

DBBL INDUSTRIAL BOND



M. Saifur Rahman
Minister
Government of the People's
Republic of Bangladesh
19 October 2003

MESSAGE

I am exceedingly delighted to know that Dutch-Bangla Bank Limited is going to float "DBBL Industrial Bond"- the first of its kind in the Private Sector Bank with a view to strengthening capital market for rapid industrial growth of the country. It goes without saying that dearth of capital is one of the basic shortcomings of our economy. Many prospective industrial ventures cannot be undertaken for want of capital. I do sincerely believe that this pioneering initiative of Dutch-Bangla Bank Limited will surely assist to ease the problem at least to a certain extent. I firmly believe that investors will be encouraged to invest their money in such kind of bonds for industrial progression of the country.

I wish Dutch-Bangla Bank Limited every success in the days to come.

(Signature)
(M. Saifur Rahman)



BANGLADESH BANK
(Central Bank of Bangladesh)

Fakhruddin Ahmed
Governor



MESSAGE

I am delighted to learn that the Dutch-Bangla Bank Limited is going to float "DBBL Industrial Bond"

I believe that the "DBBL Industrial Bond" will contribute to the growth of the bond market and provide an example for other financial institutions to follow, with new instruments to finance long-term investment.

I wish Dutch-Bangla Bank Limited every success in this effort.

(Signature)
(Fakhruddin Ahmed)



Zakir Ahmed Khan
Secretary
Finance Division
Ministry of Finance
Govt. of the People's Republic of Bangladesh

MESSAGE

I am happy to learn that Dutch-Bangla Bank Limited is going to launch "DBBL Industrial Bond" in the country. I am confident, introduction of this bond will contribute to industrial growth as well as the capital market.

I wish Dutch-Bangla Bank Limited every success in this venture.

(Signature)
(Zakir Ahmed Khan)

Message from the Ambassador of
the Netherlands



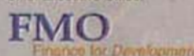
I am very delighted with the fact that Dutch-Bangla Bank Limited is going to float "DBBL-Industrial Bond" in the financial market of Bangladesh. Certainly this will create a positive impact in the Industrial as well as in the Financial Sector of the country. I also believe that this will be an example for other peer organizations to follow the path which will encourage entrepreneurs to invest and help the capital market in strengthening the national economy as a whole.

As Netherlands Development Finance Company (FMO) being the foreign counterpart of the Bank, I feel proud that the Netherlands is associated with DBBL in this auspicious occasion and courageous step.

I wish Dutch-Bangla Bank Limited every success in continuing to be our trusted partner.

(Signature)
Sjet IJzermans
Ambassador

R. Michael Barth
Chief Executive Officer



MESSAGE

Dutch-Bangla Bank is the first European joint venture in the banking industry in Bangladesh. In conceptualising the idea both the local shareholders and the European partner FMO, the Netherlands Development Finance Company, had common the ambition to establish a commercial bank with strong roots in the Bangladesh community which would set higher banking norms and standards and achieve higher service levels than those commonly applied in the industry at the time. Right from the beginning FMO has been impressed by the vision, dedication and perseverance of the local shareholders and management to achieve the goals of making Dutch-Bangla Bank a bank with a difference.

More than 7 years have passed and it is fair to say that the bank has made a significant difference and its presence in the sector has not gone unnoticed by their fellow banks and the various banking authorities. It has increased service levels by hiring and continuously training highly qualified and professional staff. It has led the way in introducing new products and services to small and medium sized companies, which in the beginning for some may have looked to be too risky. In structuring and tailoring making these products to suit their clients' needs and characteristics, the bank skillfully managed to minimise the inherent risks. The Duranto Scheme has become a great success and since then other banks in the country have copied these and other innovative products and services which are introduced by Dutch-Bangla Bank like interest bearing current deposits, money transfer free of costs and housing finance. This has significantly enhanced Dutch-Bangla Bank's catalytic role.

Dutch-Bangla Bank was the first issuer of shares since the turbulence in the stock market in 1996 to get approval to list shares at a premium in its IPO in 2001. This again was a recognition of the bank's prudent and solid management and the long-term commitment of the shareholders to the bank.

FMO is also pleased to see that Dutch-Bangla Bank not only is a profitable and innovative bank with sound financial ratios but is at the same time seriously aware of its role and social responsibility towards the Bangladeshi society. It has contributed to many social and healthcare programmes. Its efforts have been institutionalised through the establishment of the Dutch-Bangla Bank Foundation.

This bond issue is again proof of the dedication of Dutch-Bangla Bank to the development of Bangladesh in general and that of the capital markets in particular. We congratulate management, staff of the Bank and the Bangladeshi society at large with this new product and hope the Bank will continue to prosper and make further significant contributions to the development of Bangladesh. We are proud to be a partner in Dutch-Bangla Bank.

(Signature)
(R. Michael Barth)



M. Sahabuddin Ahmed
Chairman
Dutch-Bangla Bank Limited

MESSAGE

It gives me immense pleasure to announce that Dutch-Bangla Bank Ltd. is going to issue "DBBL Industrial Bond" to help develop bond market as well as industrial development of the country. Bonds are secured monetary instruments that offer much-needed capital to enterprise and entrepreneurial ventures. Simultaneously, Bonds also offer investors secured returns.

The creation of a Bond Market shall arguably generate economic activity that benefits both investors and entrepreneurs. DBBL's decision to initiate floatation of Bonds, first of its kind by a private sector Bank in Bangladesh, has principally been influenced by two factors: create access to capital by enterprise and entrepreneurs, and secondly, create investor confidence to inject a new lease of life in the capital market of Bangladesh.

The rule of the game in Bonds issue being the specifics of risks and returns, there is hardly any scope for the norm of a level playing field being put to risks by speculation of any kind. DBBL takes pride in taking a new stride to reinforce its commitment to enterprise, entrepreneurship, industry and regeneration of Bangladesh's economy through the DBBL Bond Issue.

We would like to hope that the Securities & Exchange Commission shall take timely steps to formulate rules, and procedures and practices that engender a healthy Secondary Bond Market having products and offers meeting expectations of all the players in the market place. I strongly believe that the prospective investors shall find it worthwhile to invest in "DBBL Industrial Bond".

(Signature)
(M. Sahabuddin Ahmed)



Md. Yeasin Ali
Managing Director
Dutch-Bangla Bank Limited

MESSAGE

Floatation of Bond by a private commercial bank is first of its kind in our financial market. Hence DBBL is playing the pioneering role of issuing Industrial Bond to help develop countries economic growth by way of establishing/expanding industrial undertakings. Many prospective entrepreneurial ventures in our country do not see light of the day due to dearth of capital. Although there is a surplus of funds in the economy but this funds remain inaccessible to the investors due to underdeveloped capital market of the country.

In this backdrop, "DBBL Industrial Bond", which I believe will not only play a pivotal role in the upliftment of the country's industrial sector but also develop a much needed Secondary Bond Market. Any investor may take this unique opportunity for investing in the Bond for a safe investment and healthy return.

I am confident that the Bond will open a new area of investments for the prospective investors of the country. I strongly hope and believe that the investors of the "DBBL Industrial Bond" will find it worthwhile and profitable.

(Signature)
(Md. Yeasin Ali)

Dutch-Bangla Bank Limited at a Glance

Dutch-Bangla Bank Limited (DBBL) is a joint venture banking company with 30% foreign equity participation. The Bank formally commenced its activities on June 03, 1996. It has been declared and rated as an "A" Class Bank by Bangladesh Bank, Central Bank of the Country.

DBBL's core competence and professionalism is derived from a proactive interaction with clients. Felt need assessments of the clients define sets of specific products and services on a tailor-made and customized matrix.

DBBL has introduced state of art technology in its products and services to elevate it self to the industry standard. Its sound capital base, efficient fund management and excellent credit management track record has been instrumental in the rating by Bangladesh Bank as an "A" class Bank for the past couple of years. DBBL's classified advance is the lowest in the industry at 0.51%. Its Capital Adequacy Ratio (CAR) stood at 11.30% in June 2003 against Bangladesh Bank's statutory requirement of 9.00%. DBBL provides 25% of its total advances as term loan and 60% as working capital loan.

GROWTH

- **No. of Branches:** DBBL has presently 17 (Seventeen) branches.
- **Deposit:** As on June 2003, DBBL had total deposits of Tk.14,975.50 million with 15% increase from the previous year.
- **Loans and Advances:** In the field of credit operation, DBBL has earned a significant success. In the financial year 2001-2002, Loans and Advances of DBBL witnessed a record increase of 64.24% from Tk.5,447.97 million as on June 2001 to Tk.9002.34 million as on June 2002. As on June 2003, the figure stood at Tk.9607.52 million.
- **Operating Profit:** DBBL's operating Profits were Tk.190.36 million, Tk.250.10 million, and Tk.251.71 million respectively in FYE 2000-2001, 2001-2002, and 2002-2003

Why DBBL is Exception

- DBBL is the first Bangladeshi-European Joint Venture Bank in Bangladesh.
- DBBL Directors and/ or their family members do not maintain any sort of bank account with DBBL since inception
- The Chairman and/Directors do not avail any facility or even official car, any fee or remuneration from the bank for attending meeting of the Board/Executive Committee/ Audit Committee since 1999.
- DBBL sponsoring shareholders did not take any dividend for the initial 5 years in order to increase the capital base of the Bank.
- Industrial Development is the main moto of DBBL and as such DBBL offers the lowest interest rate.

□ DBBL enters into the world of Truly On-line Banking with an investment of Tk.250 million. DBBL's Truly On-Line Banking is a fully automated real-time, any where, any way banking service which covers 24 hours a day and 365 days a year un-interrupted banking services through:

- Branches
- Internet Banking
- Automated Clearing House
- Mobile Phone Banking
- ATMs
- SWIFT
- Call Center/Help Desk
- POS Terminals
- Standing Instructions
- Tele Banking

- DBBL allows all local remittance such as TT,DD,PO, etc free of cost since 1999.
- DBBL's classified loan is only 0.51% of total loans and advances.
- DBBL's Regulatory Capital as on June 30, 2003 stood at Tk.1.05 billion (Tk.105 crore)
- DBBL's Capital Adequacy Ratio stood at 11.30% in June 2003 against Bangladesh Bank's statutory requirement of 9.00%.
- DBBL maintains general provision on unclassified loans and advances @3% instead of the minimum requirement of 1% as set forth by Bangladesh Bank's regulatory provision.
- DBBL normally maintains Loan-Deposit ratio at 65% to have safe liquidity position.
- DBBL extends free medical facilities under its 'Rural Health Service Program' to the members of the general public around its rural branches.
- DBBL supports humanitarian and philanthropic activities and causes and spends a substantial amount from its income for this purpose.
- DBBL promotes different sports activities, initiated since its inception.
- DBBL provides 25% of its total advances as term loan and 60% as working capital loan to support industrial development and to boost up export earnings of the country.
- DBBL has set up the Duth-Bangla Bank Foundation in 1999 to extend financial support to scholarly pursuit, arts and culture, foreign and local medical treatment for the needy. 2.5% of the Bank's annual operating profit goes to the foundation.
- DBBL distributes upto 2.5% of its annual operating profit among its employees as profit sharing having begun in 1999.
- DBBL objective is not only to make profit, but also simultaneously contribute towards social and human development through various altruistic activities.



Dutch-Bangla Bank Limited
YOUR TRUSTED PARTNER