

ERICSSON



TAKING YOU FORWARD

Key Account Management

Account Manager

We are looking for an experienced professional who would report to the Account Director and be responsible for:

- Promoting the business and ensuring customer satisfaction for specific accounts
- Focusing on business opportunities and achieving optimal business results
- Holding high value contract negotiations and making smart offers to customers
- Establishing long-term relationships with customers for business continuity

You should have:

- A degree in engineering from any reputed technical university
- 4 - 5 years of experience in product management or other technical fields in telecommunication
- Excellent communication, negotiation & selling skills
- Excellent presentation and influencing skills
- The ability to prioritize and manage multiple assignments
- GSM Technology experience would be an added advantage

Services Sales

Service Account Manager

We are looking for experienced professionals who would report to the Head of Services Sales and be responsible for:

- Expanding the service sales portfolio - opening up new possibilities for Ericsson's services in the Bangladesh Market
- Developing/introducing new services to the market in accordance to the business needs
- Achieving stretching service sales objectives/targets within a given time frame
- Identifying/developing, driving and securing business opportunities
- Establishing Services account-plan and budget for each customer account
- Effectively participating in service contract negotiations

You should have:

- A degree in Communication/Electrical/Mechanical Engineering
- 2 years of experience in business development/sales of consultative services
- 3 years of experience in the IT/Telecommunications industry in handling sales and after-sales activities for both hardware and network services e.g. spare parts replacements/management etc.
- Effective communication, negotiation & selling skills
- The ability to prioritize and manage multiple assignments

Technical

Network Technology & Consulting Manager

We are looking for a senior experienced professional who would report to the Director of Services and be responsible for:

- The overall Radio Network Design (RND) and Transmission Network Design (TND) activities
- Sharing and implementing RND and TND best practices in Bangladesh
- Developing a structured competence development plan for the RND & TND team
- Assisting the Services Director in resource planning and budgeting
- Assisting the Service Sales team for the preparation of technical information for the customers

You should have:

- A degree in Communication or Electrical Engineering
- 6 - 8 years of experience with either RND or TND
- Familiarity with the TEMS tools
- Leadership and managerial skills
- Experience of leading and managing a large multicultural team
- Effective communication and presentation skills
- The ability to prioritize and manage multiple assignments

Media Gateway Engineer

We are looking for experienced professionals who would report to the Network Rollout Manager and be responsible for:

- Supervising and managing Core Network Installations
- Creating scripts for new and extension projects
- Ensuring standard Network configuration methods and rules are implemented
- Investigating and providing remedy for Network configuration problems
- Introducing best practice method of network integration in Ericsson, Bangladesh in order to meet its future needs
- Full scope of integration activities including pre-site preparation/planning, configuration of non-AXE products and integration of applicable network products

You should have:

- University degree in Computer/Electrical engineering
- In-depth knowledge and experience in IP Networking, GSM/WCDMA switching and signaling protocols
- At least 2 years of relevant experience in the telecommunications industry
- Strong analytical ability
- The willingness to work in a team with strong customer focus
- Ability to prioritize and manage multiple assignments

Network Integration Engineers

We are looking for experienced professionals who would report to the Network Rollout Manager and be responsible for:

- Leading and coordinating all network integration activities until completion
- Full scope of integration activities including pre-site preparation/planning, configuration of non-AXE products and integration of applicable network products
- Coordinating with the project managers and also the customers
- Investigating and providing recommendation to overcome integration problems
- Introducing best practice method of network integration in Ericsson, Bangladesh in order to meet its future needs.

You should have:

- University degree in Computer/Electrical Engineering
- In-depth knowledge and experience in IP Networking, GSM/WCDMA switching and signaling protocols
- At least 2 years of relevant experience in the telecommunications industry
- Strong analytical ability
- The willingness to work in a team with strong customer focus
- Ability to prioritize and manage multiple assignments

Network Configuration Engineers

We are looking for experienced professionals who would report to the Network Rollout Manager and be responsible for:

- Assembling of basic information for Network configuration input
- Creating exchange data and scripts for new and extension projects
- Ensuring that the network configuration time-plans are met
- Ensure that quality verification for Network configuration is implemented
- Proposing improvements of new methods and tools to Ericsson Bangladesh
- Assisting Engineering Manager in the development and training of Network configuration resources

You should have:

- University degree in Computer/Electrical Engineering
- In-depth knowledge and experience in IP Networking, GSM/WCDMA switching and signaling protocols
- At least 2 years of relevant experience in the telecommunications industry
- Strong analytical ability
- The willingness to work in a team with strong customer focus
- Ability to prioritize and manage multiple assignments

Services and Logistics

Vendor & Contract Manager

We are looking for an experienced professional who would report to the Network Rollout Manager and be responsible for:

- Managing contracts and ensuring implementation of the terms of the contract
- Liaison with project managers to facilitate and support contract tendering
- Acting as a central point for customers for all contract related communications
- Ensuring all the financial aspects of projects are completed in a timely manner
- Ensuring appropriate guidelines and procedures are in place for commercial and contractual issues
- Ensuring service providers meet all contractual and project obligations

Ericsson is a world-leading provider of telecommunications equipment and related services to mobile and fixed network operators globally. Over 1,000 networks in 140 countries utilize our network equipment and 40 percent of all mobile calls are made through our systems. Ericsson firmly believes that communications should be available and beneficial to all.

Ericsson in Bangladesh has achieved a strong market position with all GSM operators and the fixed-line operator BTTB. We believe that the telecom market will continue to have strong growth in Bangladesh.

In order to maximize the potential of this market in Bangladesh, we need committed & performance driven individuals to be part of our exciting team and are looking for candidates for the following positions:

You should have:

- University degree in business or engineering
- 4 - 5 years of experience in a relevant field preferably in a multinational company
- Strong negotiations and influencing skills
- Effective communication and presentation skills
- The willingness to work in a team with strong customer focus
- Ability to prioritize and manage multiple assignments

Sales Contract Administrator

We are looking for an experienced professional who would report to the Logistics Manager and be responsible for:

- Creating and maintaining sales contracts and sales orders
- Preparing settlement rule on project orders
- Monitoring incoming customer orders
- Recording customer requirements in terms of products, services, delivery dates etc.
- Maintaining correct pricing, billing plans, terms of trade etc.

You should have:

- A degree in business or engineering from any recognized university
- 1 - 2 year(s) of experience in a relevant role preferable in the Telecom industry
- Working knowledge in SAP R/3 or know how of ERP solution in SD Module would be an added advantage
- Advanced knowledge of MS-Office Applications
- Process oriented and result focused
- Ability to work with minimum supervision

Project System Administrator

We are looking for experienced professionals who would report to the Head of Project Management Office and be responsible for:

- Creating and changing the WBS elements and networks
- Creating purchase requisitions on projects and display purchase orders
- Creating final confirmations and change status of project objects
- Displaying reports on projects, time reporting, services, work centres, workforce planning and internal projects
- Creating, maintaining networks and project structures, including changing project status
- Responsible for all Project Reporting

You should have:

- A degree in business or engineering from any recognized university
- 1 - 2 year(s) of experience in a relevant role preferable in the Telecom industry
- Working knowledge in SAP or know how of ERP solution in PS Module would be an added advantage
- Advanced knowledge of MS-Office Applications
- Process oriented and result focused
- Ability to work with minimum supervision

Finance

Business Controller

We are looking for a senior experienced professional who would report to the Finance Director and be responsible for:

- Leading and building a Business Control function for Ericsson Bangladesh
- Delivering proactive and effective commercial and financial support for relevant customer areas
- Managing and developing financial and forecast report for customer accounts
- Ensuring compliance with corporate accounting and reporting standards
- Ensuring accurate reporting and working with wider Regional Finance team to support key processes
- Assisting the development of financial competence in Key Account departments

You should have:

- A master degree in Finance
- 5 - 6 years experience in financial controlling or related positions in a Multinational company
- Commercial acumen and experienced in customer handling
- Experience in leading a team and managing change in a dynamic environment
- Understanding and application of relevant accounting standards
- SAP knowledge and experience, IS/IT competence
- Excellent communication and presentation skills
- The ability to prioritize and manage multiple assignments

Accounts Payable Officer

We are looking for an experienced professional who would report to Finance and Accounting Manager and be responsible for:

- Timely processing payments, accounting and clearing balances of employee related advances, claims in local and foreign currency
- Assisting in processing timely payments of vendor invoices
- Deducting, accounting and timely payments to treasury and reporting of Withholding tax and VAT
- Other Accounts Payable related operations tasks

You should have:

- Masters degree in Accounting or Finance / CA course completed
- 2 - 3 years of experience in a similar job in process driven company
- Advance knowledge MS Office applications especially MS Excel
- Effective communication skills
- The ability to prioritize and manage multiple assignments
- Knowledge on local tax and VAT rules and regulation will be an added advantage

Administration

Senior Manager - Administration

We are looking for an experienced professional who would report to the Head of Administration and be responsible for:

- Leading the overall office services activities
- Developing processes, procedures and Service Level Agreements for office services
- Managing the services provided by the outsourced service providers
- Managing a transport pool consisting more than 100 vehicles
- Coordinating and complying with all statutory requirements
- Managing the rental agreements for offices and other premises
- Identifying and cost savings opportunities

You should have:

- 6 - 8 years of proven experience preferably in a multinational company.
- Excellent Communication and interpersonal skills.
- Extensive experience of managing vendors
- Experience of managing and leading small teams
- Generate energy and customer focused
- Process oriented and result focused

Senior Manager - External Relations

We are looking for an experienced professional who would report to the Head of Administration and be responsible for:

- Arranging work permits, security clearances etc. for expatriate employees
- Arranging and preparing for visa applications for all employees
- Managing and monitoring large number of visitors in Bangladesh
- Implementing security and safety processes and guidelines in the Company
- Acts as the Crisis Management Coordinator

You should have:

- 6 - 8 years of proven experience preferably in a multinational company
- Excellent relationship with relevant Govt. bodies and law enforcement agencies
- Excellent Communication and interpersonal skills.
- Extensive experience of managing vendors
- Experience of managing and leading small teams
- Generate energy and customer focused
- Process oriented and result focused

The jobs offer a competitive remuneration and benefits package, with clear career path for strong performers.

Please send your complete resume to recruitment.bangladesh@ericsson.com by 10 November 2006. Please clearly mention the name of the position you are applying for on the subject line.

Please only apply for a single position. Only short listed candidates will be called for an interview.

Join Ericsson and help us bring the wonders of communication to the world