TOGGLE

An old school rear-wheel drive, body on frame compact SUV from India that is only offered with a five-speed manual transmission. Making it quite a unique specimen in its segment.

How does it look?

To put it in a sentence, an engineer's dream, a designer's nightmare. Every design element on the TUV300 is there to serve a function, and has been put together with minimal regard to the overall aesthetics. There's a tall roof for good headroom, gouged out front bumper fog lamps because the car needs them, and diminutive 15-inch alloy wheels to help with fuel efficiency. The result is a highly practical car with unusual proportions and slightly off-putting lines, which take a while to grow on some people. However, what Mahindra disregarded in style has more than made up on toughness. Everything that is not mandated by the government to be plastic is made out of steel, giving the TUV a curb weight of almost two and a half-tons. Every door



on this car is heavy, and are expected to be slammed shut during operation. The same is true for the locks, which opens and closes with a loud thunk. In a world where every budget car is trying to imitate a racehorse, the TUV 300 is a pack mule and it's not ashamed about it.

What about the interior?

Rough, tough, and spartan, like the rest of the car. All the interior bits are made out of hard plastic built to outlast



in the features department, as automatic running door locks come standard with all cars. There is a 12-volt socket for your charging needs, placed at the base of the center console. Rear parking sensor comes standard from the factory and good folks from Mahindra Bangladesh has added an aftermarket rear camera free of charge. How's the drive?

mmune to stains, mud, and the

Bouncy, as expected from soft suspension.

vour grandson. The seats are covered The five-speed manual transmission n leatherette, making them practically makes the driving experience surprisingly fun, especially at the low end. The body occasional spillage. There is no central roll increases significantly at higher storage box, instead, the center console is speeds, so hitting triple-digit is not riddled with multiple cubby holes and no recommended. Shifting from second less than three cupholders. Two jump seats to third can be a bit tricky as the gate make up the third row, a layout that while between third and fifth is vague at best, awkward, somewhat solves the legroom but the digital gear indicator on the gauge issue. The dose has a trick up its sleeves cluster lets you quickly lets you know if you have shifted into the wrong gear. Mahinda stuff claims milage is around 10

on user feedback. Should I get one?

If you are looking for a no-nonsense, rugged SUV that is built like a tank, this will do. Just understand that a tank isn't built for luxury, its built to outlast anything it is thrown against

KMPL city and 16 KMPL highway, based

Engine: 1.5-liter mHAWK100 Diesel Engine with 2-Stage Turbocharger (100 HP, 240 Nm)

Transmission: Five-Speed-Manual,

Safety: ABS, EBD, Dual SRS Airbags, rear parking camera and sensor.

Features: Automatic door locks, CD/ USB/AM/FM/Bluetooth, front 12-v Charging port, fog lamps, climate control. Price: 22 Lakh

For details, contact Rangs Ltd.

ARE RIDE-SHARING SERVICES ON THE RIGHT PATH TO RECOVERY?

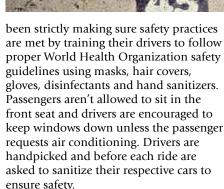
VERONICA GOMES

Since the emergence of ride-sharing services in Bangladesh back in 2016, the industry has experienced surging growth over the last four years with an estimated domestic market value of around \$1 billion by 2025, an estimate made before Covid-19. Subsequently, this growing industry, along with other forms of businesses, took a major hit with the unprecedented arrival of the global pandemic which struck Bangladesh earlier this year in March. Since then, these services have had to continuously innovate and adjust to keep up with the changing needs of the market and thereby adjust to the 'new normal'.

The Bangladesh Road Transport Authority (BRTA) had issued a ban on public transports including ride-sharing services starting from March 26th, 2020. Consequently, the Directorate General of Health Service (DGHS) provided a list of 11 directives for ride-sharing services to follow in the event of their resumed operations. Three months after the ban, the government allowed these services to run again with the initial allowance of four-wheelers alone with subsequent eased restrictions on other forms as well. However changed public perceptions, increased health consciousness and new trends of remote work and online education decreased ride-sharing demands to a significant extent, especially during the four or five months following March.

To regain the trust of ride-sharing users, there has been a range of precautionary measures at play. One such proactive move was made by the Bangladesh Road Transport Authority (BRTA) which mandated Enlistment Certificates for all drivers of ride-sharing services to ensure that safety protocols are met. Procurement of the certificate requires drivers to have valid NID and driver's license documents and thus ensures the scope of tracking performance. This further sparked innovative regulatory changes to be implemented like Pathao's move whereby its riders are now required to take a selfie while wearing a mask to make sure safety protocols are met. The selfie acts as a form of daily log saved in the company's database, without which the riders aren't allowed to go online and thereby give rides to its users.

With the emergence of the new normal, idea-sharing has become the norm, whereby companies are collaboratively combatting the negative effects the pandemic has had on their businesses. This was further confirmed through a conversation with Ahmed Fahad, the Vice President of Pathao, where he mentioned, "Pathao has been in constant touch with similar businesses like Uber and Shohoz and we have been discussing ways to deal with the changing demands of our users.' Consequently, these companies have



Recognizing ride-sharing services as a growing necessity to Bangladeshi commuters in terms of reaching the destination at low cost and shorter time, Shohoz has collaborated with the E-commerce Association of Bangladesh (eCAB) to develop and implement safety protocols based on technical guidance issued by the Directorate General of Health (DGHS) to ensure the safest mode of transportation for users and riders alike. Furthermore, Uber Bangladesh has formulated a Transport Safety Alliance (TSA) with DBL Pharma, Zantrik, Dettol (Reckitt Benckiser) and Fresh Tissue which looks to make users more aware of safety protocols while equipping its drivers with necessary supplies from Zantrik-provided distribution points.

In the long run, COVID-19 is expected to affect businesses of all forms for another year, to say the least. Working and studying virtually will become the norm for a certain portion of the population. As a result, a limited number of people will have pressing reasons to go out and hence less number of people will

trigger the need for ride-sharing services. Keeping this shift in mind, companies like Pathao and Shohoz are diversifying their portfolio, having launched groceries and telehealth services during the pandemic to make sure its riders are given alternative modes of earning money for example- through parcel delivery, while demand for ride-sharing services recovers.

In conversation with Adnan Khan, Head of Truck Operations, Ticket & Ride at Shohoz, the following insights came to light, "We had to take a deep look into our roadmap and realign items to meet the challenges. Thanks to our nimble and highly qualified Tech and Product teams, we could make quick adjustments and expand our portfolio accordingly." While the demand for ride-sharing services was temporarily on a downfall, Shohoz's Health and Corona Tracer BD app helped them regain users' trust by their showing of dedication and sincerity towards combatting Covid-19 and thereby providing safety and good health for its users. Through the implementation of such measures, Shohoz, which resumed its ride-sharing services from September 3rd to a limited scale in Dhaka, are seeing an encouraging surge in its business with numbers going back to almost 75% of what they used to be before the

On a global context, the prior estimated growth of 55% from 2020-21 for this industry is expected to be down by 2% post-COVID-19. However several adjustments including partitioned front

and back seats, temperature checks and use of sanitizers upon entry have been taken up by all ride-sharing services to regain user trust and hence hike up demand. While a lot of these services are making a comeback, their success strategies during the pandemic highly rely on service diversification and strengthening their stance in newly emerging markets.

In addition to the steps taken by Bangladesh's leading ride-sharing services, a few other necessary adjustments need to be made which global frontrunners like Uber, Lyft and Didi have already implemented abroad. Firstly, ride-sharing services in Bangladesh which are yet to implement online payment as an option should do so as cashless transactions are projected to become a necessity in the postpandemic world. Secondly, as people's increasing tendency to stay home reduced air pollution significantly during Covid-19, increasing environmentally conscious users will prefer ride-sharing companies which are making use of ecofriendly alternatives to keep emissions at a minimum in the future as well. All in all, Bangladeshi ride-sharing

services are slowly on the trend of recovering most of their loval users and regaining the trust of people throughout the country with its proactive safety protocols and adjustments. As the world experiences dynamic shifts, it is truly exciting to witness what innovative measures these businesses have in store for its users in the long run.

