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INDO-BANGLA TRADE UNDER FTA

Better infrastructure at land borders to yield benefits: WB

STAR BUSINESS REPORT

Improvements in transportation, storage and administrative infrastructure at land borders would vield substantial benefits for Bangladesh and India in case of a pact on free trade, suggested a World Bank (WB) report on India-Bangladesh Bilateral Trade and Potential FTA.

It also stressed the need for a low protective tariff.

The WB said trade liberalization by the two countries would bring greater economic benefits in crossborder transactions rather than trading under an FTA.

The report further said the two countries could still reap enormous benefit from cooperation in other areas without necessary enforcement of a pact on free trade.

Trade under FTA makes a discrimination in imports from rest of the world, for prices of importables (often excluded from import lists) from the FTA beneficiary countries are higher than those of the importables from the countries which are not signatories to any free trade pact, the WB report found.

It further said if Bangladesh and India sign an FTA, it will yield no economic welfare for both the countries, nor any economic benefit for the rest of the world exporters who lose their markets. These trade diversion effects need to be allowed for in any comprehensive evaluation of the costs and benefits of FTA, the report suggested.

Dr Zaidi Sattar, senior economist of World Bank, formally released the report to journalists through a presentation held at its office in Dhaka yesterday.

Moazzem Hossain, editor of the Financial Express and Professor Abdul Bayes, former Vice Chancellor of Jahangirnagar University, were present at the media briefing session.

The study completed with research contributions from both the sides, however, found that a FTA will bring large welfare gain for consumers in Bangladesh provided there is an adequate expansion of infrastructure and administrative capacity at customs bor-

Yet the benefits of such an FTA to Bangladesh could be wiped out if it has the effect of keeping out cheaper third-country imports. Such trade diversification costs can be huge and the only way to minimise them is further unilateral labialisation, the report said.

Citing an example, Zaidi Sattar said, a Tk10,000 priced China, a non-beneficiary of FTA, colour TV with 75 percent import duty is sold at Tk17,500 in Bangladesh marker, while a Tk12000 priced Indian TV with same duty is sold at Tk 21000. But under an FTA, by getting tariff concession, the prices of Indian TV would come down to Tk15000.

"As a result, customers will have to shift their preference on buying high cost Indian TV, and they have to pay more," he said.

'Trade liberalisation under a unilateral approach, more benefits can be enjoyed in India and Bangladesh rather than trading under an FTA." he said.

"But in that case, both the countries should cut down their

Dr Zaidi Sattar (C), senior economist of World Bank, speaks while releasing a WB report on 'India-Bangladesh

Bilateral Trade and Potential FTA' yesterday in Dhaka. Moazzem Hossain (L), editor of the Financial Express, and Prof

India must abandon laidback

'We have to give up our 'chalta

Speaking at the launch of a

hai' attitude to move very fast to

catch up with our neighbours in

project to modernise a steel plant in

the eastern state of West Bengal.

Singh highlighted the fact that

Indian-origin steel magnate

Lakshmi Mittal does not yet pro-

is today called the steel king of the

world. His group is the world's

largest steel producer without

producing a kilo of steel in India,

"It is indeed an irony that Mittal

east Asia." said Singh.

duce any steel in India.

Abdul Bayes, former vice chancellor of Jahangirnagar University, are also seen.

attitude: Manmohan

RAPID INDUSTRIALISATION

Indians must abandon their laid-

back attitude to improving effi-

ciency and reducing red-tape so

that Asia's fourth-largest economy

can industrialise rapidly, Prime

Minister Manmohan Singh said

their "chalta hai" attitude -- a com-

monly used phrase meaning "it will

do" -- to attract new businesses

and increase productivity of those

already established to compete

with India's neighbours.

Singh said Indians must lose

Sunday



The central bank yesterday asked all state-run commercial and specialised banks to keep their branches open today (Monday) to perform

election-related transactions The Bangladesh Bank asked Sonali, Janata, Agrani, Rupali, Bangladesh Krishi Bank and Raishahi Krishi Unnavan Bank to keen their branches open during the Christmas public holiday.

tariffs and should come forward to

minimise some issues like non-

tariff barriers, unofficial trade and

According to the study, a bilat-

eral FTA would provide substantial

benefits to Bangladesh consumers

by giving them access to cheaper

exports from India. These con-

sumer benefits would far outweigh

losses in government revenue or

lost profits for the local manufactur-

benefits could easily be wiped out,

if one does not make sure that the

incentives give the right signals. By

keeping out cheaper third-country

imports, the FTA risks providing a

captive, protected market where

Indian producers might collude

amongst themselves or with

Bangladeshi importers to artificially

On the other hand, cheaper

goods from other countries might

be excluded forcing Bangladeshi

consumers and businesses to

Bangladesh is small relative to its

total trade, welfare gains from an

FTA would be modest, though it

could trigger cross-border invest-

Nevertheless, the study found a

Thus, in order to get mileage out

weak case for pursuing a bilateral

FTA based on the potential eco-

nomic benefits to the two countries.

of an FTA, the two countries have

been advised to continue with

unilateral liberalisation while

streamlining border transactions

the premier said, according to the

foreign shores for growth and

expansion rather than their home

turf? Is it to do with our industrial

environment, our procedures, our

Arcelor Mittal, signed a 8.7-billion

dollar agreement with the eastern

state of Orissa on Thursday to build

its first steel plant in the country, a

project that will take almost five

The world's largest steelmaker,

bureaucracy and red tape?"

'Why is it that they choose

Press Trust of India.

years to complete.

through trade facilitation.

ment opportunities, the study said.

For India, since trade with

ncreased prices.

overpay, it said.

The study, however, said such

customs hassles." he said.

The branches of the banks will conduct transaction of cash and pay-order/draft to help facilitate activities in regards to the ensuing ninth parliamentary election.

The banks will only perform election-related transactions, not other routine jobs, the central bank

HK VISIT BGMEA seeks simplified visa processing

STAR BUSINESS REPORT

BGMEA President S M Fazlul Hogue has urged the China embassy in Dhaka to simplify visa processing to facilitate the Bangladesh RMG makers and officials' visit to Hong Kong.

A delegation of the Bangladesh Garments Manufacturers and Exporters Association called on Political Counsellor He Lanjing and Attaché Yu Dan yesterday at the embassy and made the request BGMEA Second Vice President Lutfur Rahman, vice presidents Harun-Ur-Rashid and Sirajul Islam were present during the meeting, says a press release.

The chief of the apex trade body of the apparel sector told the embassy officials that Hong Kong is one of the important destinations for Bangladeshi garments owners for meeting foreign buyers to settle business-related issues. Besides the garments accessories come to Bangladesh from China via Hong Kong, Hoque added.

Earlier, Hong Kong used to give on arrival visa but it was withdrawn from December 10. As a result, the parment owners and merchandis ers have been facing tremendous difficulties in visiting Hong Kong, the BGMEA president informed the embassy officials.

He requested the embassy to introduce a system of issuing two yearly multipurpose visas against garment manufacturers. The embassy officials assured the BGMEA leaders of all-out cooperation in providing special facilities for the garment owners.

Organon Bangladesh now Nuvista Pharma

The name of Organon (Bangladesh) Ltd has been changed to Nuvista Pharma Ltd with effect from December 7, 2006.

The change to the name came due to the changes in the shareholding structure of the 42year old company, says a press

Managing Director of the company Akhter Matin Chaudhury recently unveiled the new name at a function in Cox's Bazar where prizes were given to the winners of an inhouse name search contest held

Also present at the function were Kanai Lal Saha, director (Finance), Rahbar A Anwar, director (Marketing), and Asif Ahmed, director (Sales), among others. The change to the company

name will have no effect on the quality of products and policies, practices and relationship of the company with its clients, the release added

The managing director said brands like Oradexon, Visceralgine, Orgametril, Ovostat Gold, Marvelon, Traxyl, Deca-Durabolin, Durabolin, Sustanon, Piton-S and Ovestin will be manufactured at the company's plant in Tongi as before.

With the imported brands such as Livial, Andriol Testocaps Norcuron, Esmeron, Puregon and Pregnyl along with newer brands from Organon International, Nuvista Pharma will continue its services, he

IMF to quit Sri Lanka

The International Monetary Fund announced Sunday it was closing its office in Sri Lanka from next month as the embattled island no longer had a borrowing programme with

"The decision reflects the evolving nature of the IMF's relationship with Sri Lanka, with Sri Lanka no longer having a program with the IMF," the fund's senior resident representative for Sri Lanka, Luis Valdivieso said in a statement.

He said the decision was also taken in the context of the overall declining budget available to the IMF to maintain an office in

The Washington-based fund will continue to maintain a close rela-

visiting regularly to exchange views with the authorities, he said.

"The IMF also remains firmly committed to the government's efforts to promote sustained economic growth and poverty reduction," he said.

On Friday, the fund warned Sri Lanka to settle its long running ethnic conflict that has claimed over 60,000 lives since 1972. "Sri Lanka's near- and medium-

term economic prospects depend critically on progress on the peace front and on implementing essential reforms," IMF said in its annual review known as the Article IV consultations.

Military confrontations between government forces and Tamil Tiger rebels intensified recently, claiming

The prize giving ceremony of an in-house name search contest for the new name of Organon (Bangladesh) Ltd was

held recently in Cox's Bazar. Managing Director of the company Akhter Matin Chaudhury, among other senior offi-

China mulls same tax rate

Friday, Xinhua news agency

are taxed at a rate of 24 percent on

average, while foreign-funded firms

only pay about 14 percent -- a gap

that has sparked controversy in

told committee members at the

opening of the session that a unified

tax code would foster fair competi-

tion among all businesses operating

Finance Minister Jin Renging

Currently, domestic companies

for local, overseas firms

recent vears.

over 3,600 lives in the past year, and there has been no progress in attempts to settle the conflict through negotiations.

"With only minor interruptions in most parts of the country, growth is projected at 7 percent. Financial markets have remained calm, though investor confidence has been somewhat weakened by increased uncertainties," the IMF added.

The report also reclassified Sri Lanka's exchange rate regime to a managed float from a "free float" as heavy official intervention by the Central Bank violated IMF stipula-

The IMF said Sri Lankan government curbs on loans to finance imports amounted to exchange controls and were against the country's "Article VIII" obligations.

PHOTO: ORGANON (BANGLADESH)

China originally adopted a two-

Those rules were signed into law

tier tax system in the 1980s to attract

in the 1990s, but have since been

condemned by domestic compa-nies facing tough competition since

China joined the World Trade

start of the year that they would work

China's tax authorities said at the



Mamun Rashid made MD of Citigroup

Citigroup Country Officer Bangladesh Mamun Rashid has recently been promoted to the post of managing director, says a press

In Citigroup, promotion to the managing director's post is an outstanding achievement. Congratulating Rashid, Citigroup Asia Pacific Chief Executive Officer Robert Morse said the appointment is recognition of Rashid's contribution towards building the bank's Bandladesh business over the

Rashid has worked in various important positions in three leading international banks both at home and abroad for more than twenty

Rashid holds a Masters in Business Administration in Strategic Management from Henley Management College in the UK and Masters in Economics from Bangladesh

He has done various training on strategic management, risk management, marketing, financial engineering and people management from various prestigious institutions at home and abroad which include Indian School of Business, London Business School, Harvard Business School, Kellogg School of Management and New York Institute of Finance. He is a certified credit professional by OMEGA, London and a senior credit officer (SCO) in Citigroup.

Mamun is chairman of International Chamber of Commerce (ICC) Standing Committee on Banking Techniques and Practice for Bangladesh and a nominated director to the Chittagong Stock Exchange

He is also a director of Marie Stopes Clinic Society. He sits in the academic council of BRAC University and is an executive committee member of Bangladesh Foreign Exchange Dealers Association (BAFEDA).

He is also associated with many other social and philanthropic organisations. Widely recognised as a specialist on foreign exchange and foreign trade, he regularly contributes to various local and international newspapers and

ASA cuts service charges

STAFF CORRESPONDENT, Bogra

Non-government development organisation ASA has reduced its service charges by 2 percent-2.50 percent with effect from January 1

2007

decision at a press briefing here ASA's existing service charges is

now 15 percent on microcredit for

ASA officials announced the

Bogra District Manager Anowar

Hossain said ASA has also embarked on programmes such as providing free treatment facilities for its members

MIDAS Financing approves 10pc stock, 2pc cash dividends

MIDAS Financing Ltd has approved a 10 percent stock dividend and a 2 percent cash dividend for its shareholders.

The approval came at the 11th annual general meeting (AGM) of the company held on Wednesday in Dhaka, says a press release.

Samson H Chowdhury, director of the company, presided over the AGM, which was also attended by Rokia A Rahman, Shaikh A Halim, AJ Masudul Haque Ahmed, Md The 11th annual general meeting (AGM) of MIDAS Financing Ltd was held on Wednesday in Dhaka. Samson H Shamsul Alam and Md Majibor Rahman, directors, and Md Abdur Rashid Gazi, managing director.

Major Asian currencies tend upwards against dollar

AFP, Hong Kong

cials, was present.

Major Asian currencies ended the past week mixed with an overall unward hias against the US dollar in thin and lacklustre pre-Christmas

Chinese lawmakers on Sunday

mulled a draft law that would impose a

25 percent income tax on both domes-

tic and foreign firms, eliminating the

preferential rate for overseas compa-

The taxation bill was unveiled to

the Standing Committee of the

National People's Congress --

China's top legislature -- at the start

of a week-long session due to end

nies. state media said.

The dollar had fended off a downward revision of the US economy late in the week with Asian traders now focusing on Japan's industrial output figures due out Tuesday to provide the next lead.

JAPANESE YEN: The Japanese yen further dropped against the dollar in the past week, with dealers.

The yen further lost its value to 118.30 to the dollar late Friday, compared with 117.91 a week

"A view is prevailing that it is difficult for the US Federal Reserve to cut its rate very soon while at the

same time it is difficult for the Bank of Japan to hike its rate soon either, said Hiroshi Sakurai, analyst at Mizuho Investors Securities

AUSTRALIAN DOLLAR: The Australian dollar is expected to remain range-bound next week. supported by high commodity prices and interest rates, but there are signs the 80 US cent barrier may crumble in early 2007, dealers said.

The domestic unit was trading at 78.66 US cents at 5:00 pm Friday (0600 GMT), up from the previous week's 78.17 US cents.

In the exchange-traded market, the yuan closed at 7.8151 to the dollar, compared with Thursday's

at 7.8163 to the US dollar in the overthe-counter (OTC) market Friday,

CHINESE YUAN: The vuan ended

compared with Thursday's 7.8170.

close of 7.8175, according to a

Chowdhury, director of the company, presided over the AGM, which was attended, among others, by Rokia A Rahman,

Shaikh A Halim, AJ Masudul Haque Ahmed, Md Shamsul Alam and Md Majibor Rahman, directors of the company.

Guangdong-based trader. The central bank set the yuan

in the country

foreign investment.

Organization in 2001.

to create a unified tax code.

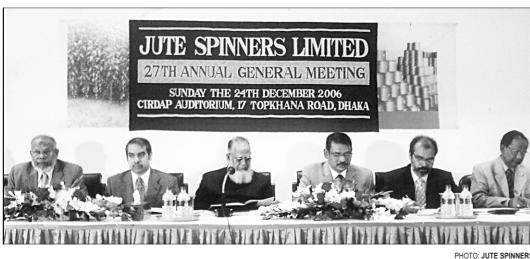
central parity rate at 7.8189 to the dollar Friday, compared with 7.8190 SINGAPORE DOLLAR: The dollar was at 1.5400 Singapore

THAI BAHT: The Thai baht fell against the dollar over the past week due to the government's draconian currency control measures, which triggered panic selling

dollars from 1.5404 the previous

in the stock market. The army-backed government introduced the new capital rules on Tuesday as the baht jumped to a new nine-year high of 35.12 to the dollar on Monday.

The Thai baht closed at 36.40-48 to the greenback on Friday, sharply down from 35.25-27 a week earlier.



Chairman of Jute Spinners Ltd Muhammad Shams-ul Haque presides over the 27th annual general meeting (AGM) of the company yesterday in Dhaka. Directors and other senior officials were also present at the AGM that declared a 20 percent dividend for the year 2005-06.