

# ERICSSON



## TAKING YOU FORWARD

Ericsson is a world-leading provider of telecommunications equipment and related services to mobile and fixed network operators globally. Over 1,000 networks in 140 countries utilize our network equipment and 40 percent of all mobile calls are made through our systems. Ericsson firmly believes that communications should be available and beneficial to all.

Ericsson in Bangladesh has achieved a strong market position with all GSM operators and the fixed-line operator BTB. We believe that the telecom market will continue to have strong growth in Bangladesh.

In order to maximize the potential of this market in Bangladesh; we need committed & performance driven individuals to be part of our exciting team and are looking for candidates for the following positions

### Sales

#### Account Manager

We are looking for an experienced professional who would report to the Sales Director and be responsible for:

- Promoting the business and ensuring customer satisfaction for specific accounts
- Focusing on business opportunities and achieving optimal business results
- Holding high value contract negotiations and making smart offers to customers
- Establishing long-term relationships with customers for business continuity

#### You should have:

- A degree in Engineering from any reputed technical university
- 4-5 years experience in product management or other technical fields in telecommunication
- Excellent communication, negotiation and selling skills
- Excellent presentation and influencing skills
- The ability to prioritize and manage multiple assignments
- GSM Technology experience would be an added advantage

### Network Rollout

#### Civil Works Supervisor

We are looking for experienced professionals who would report to the Project Manager/Civil Works Manager and be responsible for:

- Supervision of Civil Works on new Cell Site Build
- Ensuring that all installations meet with specifications and are built in accordance with approved drawings
- Ensuring that Project Time Lines are strictly adhered to
- Supervising Service Providers implementing Civil and Electrical works on new Greenfield and Rooftop Cell Sites
- Managing the Interface between Service Providers and Customers

#### You should have:

- A degree in Civil Engineering from any reputed university
- Good understanding of Electrical Installations
- Experience in Supervising/Building Cell Sites (preferred)
- Have good understanding of Civil Works requirements for GSM systems
- Be able to update Site Drawings with As-built requirements
- The mindset and will to work anywhere in Bangladesh

#### Site Administration Coordinator

We are looking for experienced professionals who would report to the Site Acquisition Manager and be responsible for:

- Tracking & maintaining all documents related to site acquisition activities
- Uploading site documents to the designated server timely and accurately
- Tracking the documents, which Service Providers need to submit to Ericsson
- Manage documents to/from customers e.g. requisition of lease, approval etc.
- Be the interface of documentation with other functions

#### You should have:

- A Business degree from any reputed university
- 2 years experience in administrative or coordination activities
- Experience in telecommunication industry particularly in site management and documentation will be an added advantage
- Good interpersonal and effective communication skills
- Well versed in MS Office (especially in MS Excel)
- The ability to prioritize and manage multiple assignments

### Logistics

#### Assistant Manager - Logistics

We are looking for an experienced professional who would report to the Logistics Manager and be responsible for:

- Assisting in Order Management, Claims Handling of goods and services
- Preparing targets and reporting on a regular basis on the achievement level and taking appropriate corrective actions
- Ensuring compliance with business excellence standards in respect to ISO, OH&S and environmental requirement
- Providing assistance to Customer Project Management in terms of Logistics related tasks in tender processes
- Assist in forecasting and controlling the department's budget and required resources
- Assisting in SAP Material Management Module
- Keeping abreast with local regulations, corporate guidelines and international laws in terms of Supply and Logistics

#### You should have:

- A Business or Engineering degree from any reputed university
- At least 5 years experience in the field of supply and Logistics preferably in telecommunications
- Must have experience in leading or managing a small team
- Good influencing and negotiation skills
- Good analytical ability, presentation skills and communication skills
- The ability to prioritize and manage multiple assignments

### Technical

#### Solution Engineer

We are looking for an experienced professional who would report to the Solution Head and be responsible for:

- Developing customer specific technical solutions
- Creating business opportunities by understanding customer needs
- Ability to convert the customer needs into realistic solutions
- Conducting comprehensive and innovative customer presentations
- Understanding the customer's technical specification during the pre-tender phase and analyzing market requirements
- Participating in bid/tender work

#### You should have:

- A degree in Telecom/Electronic Engineering from a reputed university
- 2-3 years relevant working experience
- Good knowledge of Radio Access products and solutions
- The creativity and passion to create extraordinary solutions for our customers
- Experience in support/maintenance of Radio Access Networks will be valued
- Good presentation and communication skills

#### Support Engineer - RAN

We are looking for an experienced professional who would report to the Team Leader - RAN and would be responsible for:

- Supporting our customers with Radio Access Network (RAN) product set
- Integration and perform updates/upgrades of RAN products
- Trouble shooting of RAN products
- Configuration of customer equipment and networks
- Building good and long term relationships with customers

#### You should have:

- A degree in Computer Science/Electrical and Electronics Engineering from any reputed university
- Good understanding of RAN technology
- Solid knowledge of GSM/UMTS RAN
- The passion to deliver extraordinary support for customers
- Effective communication and presentation skills
- The ability to prioritize and manage multiple assignments

#### Core Network Design Engineer

We are looking for experienced professionals who would report to the Core Network Manager and be responsible for:

- Delivering Core Network Design and performance improvement services and prepare service offerings
- Developing High Level Solution Design, Detailed Design and Implementation documentation
- Increasing business opportunities and developing relationships with customers by having a thorough understanding of customer requirements
- Translating customer requirements into service opportunities and solutions to customers
- Providing technical support in customer discussions, presentations, workshops and respond to queries

#### You should have:

- A degree in Computer/Electrical Engineering from any reputed university
- In-depth knowledge and experience in IP Networking, GSM/WCDMA switching and signaling protocols
- At least 2 years relevant experience in the telecommunications industry
- Strong communication and presentation skills
- Willingness to be a team player with a strong customer focus
- Ability to prioritize and manage multiple assignments

#### Transmission Network Design Engineer

We are looking for experienced professionals who would report to the TND Manager and would be responsible for:

- Transmission Network Design
- Multiplex Diagram design
- MW Frequency and capacity planning
- MW performance and availability prediction
- LOS scheduling, evaluation and monitoring
- Supporting in DCN planning
- Submitting transmission information to IE

#### You should have:

- Graduate degree in Telecom/Electrical Engineering
- At least 2 years experience in the relevant field
- Good understanding of Transmission planning software.
- Good knowledge of relevant software e.g. MapInfo, AutoCAD, MS Project etc.
- Effective communication and presentation skills

#### Customer Interface Officer

We are looking for an experienced professional who would report to the ELS Manager and be responsible for:

- Handling incoming Customer Service Requests (CSRs)
- Forwarding CSRs to the right back-office groups using our internal tools
- Handling and managing customer calls on the helpdesk line
- Generating regular reports on Turn-Around-Time (TAT) performance
- Generating various reports for designated KPIs
- Be the focal point of Local Data administration of customer contracts both internally and externally

#### You should have:

- A business or Engineering degree from any reputed university
- 1-2 years relevant working experience
- Good interpersonal skills in handling customer calls
- Advance MS Excel skills - generate graphical reports, usage of basic macros
- Good presentation and effective communication skills
- The ability to prioritize and manage multiple assignments

The jobs offer a competitive remuneration and benefits package, with clear career path for strong performers.

Please send your complete resume to [recruitment.bangladesh@ericsson.com](mailto:recruitment.bangladesh@ericsson.com) by 25 September 2006. Please clearly mention the name of the position you are applying for on the subject line.

Please only apply for a single position. Only short listed candidates will be called for an interview.

**Join Ericsson and help us bring the wonders of communication to the world**