



INFLATION SO FAR THIS FISCAL YEAR (in %)

0ct

Nov

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## Bangladeshi start-ups homing in on billion-dollar valuation

Says ICT State Minister Zunaid Ahmed Palak at the launch of IDLC's venture capital fund

STAR BUSINESS REPORT

Bangladesh's technology start-ups are catching the attention of venture capital (VC) firms, which have put in about \$200 million in funding over the last four years, said ICT State Minister Zunaid Ahmed Palak

"The more the start-up ecosystem is maturing, the more the venture investing in different start-ups. A few capital funding is coming," he said hundred crores of taka have been



financing happiness

at the inauguration of local merchant bank IDLC's VC fund at a ceremony held at the InterContinental Dhaka.

In just four years Bangladesh has nurtured several companies that are commanding hundred million dollars in valuation.

"And within the next few years a few of these might be valued at a billion dollars," Palak added.

IDLC's VC fund has kicked off with a moderate sum of Tk 45 crore and a tenure of 7 years. Its sponsors' contribution is Tk 5 crore.

"Start-ups can create employment than any formal sector and we are very proud that the Bangladesh government not only understands the issue but is also pushing for the creation of this culture," said Arif Khan, chief executive officer and managing director of IDLC Finance.

IDLC has already got 80 applications from different start-ups. Of them 15 have been shortlisted.

developing entrepreneurial culture the country's overall development will not be possible, Palak said.

"Venture capitals like IDLC can of Bangladesh. play a huge role here."

often in search of start-ups to invest of IDLC Finance, will manage the fund

"This is the outcome of an initiative the ICT division has taken a few years back," Palak said, while citing the creation of the Start-up Bangladesh project in 2016 as the turning point.

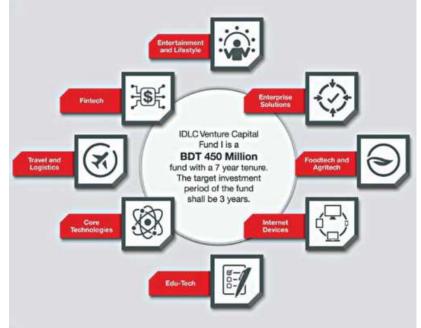
Already the government has approved the Start-up Bangladesh Company (SBCL) with the view to

under the Bangladesh Securities and Exchange Commission (Alternative Investment) rules.

Individual investors can invest in the fund but they will have to come with at least Tk 50 lakh. For institutional investors the number is Tk 2 crore.

The investment lock-in period is three years.

Khan said they believe that this will



allocated for the company, Palak said, adding that SBCL will be registered within the next few weeks.

"SBCL and IDLC can complement each other in establishing the startup ecosystem in Bangladesh," the minister added.

IDLC said through this fund they have plans to make investments in early stage companies that are Capital Fund is to provide investors providing solutions to consumers and businesses

The fund will focus on certain Investors from Silicon Valley, sectors such as financial technology, Singapore and some other developed entertainment and lifestyle, enterprise markets are coming to Bangladesh solutions, travel and logistics, core

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technologies, education technologies, o o d technologies, agricultural technologies, and

internet devices. Asset Management, which is a whollyowned subsidiary

be a great opportunity for the investor community to boost the start-up scene as well as generate substantial return for all stakeholders.

Young entrepreneurs are really helping in nation-building and they deserve more support from the financial institutions.

The objective of IDLC Venture technology-enabled with risk-adjusted returns through investing in, nurturing, and then exiting from early stage companies.

"In about 80 per cent of the cases venture capital fund may not work. But if one single start-up clicks it will cover up for the rest."

The fund will provide investors with an investment vehicle that is diversified from the usual ones in Bangladesh, Khan added.

About the country's move towards digitalisation Palak said they are building 28 ICT parks across the country for start-ups.

Already, the government got huge response from the parks that have been made operational.

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## Food inflation tumbles to 42-month low in February

6

5.8

5.8

5.7

5.6

5.5

September 2016.

Food inflation fell to a 42-month low of 4.97 per cent in February, helped by easing off pressures on some items such as rice and onions in recent months, official figures showed yesterday.

As a result, overall inflation dropped to a 12-month low of 5.46 per cent last month, according to data from the Bangladesh Bureau of Statistics (BBS).

"This is a good piece of news," said Planning Minister MA Mannan, while releasing the monthly figures of the Consumer Price Index (CPI) at the planning ministry in Dhaka.

It was apprehended that inflation might go up in February because of social events such as picnics and weddings. But the supply side was uninterrupted while the price of onion declined, he added.

In February, food inflation was down 15 basis points from a month earlier and non-food inflation, which encompass average prices of clothing and footwear to transport and communication, dropped seven basis points to 6.23 per cent.

11 basis point-fall in overall inflation. towards the end of last year and some

2019 Food inflation was the lowest since

Aug

Sept

since March last year and was slightly below than the Bangladesh Bank target for the current fiscal year. In January, inflation stood at 5.57 per

Overall, inflation was the lowest

Following volatility in prices of Together, the two contributed to the some food items such as onions

pressure on rice prices, food prices overall appear to have been relatively stable in February.

Dec

Jan

Feb

2020

SOURCE: BBS

"Food supply chains did not suffer any major disruption. Weak private sector credit growth may also have helped. However, non-food inflation is high," said Zahid Hussain, a former lead economist of the World Bank office in Dhaka.

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### Bank Asia to make receiving remittance easier than ever

AKM ZAMIR UDDIN

Bank Asia has come up with a novel way to bring in remittance as part of its efforts to get migrant workers to send money home through the official channels. The private lender is set to introduce

the remittance card that can be used at the 8,500 digital branches of the Bangladesh Post Office across the country as well as the cash machines of any bank to withdraw funds.

Bank Asia receives about \$1 billion in remittance every year. The lender is expecting the figure will double this year once the remittance card is rolled out later this month.

This is a novel arrangement that will ultimately encourage remitters to send their money through the formal channel on a real-time basis," said Md Arfan Ali, managing director of Bank

Receivers of remittance will not provide the cash by using their PoS face any hassle as the expatriate Bangladeshis can directly deposit their hard-earned money to the remittance cards of their near and dear ones.

The initiative will also help those living in remote areas as many lenders are yet to set up branches there but the post office's digital branches are

Every digital branch of the post office has installed a point of sale (PoS) terminal where the receivers will swipe their remittance card to get their desired fund.

Besides, the agent banking booths of Bank Asia will also be able to

#### REMITTANCE CARD MODEL

Foreign bank Bank Asia Remittance card issued by

Bank Asia Cash withdrawal from digital

post office, bank ATMs

Bank Asia has so far allowed a total of 3,422 agents in the country to run small-scale banking.

The latest move means customers can avoid going to bank branches to withdraw cash, Ali said.

Both the digital branches of the

Post Office and Bank Asia's agents will provide remittance card to clients on behalf of the lender.

Customers will not need to spend any amount to avail the card, which will be issued within three days of application.

To get the card, customers will need to fill in the Electronic Know Your Customer (e-KYC) form. And given the central bank's recent move to roll out e-KYC the process will take just five minutes.

Customers will be allowed to fill up the e-KYC by just submitting their national identity card.

Bank Asia will also offer discounts for cardholders if they purchase products from stores with which the lender has agreements, Ali said.

Remittance has recently become a major tool for the government to manage its macroeconomy as exports continue to slide in recent months.

It has turned into a lifeline of the economy given the frustrating performance of all other economic indicators.

In February, expatriate Bangladeshis sent home \$1.45 billion to take the tally to \$12.49 billion so far this fiscal

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## Bangladesh to demand GSP reinstatement at TICFA meeting

STAR BUSINESS REPORT

Bangladesh will once again urge the US government to reinstate the generalised system of preferences (GSP) for numerous export products at the upcoming TICFA meeting, according to Commerce Minister Tipu Munshi yesterday. The GSP, a preferential tariff system which

provides tariff reduction on various products, was suspended for Bangladesh following the nation's deadliest industrial accident, the collapse of Rana Plaza in 2013. The fifth round of the Trade and Investment

Cooperation Forum Agreement (TICFA) meeting between the officials of Bangladesh's commerce ministry and the United States Trade Representative (USTR) will be held in Dhaka on Thursday. Apart from reinstating the GSP, Bangladesh

discuss investment, the removal of trade barriers, easy market access to the US from Bangladesh, increasing bilateral trade, intellectual property rights, cotton issues and the digital economy during the TICFA meeting.

Munshi yesterday sat with Christopher Wilson, assistant USTR for South and Central Asia, for a meeting at his secretariat office in Dhaka.

During the meeting, an American delegation also discussed US investment in areas like agro-based industries, tax holiday benefits for US companies in Bangladesh and bilateral trade issues.

We expect a positive outcome from the TICFA meeting as we have improved both workplace safety and labour rights in the country as per recommendations of the USTR," Munshi told



Christopher Wilson, assistant US trade representative for South and Central Asia, meets Tipu Munshi, commerce minister, at the latter's office at the secretariat in Dhaka yesterday.

developed country to developing country by were also amended to improve worker's rights as 2024 as the country will lose a number of trade benefits in major export destinations. Therefore, Bangladesh's delegation will inform the meeting on the country's preparedness to face the challenges after the graduation.

After the collapse of Rana Plaza, the USTR suspended Bangladesh's GSP status in June in the same year, citing poor working conditions and a lack of labour rights in the garment sector. Interestingly though, the apparel industry did not enjoy GSP facilities in the US at the time.

The USTR had also outlined 16 conditions to be met by Bangladesh should the country wish to reclaim the GSP status.

Following the Rana Plaza incident, Delegations from both countries will also improvements were made in electrical, fire safety discuss Bangladesh's graduation from least and structural issues in factories. Labour laws

per the recommendations.

Progress reports on workplace safety were submitted to the USTR twice. However, the USTR did not reinstate GSP status for Bangladesh as the US government observed that further improvements, especially in labour rights, were

Currently, the US government does not provide GSP status to apparel items from any country but the duties imposed differ from nation to nation.

The total value of exports from Bangladesh to the US under the GSP was \$34.7 million until it was scrapped. Beneficiaries included sectors such as tobacco, sports equipment, porcelain and plastic products.

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## Norway wants amicable solution to GP's issues

Norway wants a quick and amicable solution to the problems the country's leading mobile operator Grameenphone is facing in running its operations, said a top diplomat from the Nordic country.

"We have some concerns over the matters related to Grameenphone. We discussed those. We

agreed to find a satisfactory solution," said Norwegian Foreign Ministry Secretary General Tore Hattrem after the second political consultation at the state guest house Padma in Dhaka yesterday.

Last year, an audit Bangladesh the Telecommunication

Regulatory Commission (BTRC) into Grameenphone's books from its inception in 1997 until 2014 found that the carrier owed Tk 12,579.96 crore to the commission in revenue share, taxes and late fees. The BTRC then directed Grameenphone to pay

The telecom operator then went to the court. Eventually, the Supreme Court ordered the operator to pay Tk 2,000 crore to the BTRC. On February 23,

Grameenphone paid Tk 1,000 crore.

Earlier, the operator said it wanted court protection due to the pressure the BTRC has applied on it and its management. The commission's actions included declining no-objection certificates since July last year, issuing show-cause notice for licence cancellation and denying

recycling of number series, it said.

Both sides took note of Bangladesh Supreme Court's recent order on this issue, said Foreign Secretary Masud Bin Momen, who led the Bangladesh side at the consultation.

"Norway sought the full court verdict, so the government will contact the attorney general in this

The Norwegian government has a substantial share in Telenor, and if the Grameenphone issue is settled quickly,

Bangladesh. 'We want the legal procedures to be settled quickly," Momen added.

the country can make more investment in

Telenor owns 55.8 per cent share in the country's leading mobile phone operator.

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Quazi Osman Ali, managing director of Social Islami Bank Ltd, opens the bank's three-month campaign 'Customer Service and Deposit Collection' at its corporate branch in Dhaka on Sunday.

# US cuts rates as G7 pledges all tools to beat coronavirus

The US Federal Reserve cut interest rates on Tuesday in an emergency move designed to shield the world's largest economy from the impact of the coronavirus as Group of Seven finance officials pledged all appropriate policy moves.

In a statement, the Fed said it was cutting rates by a half percentage point to a target range of 1.00 per cent to 1.25 per cent.

"The fundamentals of the US economy remain strong. However, the coronavirus poses evolving risks to economic activity," it said in a

The coronavirus, which emerged in the central Chinese city of Wuhan late last year, has spread around the world over the past week, with more new cases now appearing outside China than within. It has hit sports events, trade exhibitions, book fairs, prayer meets and other large gatherings worldwide.

There are more than 90,000 cases globally, with more than 80,000 of them in China, and infections appearing in 77 other countries and territories, with Ukraine the latest country to report its first case.

China's death toll is 2,943, with more than 75 deaths elsewhere.

told reporters. Central banks would economic harm. continue to support price stability and economic growth.

steps to protect the economy measures. Europe's main bourses

coronavirus, and that we stand ready to cooperate further on timely and effective measures," Aso said after a G7 call.

He was short on specifics and said the desirable policy response would vary from country to country.

Asked if all appropriate policy steps would include both monetary and fiscal policies, Aso said: "Yes,

Wall Street's main S&P 500 and Dow Jones markets gave up early gains to slip into the red.

"This is a tug of war between hope and fear. Central banks are giving hopes with their potential stimulus," said Vasu Menon, senior investment strategist at OCBC Bank Wealth Management.

"The question is what they will



Crowds wearing protective masks following the coronavirus outbreak are seen at Shinjuku station in Tokyo yesterday.

anything will be included, both monetary and fiscal steps."

US Treasury Secretary Steven Finance ministers from the Mnuchin told the US House Ways G7 group of rich countries were and Means Committee that G7 ready to take action, including finance ministers and central fiscal measures where appropriate, bank governors had agreed to Japanese Finance Minister Taro Aso "do everything possible" to limit have all the means to counter a California, one in Oregon and

A sharp rebound in world stock markets lost only a little "We reaffirmed our commitment steam on Tuesday despite a lack to adopt all appropriate policy of any immediately gratifying G7

do? Monetary policy is already very loose and interest rates are very low," Menon added.

German Finance Minister Olaf Scholz said the G7 had "all means" at its disposal.

statement on Twitter.

Global stocks suffered a rout last week on fears that the disruption to supply chains, factory output and global travel caused by the epidemic

however, and he was criticized for

style gave him a reputation of

being hard, even ruthless, but

also fair when making business

decisions," Welch's GE biography

said. As the layoffs mounted,

he became known as "Neutron

Jack" due to his reputation

for eliminating workers and

iobs without demolishing the

buildings they worked in. The

"His no nonsense leadership

firing thousands of employees.

economy trying to recover from the US-China trade war.

New coronavirus cases in China have been falling sharply, with 125 reported on Tuesday, thanks to aggressive containment measures.

After what critics said was an initially hesitant response, China imposed sweeping restrictions, including suspensions of transport, sealing off communities, and extending a Lunar New Year holiday across the country.

Now China is increasingly concerned about the virus being brought back into the country by citizens returning from new hotspots elsewhere. Authorities on Tuesday asked overseas Chinese to reconsider or minimize their plans to travel home.

All travelers entering Beijing from South Korea, Japan, Iran and Italy would have to be quarantined for 14 days, a city official said. Shanghai has introduced a similar

The most serious outbreak outside China is in South Korea, where President Moon Jae-in declared war on the virus, ordering additional hospital beds and more masks as cases rose by 600 to nearly 5,000. Thirty-four people have died in South Korea.

In the United States, the virus is now believed to be present in at least four communities in the "Should the need arise, we Pacific Northwest - two in northern global downturn," Scholz said in a one in Washington state - and authorities there are having to go well beyond the quarantine of infected travelers and tracing of close contacts, which until now had been the response.

# World pharma supplier India restricts export of some ingredients, drugs

India, the world's main supplier of generic drugs, on Tuesday restricted the export of 26 pharmaceutical ingredients and drugs made from them, including paracetamol, as concern mounted the coronavirus outbreak could turn into a pandemic.

Indian pharma companies get almost 70 per cent of the active pharmaceutical ingredients (APIs) for their

Already, the coronavirus dependent businesses on Chinese supplies and industry professionals say Indian generic drugmakers are likely to face supply shortages from China if the epidemic drags on.

medicines from China.

"Export of specified APIs and formulations made from these APIs... is hereby 'restricted' with immediate effect and till further orders," the Director General of Foreign Trade said in a statement here without explaining the extent of the restrictions.

The list given by the government included 26 APIs and formulations, which amount to 10% of all exports.

"Irrespective of the ban (restrictions), some of these molecules may face shortages for the next couple of months," Dinesh Dua, chairman, Pharmaceuticals Export Promotion Council of India (pharmexcil), told Reuters. The council falls under the federal commerce ministry.

that case there could be acute shortages,"

Separately, the government said on Tuesday it had detected "high viral load" in six people who had been in contact with a patient who contracted the coronavirus in the capital New Delhi.

The people have been kept in isolation and their samples are being sent to India's National Institute of Virology for confirmation, the government said in a



Medical staff wearing protective gear are seen inside a ward, specialised for people who may have been infected with coronavirus, at the Rajiv Ghandhi **Government General hospital in Chennai.** 

On Monday, India reported three new cases of coronavirus, including an Italian national in the western Indian state of Rajasthan. The patient in New Delhi was being closely monitored but stable, the government said.

The Indian ministry of health did not "If coronavirus is not contained, then in immediately give further details on the cases when contacted by Reuters.



Rajesh Surana, CEO of LafargeHolcim Bangladesh, unveils a new packaging design for Holcim Strong Structure Cement at a hotel in Dhaka on Monday.

## Jack Welch, iconic General Electric CEO, dead at 84

Jack Welch, who built General Electric into a global industrial flagship and became best-known America's businessmen, died on Monday aged 84, the company said.

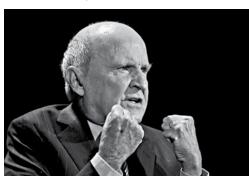
Dubbed the "manager of the century," by Fortune magazine in 1999, Welch transformed GE into a sprawling conglomerate during his two decades as chief executive. "Today is a sad day for the

entire GE family. Jack was larger than life and the heart of GE for half a century. He reshaped the face of our company and the business world," company chief Larry Culp said in an email.

Welch, the son of a railway worker and a homemaker, rose from his working class roots to ultimately expand GE beyond household appliances, healthcare and aeronautics into finance with GE Capital and media through

The company's market capitalization grew from \$12 billion when he took over in 1981 to \$410 billion on his

Welch's hard-hitting reforms at GE came at a cost,



**Jack Welch** 

hard-charging executive said in a 2005 television interview that he hated the nickname.

President Donald Trump used the moniker to pay tribute to Welch.

"There was no corporate leader like 'neutron' Jack," Trump tweeted. "He was my friend and supporter. We made wonderful deals together. He will never be forgotten," the president said.

Welch was an ardent supporter of the Republican party. Born in Massachusetts, Welch earned a doctorate in 1960 and joined GE the same year as a chemical engineer in its plastics division, rising through the ranks to become vice chairman in 1979, then CEO two years later.

### SoftBank CEO tells US investors he'll be more careful

REUTERS, New York

SoftBank Group Corp Chief Executive Masavoshi Son, under pressure from hedge fund Elliott Management to rein in his mercurial investment style, turned on the charm in a meeting with US investors on Monday, but offered few concrete concessions.

"I promise you I'll start to be more careful and listen. My view doesn't change, but my behavior becomes a little more careful," sources quoted Son as telling investors who attended his presentation at the Lotte New York Palace hotel in Manhattan.

Son, who built SoftBank into a technology investment powerhouse, is now having to defend his track record after several of its expensive bets on startups, including office spacesharing firm WeWork, soured.

Elliott, which oversees \$40 billion in assets, has held discussions with SoftBank's management and is calling on the company to buy back some \$20 billion of its stock, improve

independence and diversity of its the company out and replace him. board and improving transparency, sources said last month.

Son said on Monday he had not given enough weight to the opinions of investors and the company's independent board according to three sources who attended the meeting which was closed to media and provided details on condition of anonymity.

Son pointed to SoftBank's stock trading at a big discount to the value of its assets as an opportunity for investors to buy in.

His approach to investing heavily in companies with disruptive technology potential and giving carte blanche to the founders of startups he backs has helped make him one of the world's wealthiest investors. Yet it has also led to blunders that have blemished SoftBank's performance.

Chief among SoftBank's misses is WeWork, in which SoftBank invested billions of dollars to back CEO Adam

its governance by increasing the Neumann before stepping in to bail

The WeWork investment was made out of SoftBank's \$100 billion Vision Fund, which has also invested in or acquired the likes of Uber Technologies, British chip technology firm Arm Holdings and US wireless carrier Sprint Corp.

SoftBank was aiming to raise \$108 billion in funds for a second Vision Fund, and has committed \$38 billion of its own money toward that goal. However, Son said last month its launch had been delayed due to investor concerns about the performance of the first Vision Fund.

As a result, Son has said SoftBank may spend up to two years investing its own money in a bridge fund, to build a portfolio that will give investors enough confidence to participate in a second Vision Fund. In his remarks on Monday, Son said WeWork new CEO Sandeep Mathrani will turn SoftBank's investment around, but cautioned this could take years.



The directors of the Dhaka Chamber of Commerce and Industry led by its president Shams Mahmud call on Planning Minister MA Mannan at his office in Dhaka on Monday. The chamber urged the government to develop bond market for long-term infrastructure financing.



## National SME Fair begins today

The National SME Products Fair 2020 is set to start in the capital today aiming to promote homemade products and generate jobs.

Prime Minister Sheikh Hasina is scheduled to inaugurate the 9-day fair at the Krishibid Institution Bangladesh, said Industries Minister Nurul Majid Mahmud Humayun at a press conference at the auditorium of the SME Foundation on Monday.

There is a risk of rising food and non-food

inflation due to the direct and knock-on

effects of the recent increase in electricity

prices, disruption of import supply chain,

from China in particular, because of the

coronavirus and increased demand as

measures to ensure the adequacy of the

supplies of essentials. Their vigilance must

with high prices of many daily essentials,

the government recently hiked the power

tariff by 5.3 per cent. The new rate will take

points to 5.44 per cent, helped by seven

basis points fall in food inflation and 10

basis points decline in non-food inflation.

down 19 basis points to 5.48 per cent,

aided by 33 basis points slip in food

inflation and five basis points down in

such as potato, eggplant, carrot, cucumber,

tomato, radish, cauliflower, cabbage and

red spinach and spices such as onions,

In rural areas, inflation slid eight basis

In urban areas, general inflation was

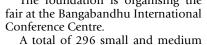
"The Bangladesh Bank has taken some

At a time when people are grappling

Ramadan approaches.

continue," he added.

effect from Sunday.



enterprises (SMEs) will showcase their products in 309 stalls. Of them, 195 are owned by women and 101 by men, said Humayun.

No foreign entities are allowed to showcase products at the fair, he

SME entrepreneurs will showcase products, including jute



SME FOUNDATION

garlic and ginger fell in February compared

with January, according to a press release of

after soaring 6.30 per cent in January, the

based on the prices of 318 goods and

services in rural areas and 422 commodities

in urban areas. It computes the CPI at the

national level by combining the urban and

The overall growth of nominal wages

The wage in the manufacturing and

was 6.51 per cent, down from 6.56 per cent

services sectors was slightly up at 6.14 per

cent and 6.52 per cent, from 6.15 per cent

and 6.52 per cent respectively, while that in

the agriculture sector fell to 6.65 per cent

manufacturing and services sectors grew at

a higher pace than inflation, according to

It was able to contain it at 5.48 per cent last

fiscal year, which is comfortably below the

However, the wages in agriculture,

The government has targeted a 5.5 per

rural indices using weight factors.

from 6.74 per cent a month ago.

in January, the BBS said.

BBS's Wage Rate Index.

target of 5.6 percent

It appears that the prices of vegetables cent inflation rate in the current fiscal year.

highest since December 2015.

The non-food inflation fell last month

The statistical agency calculates CPI

Industries Minister Nurul Majid Mahmud Humayun speaks at press conference on organising of the National SME Fair, at the auditorium of the SME Foundation in Dhaka on Monday.

products, electronics and electrical tems, plastics and synthetic goods, IT products and handicrafts.

Three male and two female SME entrepreneurs will be awarded the "National SME Entrepreneurs Award-2020" for their outstanding contribution in the sector at the inaugural ceremony, according to a statement.

Several seminars will be organised at the fair. They include: Light Engineering: product of the year 2020 and its potential in national development; Increasing sale of SME products through platform; Participation of women SME entrepreneurs in export trade: Potential and Challenge; Digital Financing for SMEs; and Role of SMEs in achieving Sustainable Development Goals (SDGs) in Bangladesh.

The fair is open to visitors from 10am to 8pm.

Industries Secretary Md Abdul Halim and SME Foundation Managing Director Md Shafiqul Islam were present at the press conference.

Products worth Tk 16.93 crore were sold and SMEs received orders worth around Tk 30.12 crore in the last seven SME fairs. Products worth Tk 9.16 crore were sold and entrepreneurs received Tk 6.44 crore orders in the regional SME fairs held in 23 districts in 2018-19, the statement added.

#### Food inflation tumbles to Bangladeshi start-ups 42-month low in February

FROM PAGE B1

He cited the case of Sheikh Hasina Software Technology Park in Jashore, which is packed to the rafters with 50 companies.

"But initially when we have set up the park people were teasing us, saying who will go there? But now we cannot manage space as every company is asking for more space," he said, adding that even companies from Dhaka have shifted there.

Access to funding is very important for the startup culture and if financial institutions like IDLC can shoulder that responsibility the country will certainly get new ICT heroes, Palak added.

Currently, there are 17 venture capital licenceholders in Bangladesh but only a few are in operation.

Apart from those, there are some other foreign ones investing in Bangladesh's

good number of NBFIs were present. Some NBFIs are struggling to The central bank vesterday asked nonsurvive as they faced a wide-range of bank financial institutions to explore financial scams in recent years.

Ingrid Van Wees, vice-president for finance and risk management at the Asian Development Bank (ADB), calls on

AHM Mustafa Kamal, finance minister, at the latter's office in the planning ministry in Dhaka. Wees informed the

minister that ADB is keen to support Bangladesh for issuing local currency bond and helping in curbing the non-

performing loans in banking sector. Manmohan Parkash, ADB Country Director for Bangladesh, was present.

BB asks NBFIs to find ways

to restructure weak peers

The BLFCA has made some recommendations to the central bank to overcome the existing woes in the NBFI sector. And the BB has accepted the proposals very positively," said BLFCA Chairman Mominul Islam.

The central bank sought suggestions from the BLFCA on how to restructure the weak NBFIs as well, he said.

'We will work on it and give proposals Bangladesh Bank Governor Fazle to the central bank to this end. Fresh Kabir and managing directors of a sponsor-shareholders may be allowed

into the weak NBFIs in order to improve the financial health," he said.

The lenders requested the central bank to extend emergency liquidity support to the NBFIs against their cash reserve requirement and the statutory liquidity ratio, except those struggling owing to poor corporate governance.

"The central bank has given an assurance to provide the facility as per the existing rules and regulations, Islam said.

The association sought similar supports from the finance ministry on Monday in order to make the NBFI

#### Foxconn says China factories operating at 50pc over virus outbreak one million workers across its vast

STAR BUSINESS REPORT

the financial sector.

headquarters in Dhaka.

avenues to restructure their weak peers with a view to improving the image of

The banking watchdog came up

with the proposal at a meeting with

the Bangladesh Leasing and Finance

Companies Association (BLFCA),

a forum of the managing directors

of the NBFIs, at the central bank

Taiwanese tech giant and iPhone assembler Foxconn said Tuesday its Chinese factories are operating at 50 per cent of seasonal capacity and are expecting to take a hit for the current quarter due to the coronavirus

Also known by its official name Hon Hai Precision Industry, Foxconn is the world's biggest contract electronics manufacturer and makes Apple's iPhones as well as gadgets for other international brands.

Forconn employs more

network of factories in China, where operations have been affected by the deadly COVID-19 outbreak that emerged in central Wuhan before spreading to over 70 countries.

The firm's chairman Young Liu told investors that its plants on mainland China are currently operating at "over 50 per cent of seasonal demands" and are expected to resume normal seasonal capacity by the end of March.

The virus outbreak is having an impact on international supply chains said Tuesday the Zhengzhou plant and manufacturing given China's is short of 50,000 workers, or 22 per lynchpin role in the global economy.

Apple said last month its revenue for the current quarter would be below its forecasts, and that the worldwide iPhone supply "will be temporarily constrained" because of the outbreak in China, where Apple manufactures most of its devices.

One of Foxconn's largest facilities in the central city of Zhengzhou is dubbed "iPhone City", where around 60 per cent of the devices are assembled according to analysts.

Chinese state media Global Times cent of the plant's capacity

#### Bangladesh to demand GSP reinstatement at TICFA meeting

FROM PAGE B1

The US is Bangladesh's single largest export destination. As a least developed country, 97 per cent of the goods originating from Bangladesh had enjoyed duty-free benefits in the US markets as per the decision taken during the Hong Kong Ministerial Meeting of the World Trade Organization in 2005.

However, the country's main export item, garments, was not included in the 97 per cent package. Garment exports account for 95 per cent of Bangladesh's exports

As a result, Bangladeshi exporters face 15.62 per cent duty on the export of apparel items to US markets.

In fiscal 2017-18, Bangladesh exported goods worth \$5.98 billion to US markets while importing goods worth \$1.70 billion, according to data from the commerce



Arif Quadri, acting managing director of United Commercial Bank, and Sarder A Nayeem, chairman of Japan Bangladesh Friendship Hospital, exchange documents after signing a deal at the bank's corporate office in Dhaka on Monday. Credit and debit cardholders of the bank and its employees will get upto 40 per cent discounts at the hospital.

#### BoE to 'take all necessary steps' over virus

The Bank of England will "take all necessary steps" to support the UK economy from coronavirus fallout, governor Mark Carney said Tuesday, as G7 finance ministers readied a coordinated response.

Carney's comments come as global stock markets experience heightened volatility, with the deadly Covid-19 having killed more than 3,100 people and infected over 90,000.

"The Bank of England's role is to help UK businesses and households manage through an economic shock that could prove large but will ultimately be temporary," Carney told a panel of British lawmakers, two weeks before he steps down as BoE chief.

women across the country.

Drop Matters' and 'WASH'.

Currently, there are about 240 WBCs

Coca-Cola has been operating in

working to empower more than 70,000

Bangladesh for more than five decades but

the company remains incredibly optimistic

about the country's economic growth,

Quincey said while using his visit as an

the communities in Bangladesh through

various other programmes, such as 'Every

sanitation and hygiene while also providing

clean water and rainwater harvesting

T Krishna Kumar, president of Coca-

Cola's India and Southeast Asia operations;

Manuel 'Manolo' Arroyo, chief marketing

officer and group president in Asia Pacific;

Marcelo Boffi, president and Bottling

Investments Group and Deputy Group

president in Asia Pacific; and Ajay Bathija,

managing director, were also present at the

projects to schools across the country.

The company also intends to strengthen

Both the initiatives help promote

example to drive the point home.

#### Norway wants amicable solution to GP's issues

FROM PAGE B1

Momen appreciated Norway for extending duty-free and quota-free access to Bangladeshi products under the Norwegian generalised system of preferences (GSP) since July 2002 and requested continuation of the preferential trade treatment even after Bangladesh's graduation from the least-developed country bracket in 2024.

Both sides agreed to work on cooperation in the field of skill development in view of Bangladesh's graduation, rapid automation, among others, in the textile sector and disruptive technologies.

Bangladesh requested for continued and intensified support of Norway to ensure safe, dignified and sustainable return of the

forcibly displaced Rohingyas. Secretary General Hattrem reiterated

Norway's support for the Annan Commission's recommendations and the International Court of Justice's provisional measures and called for their full implementation by Myanmar.

Norway, which is currently running for a non-permanent seat at the UN Security Council, vowed to intensify its efforts at the UN to resolve the crisis, if elected, he said.

Two sides agreed to hold two milestone events of Bangladesh, namely the 100th birth anniversary of Father of the Nation Bangabandhu Sheikh Mujibur Rahman and the 50th anniversary of the glorious Independence of Bangladesh in Oslo, Norway early next year.

#### Broccoli winning hearts in Barishal

Broccoli is very good for health as it boosts human immune system, said Amerandra Nath Chakrabarty, an assistant professor of gastrology department of Sher-e-Bangla Medical College in Barishal and one of the regular visitors of Dulal.

It is a good source of lutein, a compound antioxidant.

However, there is no dedicated place to sell broccolis in Barishal, Dulal said. "The health-conscious people are my main

customers. He said he had no experience in broccoli farming, but found success thanks to the suggestions of Najma Begum, a sub-

assistant agriculture officer for Barishal sadar upazila at the DAE.

And the use of low-cost organic fertilisers encouraged the local farmers to start its

cultivation, he said. All the farmers are now looking for advanced trainings on cultivation of this type of foreign vegetable, Sarker said.

"We are going to take an initiative to encourage more farmers into broccoli production, as the soil of the southern region is very suitable for it," said Alam of the DAE.

The farmers produced about half a tonne of the vegetables worth Tk 7,000 to Tk 8,000 a day for the last three months in Jagua union, according to Begum.

#### Envoy Textiles to raise Tk 87cr through preference shares

On the other hand, the textile maker imports only 15-20 per cent of its requisite cotton from China, which can be brought from India though but at a higher cost.

"However, if the epidemic continues for long it will impact all textile companies. And the woven garment makers would be impacted the most," he added.

The news of the announcement though failed to cheer the market: shares of Envoy Textile closed 0.40 per cent higher at Tk 24.80 yesterday.

#### Market cheers as KDS Accessories decides to boost production

Contribution of label and elastics & narrow fabrics is now 3.53 and 5.53 per cent respectively, which was lower in the previous year. In the 2018-19 financial year the company's overall sales increased 11.17 per cent year-on-year to Tk 230 crore.

At the same time, KDS's earnings per share fell to Tk 2.20 from 2.21. Net operating cash flow per share of the company also declined 34.41 per cent to Tk 2.02.

The company's stocks rose 35.13 per cent to Tk 45 in the span of last one and half months.

#### AllB lends \$200m to enhance electricity coverage

Co-financed with the Asian Development Bank, the project is expected to help Bangladesh achieve its target to provide electricity for all by 2021 and supply uninterrupted electricity to industries by 2020. The AIIB loan has a maturity period of 25 years, including a grace period of five years.

Of the project financing, \$300 million will come from the ADB, \$0.75 million from China's Poverty Reduction and Regional Cooperation Fund and \$249.25 million from PGCB, according to the project document. The project area will comprise 20 districts. The expected date of the project completion is June 30, 2024.

#### Coca-Cola to invest \$200m in Bangladesh mentoring and networking opportunities.

In 2015, Coca-Cola brought its 5by20 initiative to Bangladesh and established the country's first Women Business Centres

5by20 is a global initiative that aims to enable the economic empowerment of 5 million women entrepreneurs across the company's value chain by 2020.

By the end of 2020, more than 100,000 Bangladeshi women and their families are expected to benefit from the project, which is currently active in Jamalpur, Khulna and

The WBC is a unique model that supports female Bangladeshi entrepreneurs in rural areas by providing skill development courses and financial assistance, said Quincey, who called in to Bangladesh for just a day.

Besides, these facilities -- which are run by women and developed to address some of the more common barriers faced by female entrepreneurs -- also offer access to business skills training, market information, agriculture training, mobile banking assistance, healthcare counselling,

#### Bank Asia to make receiving remittance easier than ever

The eight-month receipts were up 20.05 per cent year-on-year, according to data from the Bangladesh Bank.

The move would also help further the central bank's financial inclusion agenda as it would attract rural people to open accounts with the lender, according to Ali. Besides, remitters will also be discouraged to send money through 'hundi'

channel, which is a cross-boundary illegal money transferring system that sidesteps banks, Ali said.

Bank Asia's net profit in 2018 stood at Tk 226.62 crore, up 10.68 per cent year-on-

Shares of Bank Asia, which made its debut on the Dhaka Stock Exchange in 2004, closed at Tk 16.50 yesterday, up 1.85 per cent from the previous day.

## \*BUSINESS

Two-year stock movement of KDS Accessories

Apr18 Jul 18 Oct 18 Jan 19 Apr 19 Jul 19 Oct 19 Jan 20

## Envoy Textiles to raise Tk 87cr through preference shares

STAR BUSINESS REPORT

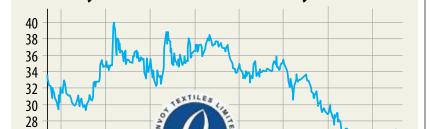
Envoy Textiles is set to raise Tk 87 crore by issuing non-convertible cumulative preference shares in order to bring sustainable finishing machine and build captive power.

The preference share would be fully redeemable, with a tenure of five years. The shares would be issued to banks, insurance companies, institutional investors and eligible investors.

The face value of the preference shares would be Tk 1 crore for institutional investors and Tk 50 lakh for eligible investors.

The Bangladesh Securities and Exchange Commission yesterday gave Envoy Textile, which made its debut on the stock exchange in 2012, the goahead to issue the preference shares.

"We will utilise the fund to purchase sustainable finishing machine where chemical would be used at a very low level," said Kutubuddin Ahmed, chairman of Envoy Textile.



Oct 18 Jan 19 Apr 19 Jul 19

Two-year stock movement of Envoy Textiles

in forming captive power of 10 per cent to Tk 911.85 crore. megawatts and repayment of shortterm loan, Ahmed said.

Apr18 Jul 18

Envoy's profit after tax shot up 68 per cent year-on-year to Tk 55.4 crore in the 2018-19 financial year. During The other funds would be used the period, its revenue increased 20.6

Asked about the impact of the coronavirus pandemic on Envoy Textile, Ahmed said they are lucky that they brought in raw materials in hordes before the virus spread.

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Oct 19 Jan 20

## Market cheers as KDS Accessories boosts production

STAR BUSINESS REPORT

KDS Accessories has enhanced its production capacity of elastics and label and garment accessories products by introducing a machine in order to meet higher demand.

The highest capacity will be 4 crore pieces per year and it may generate approximate additional sales revenue of Tk 33.3 lakh per month and Tk 4 crore annually on utilisation of highest capacity.

The commercial production started from Saturday, KDS Accessories said in a posting on the Dhaka Stock Exchange website yesterday.

price up: KDS Accessories closed at Tk 44.20, 5.71 per cent higher than the previous day. The company decided to purchase

the machine at \$0.091 million in mid-

The news sent the company's share

"The new machine will be able to produce elastics and label with printing and everything," said Biplob

Kanti Banik, chief financial officer company expanded its production of KDS Accessories, adding that the instrument was bought with the company's own funds.

As the textile sector is expanding, the demand for accessories is also enhancing. To meet the demand the

capacity, Banki added.

The company's main contribution to its revenue came from carton: it contributed 77 per cent or Tk 178

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## 9pc interest rate cap

26

24

The High Court yesterday questioned the legality of a Bangladesh Bank's decision that instructed banks to set a maximum 9 per cent interest rate on all loans except credit cards.

The court issued a rule asking the respondents to explain why the central bank's decision should not be declared illegal.

The finance secretary and the BB governor and its general manager for banking regulation and policy have been made respondents to the rule.

The HC bench of Justice Abu Taher Md Saifur Rahman and Justice Md Zakir Hossain came up with the ruling after hearing a writ petition that

During the hearing, petitioner's lawyer Barrister Sayedul Haque Suman told the court that about two lakh people would be benefited following the BB's decision, whereas about 50 lakh depositors and their family members would be victimised.

challenged the legality of the BB's decision.

On March 1, Md Mahfuzur Rahman, an apprentice lawyer, submitted the writ

The central bank's February 24 decision may severely affect the already underpressure banking sector and such capping of the interest rate is unlawful against the establishment of financial policies and

international practices of free market economy, he said in the petition.

The limit will further stifle the availability of loans needed to set up and expand small, medium and large businesses and commercial entities and industries, he

The significant reduction in the interests or profits charged by banks would impact the income of depositors via fixed deposit schemes, resulting in serious prejudice to middle income groups of the country, the

Therefore, the BB decision is a violation of the fundamental right of "equality before law" guaranteed in the constitution,

## HC questions legality of BB's | BSCIC estate in Rajshahi sees cost revision for 3rd time

120

110

100

90

80

70

60

50

40

Expenditure up 31 per cent

STAR BUSINESS REPORT

The proposed Rajshahi BSCIC Industrial Estate-2 project has been revised for a third time, raising its cost by 31 per cent to Tk 172.70 crore.

The Executive Committee of the National Economic Council (ECNEC) accepted the new proposal during a meeting chaired by Prime Minister Sheikh Hasina at the NEC conference room in the capital's Sher-e-Bangla Nagar

The project, which was initially estimated to cost Tk 128.81 crore, received the green light on March 22 in 2016 with construction expected to last from July 2015 to June 2018.

The third revision was made to accommodate changes in layout, incorporate new components, lengthen the project's duration and re-estimate the civil work costs.

The first revision saw costs increase by 2.27 per cent to Tk 131.74 crore and the second revision maintained the estimated expenditure while the project's duration was extended by a

As of June 2019, the BSCIC spent Tk 87.23 crore, or 66.21 per cent of the cost.

Some of the major activities to be undertaken for the project are the acquisition of 50 acres land, construction a two-storey building, a pump house and pump driver quarter, entry gate and boundary wall, and setting up of a deep tube-well and water pipeline.

The project is expected to create 5,000 jobs. The meeting also approved the expansion and modernisation of the Amin Bazar landfill at a cost of Tk 786.26 crore. The Dhaka North City Corporation (DNCC) will implement the project, for which development will begin in July 2020 and end in June 2023.

Under the accepted scheme, the DNCC will set up new landfill sites, incineration plants and infrastructural facilities on 80 acres of land for the resource recovery and disposal of medical

The DNCC will also develop environment-friendly and hygienic way to collect, transport and dump waste materials. At the resource recovery facilities, wastes will be recycled to produce biogas and organic fertilisers.

The ECNEC also approved five more projects: emergency water supply; widening and strengthening of the

(Jhenaidah)-Shoilakupa-(Shreepur)-Wapda district Langalbandh

highways; protecting the right bank of the Jamuna river from Munshiganj to Khanpura and Kazirhat to Rajdardia of Bera upazila of Pabna; protecting the left and right banks of the Dharala river, including flood control in Kurigram sadar, Rajarhat and Fulbari upazila; and protecting the Padma river from erosion in Charbagdanga and Shajahanpur in Chapainawabganj district.

## AIIB lends \$200m to enhance electricity coverage

STAR BUSINESS REPORT

improve service efficiency in the per cent from 2.76 per cent and add

and Western Zone Transmission Grid The Asian Infrastructure Investment Expansion Project is expected upon Bank (AIIB) has approved a completion to reduce the number \$200-million loan to Bangladesh of annual power outages to 15 from to increase access to electricity and 60, reduce transmission loss to 2.50



#### **ASIAN INFRASTRUCTURE INVESTMENT BANK**

western zone.

While the government of Bangladesh has implemented various programmes to meet growing demand for power, mainly as a result of rapid industrialisation and urbanisation, a lot of the population still lack access to electricity.

It is estimated that poor power supply has resulted in about 2-3 per cent loss to Bangladesh's gross domestic product annually, with significant sums spent on diesel generators for backup.

capital of Dhaka and the country's 7,440 megavolt-amperes of power transmission capacity, said the Beijing-

based lender in a statement yesterday.

The project, which will lead to the construction of 408 kilometres of transmission lines, will also have a positive environmental impact, reducing average annual carbon dioxide emissions by 455,785 tonnes.

The objective of the proposed project is also to strengthen institutional capacity of state-run Power Grid Company of Bangladesh (PGCB).

"AIIB's investment gives much-

By 2025, the \$750-million Dhaka needed financing to provide affordable. reliable and modern energy, especially in areas where people lack basic infrastructure," said AIIB Vice President and Chief Investment Officer DJ Pandian in the press release.

> power sector tackle climate change impact, making the grid more climateresilient, he added. The latest lending took the total

The project will also help the

approved and proposed loans to Bangladesh to \$1,915 million. Bangladesh is currently the fastest

growing economy in South Asia, growing at more than 7.5 per cent per nnum in the last three years. The country is also rapidly

urbanising with nearly half its population expected to live in urban areas by 2025. These trends, combined with a

policy push to achieve universal electricity access for Bangladesh's population, present a tremendous growth opportunity for the country's infrastructure sector in the near future. READ MORE ON B3



### Coca-Cola to invest \$200m in Bangladesh

Says its global chief

STAR BUSINESS REPORT

of the world's top three beverage manufacturers, plans to further expand its Bangladesh operations by investing \$200 million over the next "We have an enduring belief that

executive officer James Quincey.

The Coca-Cola Company, one our business is only as sustainable as the communities in which we operate. This means that for our business to be viable and grow, the communities need to understand and align itself must also grow," said Quincey while five years, said its chairman and chief addressing the press at the Radisson Blu

Dhaka Water Garden hotel yesterday. Coca-Cola has already invested more than \$100 million in Bangladesh but to expand its operations in a sustainable manner, the company will with the country's priorities, he added. READ MORE ON B3

## Broccoli winning hearts in Barishal

SUSHANTA GHOSH, Barishal

Broccoli is gaining popularity as an alternative to the traditional vegetables the farmers in Barishal grow, as it is letting them take home comparatively higher returns.

The green plant assisted the farmers at Jagua union in Barishal sadar upazila to rake nearly 1.5 times higher returns than pumpkin, bottle gourd, bitter gourd, papaya and mangetout.

In October last year, six farmers sowed broccoli seeds for the first time in the area in a separate land, which will be less than 1 acre in total, according to local growers.

The six earned about Tk 45,000 for every Tk 15,000 they invested on an average, whereas the profit would hit a maximum Tk 30,000 in case of pumpkin and others, they added.

The number of broccoli farmers is growing

"All of us are targeting double the acreage next year," said Litu Sarker, a farmer of the district's Bamnikathi village.



The Department of Agricultural Extension (DAE) has no official data on broccoli farming in the zone, said Toufikul Alam, a deputy director of the government agency.

"The farmers have started broccoli farming for the first time this season. We will start collecting information once the acreage gets bigger," he added.

Sarker used a 20-decimal land to grow broccoli, which is high in many nutrients, including fibre, vitamin C, vitamin K, iron and potassium.

He used to cultivate local bitter gourd, papaya, bottle gourd and pumpkin. "But this time I tried a new vegetable and it worked for me."

Sarker spent about Tk 12,000 on seeds, organic fertiliser and labour to plough and prepare the land for broccoli farming. He made a profit of Tk 40,000 in just three months.

It is a must to sow broccoli seeds by October. The vegetable gets ready for sales within two months and it can be sold from the land for the next three months, he said.

"When I planted broccoli seeds worth Tk 900 in a 20-decimal land five months ago, all of my fellow farmers discouraged me, as we had little knowledge about the vegetable,' said Sheikh Munje Elahi Dulal, a farmer of Bamnikathi village.

But his hard work paid off when he started making profits: he earned Tk 10,000 in January. He has now another 200 broccolis left, from where he hopes to earn Tk 12,000 more.

Dulal was one of the first few farmers who came to know from the local doctors and agricultural officers about the health benefits of broccoli and its rising demand as a nutritious vegetable.

He made lower profits than his peers, as he used to give many broccolis for free to encourage people to go for its farming.

'Many people have visited my land to see how I am growing the vegetable. A lot of doctors have requested me to call them when broccolis are ready for sales," he added.

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