent treatment facilities to avoid the hassle of waste management.

"Securing more foreign direct investment for the country's Tk 22,000-crore pharmaceutical industry, particularly API manufacturing, is crucial to give a further boost to the sector," Chowdhury said.

About 98 per cent of the annual domestic demand for pharmaceutical products is met by local companies. Bangladesh also ships medicines to 144 countries.

Pharmaceutical exports rose 4.5 per cent year-on-year to \$136 million in the last fiscal year.

The National Board of Revenue announced that imports of API products, pharmaceutical raw materials and reagents would receive VAT exemption until 2025 in a bid to give a boost to the sector.

However, the tax authorities imposed a condition on API producers that require them to spend at least 1 per cent of their annual turnover on research and development for them to avail the benefit. The minimum value-addition should be 60 per cent.

Walmart to end experiment with robots in US stores

AFP, New York
Walmart has pulled the plug on a program to use robots to scan items in stores and help maintain inventory, a company spokeswoman said Tuesday.

The retail giant had worked with Bossa Nova Robotics for five years employing elongated robots that take readings on inventory and utilize artificial intelligence to predict product movement and inventory needs.

Walmart announced earlier this year plans to employ the robots in around 1,000 of its 4,700 US stores.

But the company reversed course after bringing the machines into around 500 stores, Walmart said. "We've worked with Bossa Nova for five years and together we learned a lot about how technology can assist associates, make jobs easier and provide a better customer experience," the Walmart spokeswoman said.

Onion prices fall amid rising imports

FROM PAGE B1
Onions from Myanmar and Pakistan were selling at Tk 42-43 per kg. Turkish onions at Tk 50-52 per kg and Chinese onion at Tk 20 to 40 per kg. About 120 traders submitted documents to import 204,401 tonnes of onion from China, Egypt, Pakistan, the Netherlands, Myanmar, Turkey, Thailand and New Zealand as of Wednesday, data from the Plant Quarantine Centre at Chattogram Port showed.

Md Asaduzzaman Bulbul, deputy director of the Plant Quarantine Centre, said traders have been seeking permissions to import onions every day since India stopped shipping onions to Bangladesh.

Government of the People's Republic of Bangladesh
Office of the Superintending Engineer, RHD
Road Circle, Rangamati
Phone: 0351-63391
E-mail: seranga@rhd.gov.bd

Memo No. 1086
Dated: 04/11/2020

Request for Expression of Interest (EOI) For

Request for Expression of Interest (EOI) of "Providing Consultancy Service for the development of Landslide Risk Profile, Maps, Strategy Framework and Action plans for Hill side Road Network of Rangamati, Khagrachari, Bandarban Hill District, Bangladesh under Road Circle, Rangamati during the year 2020-2021."

Ministry, Division	: Ministry of Road Transport and Bridges, Road Transport & Highway Division.
Executing agency	: Roads and Highways Department (hereinafter referred to as 'the Client').
Procuring entity	: Superintending Engineer, Rangamati Road Circle, College Gate, Rangamati.
Procuring entity district	: Rangamati.
Project name	: Construction of RCC Retaining Wall as Permanent Protective work including Drain in different kilometers of damaged roads by Hill/Landslide under Rangamati Road Division.
EOI for selection of	: Bonafide National consulting firms either as individual firm or in Joint Venture/Association with other National/International firm(s).
EOI Ref. No.	: EOI/RRC-01/2020-2021
Date	: 04-11-2020
Procurement method	: Quality and Cost Based Selection (QCBS).
Source of fund	: GoB (Revenue).
Payment	: RHD will select and employ consultant for rendering consulting services of the project and cost of the aforementioned services will be made in local currency.
EOI closing/submit date & time	: With all supporting documents, the interested firms are recommended to submit EOI at or before 2.00pm on 08-12-2020 in sealed envelopes marked with "Providing Consultancy Service for the development of Landslide Risk Profile, Maps, Strategy Framework and Action plans for Hill side Road Network of Rangamati, Khagrachari & Bandarban Hill District, Bangladesh under Road Circle, Rangamati" to the signatory address.
EOI submission place	: Office of the Superintending Engineer, Rangamati Road Circle, College Gate, Rangamati.
Brief description of Assignment and Project	: The EOI is issued for providing consultancy service for the development of landslide risk profile, maps, strategy framework and action plans for hill side road network of Rangamati hill district 250km (approx.), Khagrachari hill district 400km (approx.) & Bandarban hill district 400km (approx.) in Bangladesh. The Scope of the consultancy services comprise the following components: o Task 1. Landslide inventory: Preparing landslide inventory for risk assessment including the following: location of landslide, frequency of landslide, cause and types of landslides, etc. This may include the use of advanced tools including laser scanning for site surveying, three-dimensional analysis of landslide as well as the use of artificial intelligence for mapping of landslide location from aerial photographs. o Task 2. Landslide hazard assessment: Quantifying the risk of landslides occurring from steeper slopes caused by natural or man-made events and posing serious risk to the road traffic and to the society. This may include, but not limited to, generation of comprehensive landslide inventory maps for the study area using historical landslide records, image interpretation and fieldworks, generation of hazard scenarios based on types, magnitudes of landslides and frequency of landslides; and determination of static and dynamic elements at risk. o Task 3. Landslide treatment and mitigation: Preparing a comprehensive landslide management plan including sustainable, cost-effective and robust countermeasures for prevention and mitigation of landslides; preparing designs for stabilization and hazard mitigation works based on in-depth investigations and studies, and developing a comprehensive guideline/manual on landslide treatment and mitigation. This will also include preparation of detailed designs of countermeasures including drawings, specifications and bill of quantities. o Task 4. Pilot scheme and capacity building: Implementing selected landslide countermeasures as pilot schemes including monitoring and evaluation plan. Arranging knowledge sharing seminars/workshops on landslides for RHD professionals and related stakeholders. This will include providing trainings on the concepts/mechanism/approaches of landslide treatment.
Experiences, resources and delivery capacity required	: RHD will conduct the short-listing of the consulting firms for the abovementioned consulting services. The interested consultant must have following previous experience of rendering consulting services within last 10 years; a) Preparation of landslide inventory. b) Conducting landslide hazard assessment. c) Providing landslide treatment and mitigation. d) Implementation of Pilot Scheme & Capacity building in concepts/mechanism/approaches of landslide treatment. The EOI should specially include (along with certified English Translation if not in English); a) The firm's registration certificate; b) Company profile: including management, personnel, firm's speciality, performance; c) List of rendered services in last 10 years for: i. Preparation of landslide inventory ii. Conducting landslide hazard assessment iii. Providing landslide treatment and mitigation iv. Implementation of Pilot Scheme & Capacity building in concepts/mechanism/approaches of landslide treatment. In the list following information should be provided: Client's name, nature of services, contract amount, man-months the firm extended, duration of the service with commencement and completion date; d) Summary of permanent professional employees with key qualifications; e) Number of Geological Engineers, Geo-hazard Specialist, Climate change specialist, Socio-economist, GIS specialist, Hydrologist, Civil/Environmental Engineer and Institutional expert those who belong to the firm more than a year and average working experiences (years) of those specialists. f) Average annual turnover of the firm(s) during the last 3 years (Audited financial reports of the firm(s) for the last 3 years). g) VAT & IT certificates. Interested applicants may obtain further information by applying to the undersigned during normal office hour.
Other details	: Interested firm(s) will be required to submit the EOI in closed format mentioning the name and address of the applicant, EOI No. & date and be addressed to the EOI issuing Authority in 3 (three) copies; 01 (one) marked as "ORIGINAL" and other 2 (two) as "COPY" in separate envelope in the form of book binding. Both the "ORIGINAL" and "COPY" shall have to cover within a single envelope to the address below before the EOI closing date & time. The applicant shall mention the page No. serially in every page of submitted EOI document. EOI will be opened on 08-12-2020 just after closing time. In case of any unavoidable circumstances such as strike, civil commotion, Govt. declared holiday etc., EOIs will be received and opened on the following working day. Upon receipt of EOIs the interested firm(s) those are deemed best suited to perform the assignment will be short-listed. There after Request for Proposal (RFP) document will be issued to the short-listed firm(s). The consulting firm(s) will be selected based on (Quality and Cost Based Selection (QCBS) method in accordance with the procedures set out in the PPA 2006 and PPR 2008 of GOB.
Association with other local/foreign firm	: a. Interested firms may associate with other firms (Local or Foreign) to enhance their qualifications but should mention whether the association in the form of "Joint Venture" or "Sub-Consultancy". In case of association all member of such "association" should have real and well-defined input of assignment. b. In addition to the above the JV shall have to indicate all documents mentioned in "Experience, Resources and Delivery Capacity required" collectively. c. The lead partner shall not authorize any other partner to sign the proposal document/contract document.
Time for performing the study & reporting	: 18 (eighteen) months (but not exceed project closing date 30-06-2022) from the date of signing the contract.
Name of official inviting EOI	: Mohammad Jahangir Alam.
Designation of official inviting EOI	: Superintending Engineer, Rangamati Road Circle, College Gate, Rangamati.
Address of official inviting EOI	: Office of the Superintending Engineer, Rangamati Road Circle, College Gate, Rangamati.
Contact details of official inviting EOI	: Tel: 0351-63391 E-mail: seranga@rhd.gov.bd
The client shall not responsible for any costs or expenses incurred by the firm(s) in connection with the preparation on delivery of the EOI. The procuring entity reserves the right to accept or reject any or all EOIs without assigning any reason whatsoever.	

Mohammad Jahangir Alam
ID No. 601929
Superintending Engineer (C.C), RHD
Road Circle, Rangamati

GD-1768

গণপ্রজাতন্ত্রী বাংলাদেশ সরকার
বাংলাদেশ পুলিশ
অধিনায়কের কার্যালয়
র‍্যাপিড অ্যাকশন ব্যাটালিয়ন-৭
পতেঙ্গা, চট্টগ্রাম

উন্মুক্ত দরপত্র বিজ্ঞপ্তি

"The Public Procurement Act-2006" and "Regulation-2008" মোতাবেক ২০২০-২০২১ অর্থ বৎসরের ৩১ ও ৪র্থ কোয়ার্টারের (০১ জানুয়ারি ২০২১ হতে ৩০ জুন ২০২১ পর্যন্ত) চট্টগ্রাম জি.৭, উত্তর পতেঙ্গা, চট্টগ্রাম জি.৭ সড়কসেতের ডালিমা মোসাব্বের কোচা হিল (সয়াবিন) সর্ববরাহ, উত্তরমঙ্গল দেশী মডার্ন ডাল জর এবং বেনেন ট্রায়ের খালি চট্টগ্রাম/প্রাইভেট বক্স নির্মাণে বিক্রেতার টিকাদার হিসেবে লক্ষ্যে প্রকৃত বাংলাদেশী ব্যক্তি/প্রাইভেটকারী ফার্ম/প্রাইভেটকারী নিম্নলিখিত প্রতিযোগিতামূলক উন্মুক্ত দরপত্র সাইট/প্রাইভেট বক্সে আহ্বান করা যাচ্ছে। এ প্রকল্পক্রমে প্রয়োজনীয় তথ্যসহ নিম্নে প্রদত্ত হয়েছে।

১. মন্ত্রণালয়/বিভাগ	:	পরিষ্কার মন্ত্রণালয়/বাংলাদেশ পুলিশ।			
২. সংস্থা	:	বাংলাদেশ পুলিশ।			
৩. দরপত্র সম্পাদনকারী প্রধান	:	অধিনায়ক, জি.৭-৭, পতেঙ্গা, চট্টগ্রাম।			
৪. কি কারণে দরপত্র আহ্বান	:	২০২০-২০২১ অর্থ বৎসরের ৩১ ও ৪র্থ কোয়ার্টারের (০১ জানুয়ারি ২০২১ হতে ৩০ জুন ২০২১ পর্যন্ত) কোচা হিল (সয়াবিন), উন্মুক্তমঙ্গল দেশী মডার্ন ডাল সর্ববরাহ এবং বেনেন ট্রায়ের খালি চট্টগ্রাম/প্রাইভেট বক্স নির্মাণে বিক্রেতার টিকাদার নিয়োগ।			
৫. দরপত্রের সূত্র নং	:	স্মারক নং-৭৪৫৩/কি/জি.৭/১২।			
৬. তারিখ	:	তারিখঃ ০৩ নভেম্বর ২০২০।			
কালের বিবরণ	:	উন্মুক্ত দরপত্র।			
৭. দরপত্রের পদ্ধতি	:	উন্মুক্ত দরপত্র।			
অন্য বিবরণ	:				
৮. বাস্তব ও অর্থনৈতিক বাত	:	বাস্তব বাত (পিএলএ বাতের বারমুক্ত অর্থ হতে)।			
অন্যান্য	:				
৯. দরপত্র বিজ্ঞপ্তি প্রকাশের তারিখ	:	০৩ নভেম্বর ২০২০।			
১০. দরপত্র বিক্রেতার শেষ তারিখ	:	০২ ডিসেম্বর ২০২০।			
১১. দরপত্র জমা প্রদানের সর্বশেষ তারিখ ও সময়	:	০৩ ডিসেম্বর ২০২০। সময় ১২.০০ ঘটিকা।			
১২. দরপত্র খোলার তারিখ ও সময়	:	০৩ ডিসেম্বর ২০২০। সময় ১২.৩০ ঘটিকা।			
১৩. দরপত্র খোলার তারিখ ও সময়	:	০৬ ডিসেম্বর ২০২০। সময় ১২.০০ ঘটিকা।			
অন্য বিবরণ	:				
১৪. অধিনায়কের নাম ও ঠিকানা	:	অধিনায়ক, জি.৭-৭, পতেঙ্গা, চট্টগ্রাম।			
দরপত্র তত্ত্বাবধি/সিডিউল বিক্রেতার অফিস	:	১। অধিনায়ক, র‍্যাপিড অ্যাকশন ব্যাটালিয়ন-৭, পতেঙ্গা, চট্টগ্রাম। ২। ৯ এপিএন ব্যাটালিয়ন, চট্টগ্রাম। ৩। ইক্সিকিউটিভ পুলিশ-৩, চট্টগ্রাম।			
দরপত্র গ্রহণকারী/অফিস	:	১। অধিনায়ক, জি.৭-৭, পতেঙ্গা, চট্টগ্রাম। ২। ইক্সিকিউটিভ পুলিশ-৩, চট্টগ্রাম।			
দরপত্র খোলার স্থান	:	অধিনায়ক, জি.৭-৭, পতেঙ্গা, চট্টগ্রাম।			
১৫. টিকাদারের প্রাক যোগাযোগ	:	"পিপিআর/০৬" এর বিধি মোতাবেক প্রাক যোগাযোগ হিসেবে দরপত্র জমা করতে ইচ্ছুক টিকাদারকে নিম্নে বর্ণিত কাগজপত্রের মূলকপি অবশ্যই প্রদর্শন করতে হবে। অন্যান্য দরপত্র তফসিল বিক্রেতার ক্ষেত্রে বিবেচনা করা হবে না। (ক) ন্যায়বিচার সনদপত্র (খ) হালদায় নবায়নকৃত ট্রেড লাইসেন্স (গ) যে কোন তফসিলকৃত বাণিজ্যিক ব্যাংক হতে হালদায় অর্থিক স্বচ্ছতা ও ব্যাংক এর সাথে লেনদেন সম্পর্কিত সনদপত্র (ঘ) ফার্ম/প্রাইভেটকারীর মালিকানা সনদপত্র (ঙ) টিআইএন নম্বর উল্লেখসহ হালদায় আয়কর পরিশোধ সার্টিফিকেট (চ) মুসক (জাট) সনদপত্র (ছ) দরপত্রের অংশগ্রহণকারী মালিক/প্রাইভেটকারীর সত্যায়িত ০১ (এক) কপি পাসপোর্ট সাইজের ব্লিন ছবি (জ) সরকারি কোন প্রতিষ্ঠানের ত্রেমাসিক চিঠিক মডার্ন ডাল এবং কোচা হিল (সয়াবিন) সর্ববরাহের অধিজ্ঞতার সনদ (ঝ) প্রতিবিধির ক্ষেত্রে গ্রাহিকের অর্পণের নমুনা স্বাক্ষর সত্যায়িত করতে হবে (ঞ) নিজস্ব ফার্ম/প্রাইভেটকারীর টিকাদার সর্বলিভ প্যাডে দরপত্রের প্রাপ্যে দায়িত্বকৃত কাগজপত্রের ফটোকপি। দরপত্রের সফল কার্যক্রম "The Public Procurement Act-2006" and "Regulation-2008" মোতাবেক পরিসীমিত হবে। অন্যান্য শর্তাবলী যাচা টেন্ডার ডকুমেন্ট/সিডিউল (PG-2/PG-3) এ উল্লেখ আছে।			
১৬. মাদামালের বিবরণ	:				
ক্রমিক নং	আইটেম	পরিমাণ (টন)	দরপত্রের মূল্য (টাকা) (অনেকতমমূল্য)	নিরাপত্তা জামানত (টাকা)	কাজ সম্পন্ন করার সময় (দিন)
১।	কোচা হিল (সয়াবিন)	প্রয়োজন অনুযায়ী	১,০০০/-	১,০০,০০০/-	০১ জানুয়ারি ২০২১ হতে ৩০ জুন ২০২১ পর্যন্ত
২।	উত্তরমঙ্গল দেশী মডার্ন ডাল	প্রয়োজন অনুযায়ী	১,০০০/-	৭৫,০০০/-	
৩।	বেনেন ট্রায়ের খালি চট্টগ্রাম/প্রাইভেট বক্স (ডেটা/ফটোস) বিক্রেতা	-	৫০০/-	৫,০০০/-	কার্যশে অনুযায়ী
দরপত্র সম্পাদনকারীর বিবরণ					
১৭.	দরপত্র আহ্বানকারী কর্মকর্তার নাম	:	মোঃ মশিউর রহমান জুয়েল, পিএসসি।		
১৮.	দরপত্র আহ্বানকারী কর্মকর্তার পদবী	:	অধিনায়ক, জি.৭-৭।		
১৯.	দরপত্র আহ্বানকারী কর্মকর্তার ঠিকানা	:	অধিনায়ক, জি.৭-৭, পতেঙ্গা, চট্টগ্রাম।		
২০.	দরপত্র আহ্বানকারী কর্মকর্তার যোগাযোগের মাধ্যম	:	০৩২-২৫০০৪১১।		
২১.	বিশেষ শর্তাবলী	:			
ক। নির্দিষ্ট সময়ের পর আর কোন দরপত্র গ্রহণ করা হবে না।					
খ। কোন কারণ দর্শানো ব্যতিক্রম কর্তৃপক্ষ যে কোন দরপত্র গ্রহণ বা বাতিল করার ক্ষমতা সংরক্ষণ করেন।					
গ। দরপত্র উন্মুক্ত হলে কোন আইটেমের পরিমাণ বৃদ্ধি অথবা কমানোর বিষয়ে কর্তৃপক্ষের ক্ষমতা রয়েছে।					
ঘ। দরপত্র পিপিআর/২০০৬ ও পিপিআর/২০০৮ ও স্ট্রয় সফটওয়্যার মোতাবেক সফল শর্তাবলী কার্যকর হবে।					
ঙ। আইটেমের দর বাজার মূল্যের সাথে সামঞ্জস্যপূর্ণ হতে হবে।					
চ। সর্বনিম্ন বন্দরতার দর গ্রহণের কর্তৃপক্ষ সফল ক্ষেত্রে বাধ্য ন।					

মোঃ মশিউর রহমান জুয়েল, পিএসসি
৯০১ কর্ণেল
পরিচালক
তারানাশীর্ ০৩২-২৫০০৪১১

GD-1767

Stimulus funds barely benefit the employed workforce

FROM PAGE B1
“The government may be forced to roll out more stimulus packages in the second phase. Special attention should be given to design the programmes such that various professionals can avail the support,” he said.

Private investment has been facing sluggishness for the last four years. New jobs will not be created if the private investment does not accelerate, Bhattacharya said.

Only 4-5 per cent of the country's population is now shown to be jobless as there is no available data to this end. As much as one-third people had faced unemployment when the lockdown was declared to keep the deadly flu at bay, he said.

“The ratio of employment has been on the rise in recent times, but it is yet to reach a satisfactory level,” said Mustafizur Rahman, another distinguished fellow of the CPD.

The crisis of various low-income groups has not been addressed while drawing up the stimulus packages, he said. The government should analyse how the stimulus packages can meet the needs of workers and small businesses in the informal sectors, he said.

“More than half of the stimulus packages had no mention of employment generation and protection in their aims or objectives,” said Towfiqul Islam Khan, a senior research fellow of the CPD, while making a presentation.

Only one out of nine packages had guidelines for pay-roll protection of the workers, he said.

The implementation of the stimulus packages dedicated to SMEs, farmers and small traders has been low. On the contrary, the disbursement from the package for the large industries and the service sector was faster.

The number of unemployed people had risen by 10 times to 22.23 per cent in July from 2.3 per cent in March. It

came down to 4 per cent in September as people started to take part in economic activities, according to a survey of state-run Bangladesh Bureau of Statistics.

About 76 per cent of the cottage, micro, small and medium enterprises, which employ 20.3 million Bangladeshis, were not aware of the packages, the International Finance Corporation said in a survey last month. A whopping 37 per cent of employees in the MSMEs lost their jobs, either temporarily or permanently.

The central bank unveiled a stimulus package of Tk 40,000 crore for the large industrial and service sector. More than 70.8 per cent of the fund was disbursed as of October 30.

In contrast, 28.4 per cent of the SME sector's stimulus package of Tk 20,000 crore was given out as of October 22.

“The reluctance of lenders to promote the packages and their cautious stance due to the fragile health of the SMEs have created roadblocks,” Khan said.

The amount of the stimulus packages in Bangladesh was much lower compared to most other countries in the region, the CPD said.

The relative inexperience of lenders and process complexities may have led to lower disbursement of the Tk 5,000 crore stimulus package for the agriculture sector.

Commercial banks, except for Bangladesh Krishi Bank, have relatively less experience in providing farm loans, Khan said.

As of October 29, around 45.1 per cent of the stimulus package worth Tk 5,000 crore for the farm sector was distributed.

“A good number of garment workers have got back their jobs in recent times,” said Nazreen Ahmed, a senior research fellow of the Bangladesh Institute of Development

Studies. But the workers, aged over 40, are being refused by the previous employers, she said.

“A tendency is being seen that factory owners are producing goods by hiring a smaller number of workers than the pre-Covid period. This has put tremendous physical stress on the workers. We should explore ways to help the aged workers,” she said.

The informal sector workers have faced crisis the most than the formal ones, said Razequzzaman Ratan, president of the Socialist Labour Front.

The informal sector contributes 50 per cent to the economy but there has been no significant financial package for the people who work informally, he said.

“The country's dependency on the external sector will diminish if we can strengthen the informal sector. The government will have to explore ways to provide jobs to informal sector workers.”

Demand has collapsed at an alarming rate due to the business slowdown, said Kamran T Rahman, president of the Bangladesh Employers' Federation.

Although the government declared the stimulus packages on time, many enterprises have failed to secure the support due to complex procedures, he said.

“The country witnessed repeated floods along with the pandemic, which created a challenge to speed up the recovery process of the economy,” said KM Abdus Salam, secretary of the ministry of labour and employment.

Sirajul Islam, an NGO activist from Sunamganj, said people in the haor areas did not receive funds from microfinance institutions.

“Banks hardly set up branches in the haor areas. So, reputed NGOs should come forward to give out loans,” he said.

US service sector growth slows in Oct

AFP, Washington

The US services sector continued to grow in October but at a slower-than-expected rate compared to the prior month as the economy recovers from the coronavirus pandemic, according to an industry survey released Wednesday.

The Institute for Supply Management's (ISM) services index slipped to 56.6 percent last month, reflecting softening in the dominant sector of the world's largest economy just before voters headed to the polls on Tuesday to vote in the presidential election.

Services contracted sharply as the pandemic struck but has gained ground in recent months as businesses were able to reopen and boosted by the massive rescue package approved by Congress in March.

Realme becomes fastest smartphone brand to achieve 50 million sales

STAR BUSINESS DESK

Chinese smartphone manufacturer realme has been named the fastest smartphone brand to reach the 50 million smartphone sales milestone by Counterpoint's Q3 2020 smartphone shipment report.

“Channeling the energy of youths and young professionals, realme has solidified its place as a global competitor to earn this achievement in merely nine quarters from Q4 2018 to Q1 2020,” according to a statement.

According to Counterpoint, realme accelerated to 50 million sales because it enjoyed massive success with youths and young people across the world.

With the slogan “Dare to Leap”, the brand adopts a strategy of selling robust performing phones with trendy designs to resonate with its young crowd at an attractive price point.

Its trendsetting image and product reputation has contributed in building

customer trust and brand awareness, the statement added.

For young consumers, realme has expanded quickly to offer a variety of AI of Things (AIoT) products such as smart audio, visual and lifestyle products to complement their increasingly digitally connected lives.

These products have also quickly become popular. So far, realme has released over 50 AIoT products in 2020, and plans to double the number in 2021.

The brand entered the Bangladesh market in the Q1 of 2020 and launched tech-trendy models with 64mp camera, 90Hz refresh rate, 65W Super Dart Charge, 6,000 mAh battery among other trendsetting features.

It is planning to unveil yet another C series phone, a Qualcomm Snapdragon Edition with a powerful battery backup and best hardware-software optimisation. The brand also plans to come with mega offers on its devices in the upcoming weeks.

Gemini Sea Food suddenly drowning in troubles

FROM PAGE B1
Gemini Sea Food's total inventory was valued at Tk 25.73 crore, which is 55 per cent of the total asset. However, it did not keep any provision for the unsellable portion of the inventory, which was accounted for during that year.

The advances, deposits and pre-payment made by the company amount to Tk 9.4 crore, of which Tk 8.76 crore were advances to suppliers.

Therefore, unnecessarily blocking the company's working capital would affect its earnings, the auditor said.

But on the other hand, Gemini Sea Food blames a shortage of working capital as well as the ongoing Covid-19 pandemic for the

lower production capacity utilisation.

The company announced that its earnings per share stood at Tk 9.83 in the negative for the last year while it was Tk 0.34 the previous year.

“The company's activities should be investigated by the stock market regulator to find the reason behind the fall,” said Istiaque Razu, a stock investor.

After providing handsome dividends for the past few years, it makes no sense for the company to suddenly fall in trouble, he added.

Gemini Sea Food provided 10 per cent stock dividends in fiscal 2018-19 while it was 15 per cent the year before and 125 per cent the year before that.

Asian markets swing as US election closer than expected

AFP, Hong Kong

Asian markets mostly rose Wednesday as traders tracked results of the US presidential election, but investors were on edge over worries that the outcome might not be as clear-cut as hoped.

Shares have rallied this week as traders piled bets on Joe Biden winning the White House, with opinion polls showing him with a big national lead though with slim advantages in battleground states. While the former vice president was still favourite, trading floors grew nervous as it became apparent Donald Trump was performing much better than expected.

With key states too close to call, the final outcome might not be known until later this week and it also throws up the chances of a challenge to the result, which could spell fresh market turmoil and legal chaos. Speculation is that counting in Pennsylvania -- which could be the decider -- might not be called until possibly Friday.

Investors had been increasingly betting on a Democratic sweep of Congress and the White House, which would pave the way for a massive stimulus package for the stuttering economy but results suggest they will struggle to achieve that.

Nagad brings down fund withdrawal fee

FROM PAGE B4

That is why Nagad has been offering the lowest cash-out charge to customers since its inception, he said.

The success of Nagad is an example of how well a public-private partnership can be, said Mustafa Jabbar, posts and telecom minister, who joined the press meet through a digital platform.

“This low cash-out charge would accelerate the digital transaction.”

The announcement came at a time when the MFSs got a shot in the arm as millions of people are using their service amid the coronavirus which prompted digital transactions.

Earlier, Nagad introduced Tk 6 as the charge for every Tk 1,000 cash-out for five types of small business entities to cut their cost of doing business during the coronavirus pandemic.

The country's MFS transaction amount stood at Tk 49,121 crore in September, up

18.6 per cent from the previous month and up 38.63 per cent year-on-year, according to Bangladesh Bank data.

This is the second highest amount since July when the country's 15 MFS providers posted a record amount of Tk 62,999 crore.

The number of active MFS accounts rose 19.32 per cent year-on-year to 4.10 crore in September as people are now preferring the digital financial tools more than ever to carry out banking from home.

Nagad's announcement came after a successful pilot project carried out by the mobile financial service provider in Bangladesh from October 1.

Nagad added 70 lakh new customers since the pandemic hit the country taking the number of its customers to over 2.5 crore and making its fastest-growing MFS provider in Bangladesh.

Launched on March 26, 2019, Nagad now has 1.78 lakh agents, 186 distributors and 10,978 merchants.

PriyoShop raises fresh funds from Singapore

FROM PAGE B4

“Bangladesh offers immense opportunities for investors comfortable with risk. We see opportunities in the digitalisation of traditional industries and solving inefficiencies in service and product delivery,” said Craig Bristol Dixon, co-founder and general partner at Accelerating Asia.

“That's where PriyoShop comes in. We've seen them considerably expand their product line and market share since joining our portfolio,” he added.

The local e-commerce market, particularly in the rural areas, is still relatively untapped but according to BANSEA projections, there will be good growth in a short span of time, the leading angel network said in a statement.

PriyoShop has built a strong brand

presence and last mile distribution network through its unique model of working with small retailers.

“This is an exciting way to bridge the digital divide and accelerate the adoption of e-commerce,” the statement said.

Launched in 2013, the platform received over secured angel funding of Tk 4.5 crore in 2018 from Sonia Bashir Kabir, managing director of SBK Tech Venture, and from a few other angel investors in 2019.

It now makes over 4,000 deliveries per day to 64 districts, a 100 per cent increase from the number of deliveries made during the pre-pandemic time, when it stood at about 2,000.

PriyoShop connects brands and suppliers with small merchants and consumers through a digitally managed platform, BANSEA added.

Govt eyes self-sufficiency in onion production

FROM PAGE B1

In order to increase yields, the total acreage of onion plantations has to be increased to nearly 3 lakh hectares, as per the roadmap.

At the same time, a boost is needed in seed production. Onion seed production requires a 57 per cent spike to hit 1,100 tonnes by the year 2023 from 700 tonnes at present, the ministry said.

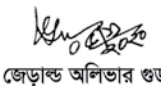
As part of the government's plans, scientists have developed some high yield varieties of onions.

Low yield, a lack of quality seeds and inadequate acreage are the main reasons behind the shortfall in domestic production.

But this problem could be addressed by expanding cultivation using improved onion seeds. The newly developed seeds produce a 15-20 per cent higher yield compared to traditional varieties.

Bangladesh's goal to become self-sufficient in onion production could be made possible by ensuring that farmers get Tk 35-40 per kilogramme during harvest season and by creating storage facilities to maintain seed quality.

The short self-life of onion is another major problem for farmers as they are unable to secure profitable prices in absence of storage facilities, Razaque said.

গণপ্রজাতন্ত্রী বাংলাদেশ সরকার				
নির্বাহী প্রকৌশলীর কার্যালয়				
গণপূর্ত বিভাগ, বরিশাল				
ফোনঃ ০৪৩১-৬৪৮০১, ফ্যাক্সঃ ০৪৩১-২১৭৩২৩২				
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স্মারক নং-২৫.৩৬.০৬০০.১১১/২১১৫		তারিখঃ ২০/০৭/২০২০ বঙ্গাব্দ		
		০৫/১১/২০২০ খ্রিস্টাব্দ		
আউটসোর্সিং পদ্ধতিতে জনবল সরবরাহের পুনঃ দরপত্র বিজ্ঞপ্তি				
১	মন্ত্রণালয়/বিভাগ	ঃ	গৃহায়ন ও গণপূর্ত মন্ত্রণালয়।	
২	এজেন্সি/প্রতিষ্ঠান	ঃ	গণপূর্ত অধিদপ্তর।	
৩	দরপত্র আহবানকারী প্রতিষ্ঠান	ঃ	গণপূর্ত বিভাগ, বরিশাল।	
৪	দরপত্র আহবানকারী প্রতিষ্ঠানের কোড নং	ঃ	প্রযোজ্য নয়।	
৫	দরপত্র আহবানকারীর জেলা	ঃ	বরিশাল।	
৬	ইনভাইটেশন ফর (কাজের নাম)	ঃ	আউটসোর্সিং প্রক্রিয়ার সেবাক্রয়ের লক্ষ্যে অভিজ্ঞ ড্রাইভার (লাইট) নিয়োগকরণ (জানুয়ারি/২০২১ হইতে ডিসেম্বর/২০২১ পর্যন্ত) কাজ। (অর্থ বছর ২০২০-২০২১)	
৭	ইনভাইটেশন রেফারেন্স	ঃ	টেন্ডার নং-১, স্মারক নং-২১১৫	
৮	তারিখ	ঃ	০৫/১১/২০২০	
৯	কি-ইনফরমেশন (দরদাতা/প্রতিষ্ঠান যোগ্যতা ও জনবল সরবরাহের অভিজ্ঞতা)	ঃ	আহ্বায়ী টিকাদারী প্রতিষ্ঠান/সরবরাহকারী প্রতিষ্ঠানের হালনাগাদ নবায়নকৃত ট্রেড লাইসেন্স, ভ্যাট নিবন্ধন সনদপত্র, আয়কর প্রদানে সনদপত্র, ব্যাংক সলভেন্সী সনদপত্রসহ সরকারি/আধা-সরকারি/রাষ্ট্রায়ত্ত্ব/বিদেশী মিশন/বেসরকারি প্রতিষ্ঠান জনবল সরবরাহের অভিজ্ঞতার স্বপক্ষে প্রত্যায়নপত্র সন্তোষজনক ব্যবস্থাপনা যোগ্যতা এবং লজিস্টিক সামর্থ থাকতে হবে।	
১০	দরপত্র সংগ্রহ পদ্ধতি	ঃ	উন্মুক্ত পদ্ধতি (OTM)	
১১	বাজেট ও অর্থের উৎস	ঃ	রাজস্ব বাজেট।	
১২	প্রস্তাবিত জনবলের সংখ্যা, শিক্ষাগত যোগ্যতা, বয়স ও অভিজ্ঞতা	ঃ	পদের নাম	যোগ্যতা বয়স অভিজ্ঞতা
			গড়চালক ৩ (তিন) টি	১লা জানুয়ারি/২০২০ইং তারিখে (১৮-৪৫)
১৩	দরপত্র বিক্রয়ের সর্বশেষ তারিখ ও সময়	ঃ	২২/১১/২০২০খ্রিঃ পর্যন্ত অফিস চলাকালীন সময়।	
১৪	দরপত্র গ্রহণের সর্বশেষ তারিখ ও সময়	ঃ	২৩/১১/২০২০খ্রিঃ সময় বেলা ১২.০০ ঘটিকা পর্যন্ত।	
১৫	দরপত্র খোলার স্থান, তারিখ ও সময়	ঃ	নির্বাহী প্রকৌশলীর কার্যালয়, গণপূর্ত বিভাগ, বরিশাল। তারিখঃ ২৩/১১/২০২০ইং দুপুর ১.০০ ঘটিকার সময় উন্মুক্ত কমিটির উপস্থিতিতে দরপত্র খোলা হবে। আহ্বায়ী অংশগ্রহণকারী টিকাদারী প্রতিষ্ঠান/অংশগ্রহণকারী টিকাদারী প্রতিষ্ঠানের মনোনীত প্রতিনিধি ইচ্ছা করলে দরপত্র খোলাকালীন সময় উপস্থিত থাকতে পারবে।	
১৬	দরপত্র বিক্রয়ের স্থান/দপ্তরের নাম ও ঠিকানা	ঃ	নিম্নস্বাক্ষরকারীর দপ্তরসহ বরিশাল গণপূর্ত জোন, বরিশাল-এর অধীন সকল নির্বাহী প্রকৌশলীর কার্যালয়, ঢাকা গণপূর্ত জোন, গণপূর্ত রক্ষাব্যবেক্ষণ বিভাগ, ঢাকা/চট্টগ্রাম গণপূর্ত জোন, চট্টগ্রাম-এর অধীন চট্টগ্রাম গণপূর্ত বিভাগ-৩, চট্টগ্রাম/খুলনা গণপূর্ত জোন, খুলনা-এর অধীন খুলনা গণপূর্ত বিভাগ-১, খুলনা/রাজশাহী গণপূর্ত জোন, রাজশাহী-এর অধীন রাজশাহী গণপূর্ত বিভাগ-১, রাজশাহী/ময়মনসিংহ গণপূর্ত জোন-এর অধীন ময়মনসিংহ গণপূর্ত বিভাগ, ময়মনসিংহ/সিলেট গণপূর্ত জোন-এর অধীন সিলেট গণপূর্ত বিভাগ, সিলেট/গোপালগঞ্জ গণপূর্ত জোন এর অধীন গোপালগঞ্জ, গণপূর্ত বিভাগ, গোপালগঞ্জ।	
১৭	দরপত্র গ্রহণের স্থান/দপ্তরের নাম ও ঠিকানা	ঃ	ক) নির্বাহী প্রকৌশলীর কার্যালয়, গণপূর্ত বিভাগ, বরিশাল।	
১৮	সিডিউল মূল্য	ঃ	টাকা ১০০০.০০ (এক হাজার) মাত্র (অফেরতযোগ্য) মানি রিসিট এর মাধ্যমে ক্রয় করতে হবে। উক্ত মানি রিসিট এর মূল্যকপি দরপত্রের সাথে সংযুক্ত করতে হবে। অন্যথায় দরপত্র বাতিল বলে গণ্য হবে।	
১৯	দরপত্র জামানতের পরিমাণ	ঃ	টাকা ৩৫,০০০.০০ (পঁয়ত্রিশ হাজার) মাত্র। বাংলাদেশের যে কোন তফসিলভুক্ত ব্যাংক হইতে নির্বাহী প্রকৌশলী, গণপূর্ত বিভাগ, বরিশাল-এর অনুকূলে পে-অর্ডার/ব্যাংক ড্রাফট আকারে প্রদান করতে হবে। অন্যথায় দরপত্র বাতিল বলিয়া গণ্য হবে।	
২০	দরপত্র আহবানকারীর পদবী	ঃ	নির্বাহী প্রকৌশলী।	
২১	দরপত্র আহবানকারীর ঠিকানা	ঃ	গণপূর্ত বিভাগ, বরিশাল।	
২২	দরপত্র আহবানকারীর ফোন নং	ঃ	ফোন-০৪৩১-৬৪৮০১, ফ্যাক্স-০৪৩১-২১৭৩২৩২	
২৩	বিশেষ নিদেশনা	ঃ	ক) দরপত্র উন্মুক্তের সকল ধারা বিবেচনায় এনে শর্তাদি পালনপূর্বক দরপত্র দাখিল করতে হবে। খ) দাখিলকৃত দর আইটেমওয়ারী জনপ্রতি মাসিক ভিত্তিতে অংকে ও কথায় সুস্পষ্টভাবে উল্লেখ করতে হবে। কোন প্রকার কাটাকাটি/অস্পষ্টতা গ্রহণযোগ্য হবে না। গ) দপ্তর প্রধানের অনুমতি সাপেক্ষে অফিস চলাকালীন সময়ে দরপত্র সংগ্রহ করা যাবে। দাখিলকৃত দরপত্রের সাথে (১) ভ্যাট রেজিস্ট্রেশন, (২) হালনাগাদ আয়কর ও ট্রেড লাইসেন্স, (৩) মালিক ব্যতীত প্রতিনিধির মাধ্যমে দরপত্র দলিলাদি ক্রয়ের ক্ষেত্রে নমুনা স্বাক্ষরসহ অথরাইজেশন কপি ইত্যাদি জমা দিতে হবে, (৪) এই দরপত্র দি পাবলিক প্রকিউরমেন্ট রেগুলেশন-২০০৮ ও আউটসোর্সিং নীতিমালা-২০০৮ইং অনুযায়ী পরিচালিত হবে। ঘ) আউটসোর্সিং এর মাধ্যমে সেবা গ্রহণের ক্ষেত্রে সরকার কর্তৃক সময়ে সময়ে জারিকৃত আইন, বিধিমালা, নির্দেশনা ইত্যাদি অনুসরণযোগ্য হবে। ঙ) অভিজ্ঞতা সনদপত্রসহ চাহিদা মোতাবেক অন্যান্য কাগজপত্র ন্যূনতম ৯ম গ্রেড সরকারি কর্মচারী কর্তৃক সত্যায়িত ফটোকপি সংযোজন করতে হবে। চ) দরদাতার আউটসোর্সিং পদ্ধতিতে যে কোন সরকারি/আধা-সরকারি/স্বায়ত্তশাসিত প্রতিষ্ঠানে কমপক্ষে ০৩ বছরের জনবল সরবরাহের অভিজ্ঞতা থাকতে হবে এবং আউটসোর্সিং পদ্ধতিতে সফলভাবে সমাগু ৬.০০ লক্ষ টাকার একক কাজ থাকতে হবে। ছ) নির্বাচিত জনবল সরবরাহকারী প্রতিষ্ঠানকে নিজ উদ্যোগে সংগৃহীত ৩০০/- (তিনশত) টাকা মূল্যের নন-জুডিসিয়াল স্টাম্পে চুক্তিপত্র সম্পাদন করতে হবে, কোন ব্যক্তির নামে নিয়োগপত্র ইস্যু করা হবে না। দরপত্র উন্মুক্তের পর চাহিদা অনুযায়ী সকল সিট পূরণ করতে হবে এবং যোগাযোগের জন্য সংশ্লিষ্ট প্রতিষ্ঠানের মেইলিং ঠিকানা ও ফোন নম্বর উন্মুক্তের নির্দিষ্ট স্থানে উল্লেখ করতে হবে। জ) দরপত্র দাখিলের ২৮ (আটশ) দিন পূর্বে ব্যাংকের দ্বিগুণ ৩.০০ (তিন) লক্ষ টাকা থাকতে হবে অথবা ৩.০০ (তিন) লক্ষ টাকার শর্তহীন ব্যাংক গ্যারান্টি (লিকুইট ড্রাস্টেট) হিসাবে দরপত্রের সাথে দাখিল করতে হবে। কোন কারণ দর্শানো ব্যতিরেকেই নিম্নস্বাক্ষরকারী যে কোন অথবা সমস্ত দরপত্র বাতিল/গ্রহণ করার ক্ষমতা সংরক্ষণ করেন। ঞ) আউটসোর্সিং প্রক্রিয়ায় সেবা প্রদানকারীর সেবামূল্য সেবা প্রদানকারীর নিজ নামীয় ব্যাংক হিসাবে সেবা প্রদানকারী কর্তৃক প্রদেয় হবে। ট) কেবলমাত্র গাড়িচালকগণের অতিরিক্ত কাজের সেবা ক্রয়ের ক্ষেত্রে প্রতিঘণ্টা অতিরিক্ত সেবার জন্য ৮০/- টাকা হিসেবে অতিরিক্ত সেবামূল্য প্রদান করা যাবে, তবে সাপ্তাহিক ও সরকারি ছুটির দিনসহ প্রকৃত কাজের ভিত্তিতে মাসিক সর্বোচ্চ ১০০ ঘণ্টার বেশী অতিরিক্ত সেবামূল্য প্রদেয় হবে না।	
জিডি-১৭৭২		 জেডাউ অসিটার গুডা নির্বাহী প্রকৌশলী গণপূর্ত বিভাগ, বরিশাল		

Structured process needed to stay competitive in crisis

DHL Express Bangladesh's Managing Director Md Miarul Haque says at The Daily Star's The Chief Executive Show powered by Marico

DWOHA CHOWDHURY

The coronavirus pandemic began a few months after DHL, the world's largest courier, parcel, and express mail service, celebrated its golden jubilee on September 25, 2019.

However, the leading logistics company, which operates in more than 220 countries and territories, did not suspend their services for even a day amid the Covid-19 fallout.

According to Md Miarul Haque, managing director of DHL Express Bangladesh, maintaining a structured business process is key to remaining competitive even during times of crisis.

Before the Covid-19 outbreak, the last pandemic took place in 1918, when the H1N1 virus caused the deadliest health crisis in human history.

Given the century wide-gap, the world was underprepared for the Covid-19 but people still learned how to cope with the situation and most companies like DHL Express prioritised the safety of its workers.

Since international companies are usually the first to know about any major development worldwide, DHL Express was prepared for the fallout in early March.

"That's the advantage of working with a global company," Haque said. Although remaining optimistic

in times like this is hard, leaders like Haque prefer to keep a stiff upper lip.

The managing director successfully motivated his colleagues by asking them to prove that the DHL motto -- Connecting People, Improving Lives -- is more than just words.

And so, the DHL management regularly contacts the company's employees to hear their problems and conduct contact-tracing of the infected.

"But this was never just for business since it helped save many lives as well," he added.

Haque believes that a structured process is vital for an organisation's development.

"To transform a company from good to great, a structured process can efficiently and effectively control the expected output," he said.

A person can learn plenty inside a classroom but that is only 10 per cent of the total process since that knowledge needs to be properly implemented.

Therefore, providing a structured learning framework could benefit an organisation as well. For example, many companies have tried to train their employees in sessions but failed due to the lack of a structured learning process.

The managing director went on to say that in any business, results are vital and even the most charismatic



Md Miarul Haque

leaders cannot control everything.

"So, I must trust my colleagues and gain their trust by showing respect. When they are engaged, they deliver better results and that eventually creates loyal customers," Haque said, adding that maintaining this cycle ensures sustainability.

Thinking empathically, providing support and showing credibility will create a moral obligation among the employees to do better, he said.

To move a company forward, seeing the bigger picture while keeping everything aligned with that vision is vital.

To do so, a leader must know the industry, competition and global trends to plan accordingly for his business.

"World leaders set the Sustainable Development Goals (SDGs) and as corporations and even citizens, it is our responsibility to contribute to these," Haque said.

Unlike the past, companies are now concerned with sustainability, environmental protection and social

responsibility, good governance because of the SDGs.

Shareholders also now expect their respective companies to maintain ethical business practices by keeping good governance.

"A leader must understand it first and then make his colleagues understand. Until every employee comprehends the organisation's shared purpose and direction, the cumulative acceleration can't be achieved," Haque said.

DHL Express has been operating in Bangladesh since 1979. Initially, it ran through agent operations before opening a full-fledged subsidiary in 2008, in an endorsement to the country's growing importance.

It handles around 70 per cent of all inbound shipments, thus becoming the largest international air courier in the country. The rest is handled by two other international companies represented by local agents and about 30 to 40 local companies.

DHL Express Bangladesh delivers time-sensitive and high value

THE CHIEF EXECUTIVE SHOW

but impactful small parcels and documents within a short time, which support trade facilitation and manufacturing. Currently, it employs more than 550 people.

Haque joined DHL Express Bangladesh in 2001 and after serving in various capacities until July 2017, he replaced the company's 27-year-long Country Manager Desmond Quiah.

In September last year, he became vice-president and managing director of the company.

Like most other success stories, Haque never dreamt of becoming a managing director during his time as a student.

"I credit my educational base to my mother and sporting zeal to my father. There was always a conflict of education and sports in my life until I got admitted to the cadet college," he said.

Thinking empathically, providing support and showing credibility will create a moral obligation among employees to do better

Taking part in debate contest, public speaking and various sports at Pabna Cadet College helped shape his future more than regular education did.

"Dream grows slowly while the radius grows bigger," he added. His journey has not been a smooth one though as Haque suffered a brain injury in the final of a boxing competition at the Military Academy in 1989.

Although he won the championship, he was made medically boarded out after 14 months on the training as continuing the long course would have been riskier for him.

He believes that life could have gone very differently had he not returned from the academy.

"At the academy, I learned the process a person goes through. It made me confident. Since then, I feel like there's nothing impossible for me or any other human being," Haque said.

He also considers himself fortunate to have started his career with British American Tobacco, where he applied his learnings before DHL Express changed his whole life.

Haque, who studied MBA at the Institute of Business Administration under the Dhaka University, also shared a brilliant philosophy of Jack Ma, which the Alibaba founder disclosed in an interview at the World Economic Forum.

The advice is two-fold: First, hire people who are smarter than you and second, get them to work together.

Haque also believes that foolish people can be made to work together easily as they do not have individual visions whereas smart people are just the opposite.

"A leader's work is to make these powerful resources work together effectively," he said.

READ MORE ON B2

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Govt to build more food grain warehouses: Razzaque

STAR BUSINESS REPORT

The government will build more food grain storages in order to help farmers store their produces during peak harvesting season such that they can reap benefit of fair prices and contribute to food security, said Agriculture Minister Muhammad Abdur Razzaque yesterday.

He unveiled the plan at an event where the Department of Agriculture Marketing (DAM) took over all 81 food grain warehouses from the Local Government Engineering Department.

Running a loan-against-storage programme, the warehouses, each of 250-tonne capacity, offer loans to farmers against storage of their grain. Farmers can avail a maximum 80 per cent of the price of the stored grain as a bank loan.

Farmers can sell the stored crop when prices rise to pay off the bank loan alongside a warehouse rent. The monthly rent is Tk 10 per 100 kilogrammes of food grain. This rent covers operational costs while the surplus is collected in a fund.

Loans amounting to Tk 804.91 lakh have been disbursed among 4,365 farmers against an annual deposit of 4,921 tonnes of food grain.

According to the DAM, the

loan recovery rate is 98 per cent.

The DAM had owned 12 of the warehouses while the rest were being run by the Local Government Engineering Department (LGED). They are spread across 56 upazilas of 26 districts in the Rangpur, Sherpur,

Magura and Barishal regions.

The DAM had sent a proposal to take ownership of the remaining 69 warehouses and the Ministry of Local Government, Rural Development and Cooperatives agreed.

The transfer was made through

the signing of a memorandum of understanding (MoU) between the Local Government Division (LGD) and the Ministry of Agriculture at the latter's premises yesterday.

A separate MoU was also signed for the construction of

training centres for farmers in 106 upazilas in 47 districts under eight divisions.

The DAM said these centres would be constructed within 2022 under a farmer training (phase-3) project for technology transfer at the upazila level of the Department of Agricultural Extension.

It also said the centres would give an institutional shape to training for farmers and it would be easier for farmers to organise training on time.

This will facilitate the expansion of modern agricultural technology in the field at a faster pace, the DAM said.

Addressing the signing, the agriculture minister said food grain storages would be built across the country as the loan programme has attained success and gained popularity among farmers.

The training centres will also be expanded to develop the livelihoods of farmers, he said.

Local Government and Rural Development Minister Md Tajul Islam said the training centres would help modernise the agriculture sector, bring qualitative changes and enable the adoption of technology.

He believes this initiative will help farmers avail technology and enrich their knowledge.



STAR/FILE

Training centres will be set up under a farmer training project for technology transfer at the upazila level.

PriyoShop raises fresh funds from Singapore

STAR BUSINESS REPORT

Local e-commerce platform PriyoShop recently raised an undisclosed amount through funding, which will be used to scale up the company's operations and encourage other micro, small and medium enterprises (MSMEs) to go digital.

The investment was made by various investors and business entities based in Singapore.

This includes Shoko Suzuki, managing director of Habourfront Venture; James Ang, chief partner officer of Dropbox; the Business Angel Network of Southeast Asia (BANSEA), a leading angel network in the region, and Accelerating Asia, a regional network of startup programmes.



"Now, our focus is on improving the e-commerce ecosystem in rural areas, creating new entrepreneurs and bringing the existing ones online so that they flourish further," Asikul Alam Khan, founder and CEO of PriyoShop, told The Daily Star yesterday.

"The fund will also be utilised to improve e-commerce supply chain management," he added.

Many people in Bangladesh, especially those living in rural areas, need assistance to access the internet.

And so, PriyoShop will use this money to undertake certain initiatives, such as facilitating the shift online for handloom sari weavers in Tangail.

READ MORE ON B3

Nagad brings down fund withdrawal fee

STAR BUSINESS DESK

Nagad yesterday brought down its fund withdrawal fee to Tk 9.99 for every Tk 1,000, making it the lowest rate to be charged by the country's mobile financial service (MFS) providers.

The charge will be Tk 12.99 for the customers who rely on short codes rather than using mobile application of the mobile financial arm of the Postal Department for cash-out. Fifteen per cent value added tax will be applicable on both the charges.

"After launching the cheapest charge, MFS transaction rose by 62 per cent in a month," said Tanvir A Mishuk, managing director of Nagad, at a press meet at Hotel InterContinental Dhaka.

"We have come to a conclusion that if you provide the cheapest rate, it prompts financial inclusion. So, we have launched the new charge rate."

Nagad has removed all the conditions and made the offer available for all sizes of the fund, making the cost of using Nagad more affordable than ever before and to accelerate the digitalisation of financial transactions in Bangladesh, he said.

"We have always been against high cash-out charges. We think that the cash-out charge of Tk 20 per Tk 1,000, which has been prevalent for the last decade, is an injustice to customers."

READ MORE ON B3

Tariff barriers should be removed for higher trade with Pakistan: DCCI

STAR BUSINESS REPORT

The tariff and non-tariff trade barriers between Bangladesh and Pakistan should be removed to increase bilateral trade by utilising the opportunities between the two Saarc nations, according to Shams Mahmud, president of the Dhaka Chamber of Commerce and Industry (DCCI).

In fiscal 2019-20, bilateral trade between Bangladesh and Pakistan was \$543.90 million, of which Bangladesh exports to Pakistan amounted to \$50.54 million while imports accounted for the rest.

Mahmud made these comments during a meeting with Imran Ahmed Siddiqui, Pakistan high commissioner to Bangladesh, at the DCCI office on Wednesday.

There are opportunities to expedite bilateral trade and explore new avenues of investment but to avail these benefits, the existing trade barriers need to be removed, Mahmud said.

The DCCI president also asked Pakistani buyers to import jute goods, IT and IT enabled services, pharmaceuticals, ceramics, garments, leather products and agro-food.

He went on to urge the Pakistani envoy to strengthen their chamber-to-chamber relations, regularly exchange trade missions, organise trade fairs, business-to-business meets and roadshows to boost trade between the two nations.

Easing business visa processes and removing tariff and non-tariff barriers will also facilitate more business-to-business interactions, Mahmud told the envoy.

Meanwhile, Siddiqui said Bangladesh recently achieved tremendous growth in the IT and IT enabled service sector. Bangladeshi entrepreneurs should utilise

this capacity and skill to invest in Pakistan, he added.

The Pakistani high commissioner also urged all Bangladeshi industrialists to import the various raw materials and textiles they require from Pakistan.

Bangladeshi investors in Pakistan could enjoy the advantages of using the China-Pakistan Economic Corridor to deliver their goods to China, central Asia and Russia easily at a cheaper rate, Siddiqui said.

He also emphasised on the need for joint collaboration, especially in research and technology and expertise transfer.