

# operating revenue 2002 annual report reveals

million

#### **STAR BUSINESS REPORT**

The total operating revenue of GrameenPhone Ltd, Bangladesh's largest cell phone operator, jumped by 60 per cent or Tk 4.452 million to Tk 11,771 million in 2002.

The company's net earnings also rose by 84 per cent or Tk 1,341 million to Tk 2,936.64 million during the same period, according to GP's annual report 2002.

The business development of GP was enhanced by the adoption of appropriate growth strategies, M Khalid Shams, chairman of GP's board

of directors, said in the report He also attributed the company's tremendous success to the huge

momentum created for exploring the untapped domestic market. In 2002, the country's total mobile phone market grew to 1.10 million subscribers from 700,000. The GP

continues to hold 70 per cent of the market share Starting its journey in March 1997

the GP reached the milestone of one million subscribers base in August this year and crossed 1.1 million in October. Meanwhile, the number of total mobile phones in Bangladesh operated by four companies rose to over 1.5

Rapid expansion of network coverage, competitive pricing and unique services are the primary reasons for GP's success in such a short span of time, GP officials said.

The GP expects to continue on a rapid growth path and simultaneously hold on to the levels of operational efficiency, already achieved by the company, they added

The GP officials said coverage and capacity expansion is progressing according to the annual development

plan and achievements have been better than budgeted targets

The GP hopes to make fresh investment despite a drastic fall in global investment in telecom, information and communication technology sector.

The GP is one of the largest private investments in the country with more than Tk 12.68 billion invested as of May 2003. It has contributed over Tk 13.6 billion to the national exchequer till that time

GP currently has coverage in 52 districts including all six divisional headquarters

# GP posts 60pc rise in DSE asks Beximco Synthetics to explain 'debenture default' ICB, BSRS complain of non-payment of Tk 10cr

### STAR BUSINESS REPORT

Dhaka Stock Exchange (DSE) has asked Beximco Synthetics Ltd to immediately explain its position on a claim by two institutional investors that the company was yet to pay them about Tk 10 crore in liabilities against its debentures

A board meeting of DSE yesterday discussed complaints from the investors against the Beximco Group concern following its declaration that its debenture was fully redeemed which means it has cleared all liabilities against debentures

The DSE also issued a letter to the company seeking its explanation and informed the Securities and Exchange

Commission (SEC) about the matter. However, officials of Beximco Synthetics could not be contacted for

their comment on the allegation. Beximco Synthetics in a letter to DSE last month said the company had paid all the liabilities against debenture. The company's declaration on payment against debenture was published on the DSE website on October

Contradicting the statement, Investment Corporation of Bangladesh (ICB), trustee of the debenture, and Bangladesh Shilpa Rin Sangstha (BSRS), a major investor in the debenture, came up with the allegations of

non-payment. The ICB said it is yet to receive Tk 5

crore dues from Beximco Synthetics while BSRS said its dues of Tk 4.5 crore are yet to be cleared by the company

> When contacted, DSE Chief Executive Officer Salahuddin Ahmed Khan said the DSE will hear the company and take further action. "Everybody has the right to explain on a contradictory matter and we have given the company a chance to defend itself.

He said if it is found that the Beximco Group company has given misstatement regarding debenture payment, DSE will refer the case to the SEC for legal action

SEC Chairman Mirza Azizul Islam said SEC will conduct its own investiga-

received a copy of the DSE letter asking for explanation of the 'defaulting company

"If the claim of the two institutiona investors is found right, it's a serious offence by the debenture issuing company," he told The Daily Star.

Islam said SEC would take stringen action against any company for default in debenture or dividend payment in order to bring back investors' confi

dence on capital market. Beximco Synthetics floated 150,000 debentures with a face value of Tk 173 per debenture in 1993 at 14 per cent interest rate. The debenture matured on September 9 this year. The last exchange rate of a two-scrip lot of the

debenture was Tk 1,700

tion into the matter. He said he

CPA Director (security) Shahid

Meanwhile, a joint drive by army

### WB Dhaka office seeks application from NGOs for small grants

The World Bank Office, Dhaka has invited non-governmental organisations to submit application for grants under its Small Grants Programme (SmGP) 2004

This year's programme will support activities on promotion of youth leadership in development, says a press release

The grant amount will be betwee \$2000 and \$5000.

Activities will have to be completed within one year. The programme will not support research programmes formal academic training programmes operational projects, ongoing institutional core programme, scholarships fellowships, study programmes, or individuals applying on their own behalf, including for travel or studies.

Furthermore, the NGOs who received fund in FY03 are not eligible for this year's programme

Applicants are encouraged to submit proposals in Bangla.

The last date for submission of application is December 31, 2003. The awards will be announced by February



# CPA to execute projects to beef up port security soon

### NURUL ALAM, Ctg

Chittagong Port authority (CPA) will soon start implementation of some special surveillance projects to beef up security in and around the port to check any acts of sabotage, piracy and pilferage, officials said.

The projects include setting up an observation tower at the port at a cost of Tk 2 crore, installation of close circuit cameras at jetties and procurement of modern speedboats to intensify round the clock patrol in the Karnaphuli river up to its estuary.

said, "We have completed all preparaas an added measure to monitor activitions to implement the special projects ties and happenings at the port, he to ensure full security in and around the added

Construction of the observation Sarwar said a modern speedboat has tower will start in a month and it will be already been procured and two more will be procured shortly to join the commissioned within a year. The tower will be equipped with sophisticated patrol fleet. surveillance equipment to keep watch personnel and port security teams in the over the entire port channel, the river port's protected area continues since mouth and adjacent port areas and to the beginning of Ramadan to check monitor entry and departure of vessels crimes including pilferage the chairman said. Close circuit cameras will be

Khosru opens 3-day single country show in Paris BSS, Paris

Commerce Minister Amir Khosru

The president and some other leading members of the Chamber of Commerce and Industry of Paris

attended the inaugural ceremony. The

exhibition is jointly organised by the

Bangladesh embassy in Paris and Export

tion with the Chamber of Commerce

and Industry of Paris and the France-

Bangladesh Chamber of Commerce and

A total of 27 leading Bangladeshi

Industry

Promotion Bureau (EPB) in collabora-

industry, pharmaceutical, chemical products and jute goods

### SIZE OF AM PHOTO: STAR

Members of Bangladesh Re-rolling Mills Association, steel mill owners and MS rod merchants jointly bring out a protest procession in Dhaka yesterday demanding withdrawal of VAT on retail sales of MS rod and revision of the tariff structure for the industry.

# VAT on retail sales of MS rod Re-rolling mill owners, merchants stage protest

#### **STAR BUSINESS REPORT**

Re-rolling mill owners and rod merchants yesterday observed a token strike and held a protest rally at Muktangan in Dhaka demanding withdrawal of VAT on retail sales of MS rod and revision of the tariff structure for the industry.

The government has fixed 1.5 per cent VAT on retail sales without any consultation with industry people, in addition to 15 per cent VAT at production level, Bangladesh Re-rolling Mills Association (BRMA) Chairman Ali Hussain told the rally.

"The tax officials have started harassing the rod merchants in the name of collecting VAT," he said. He also urged the National Board of

Revenue (NBR) to revise the tariff structure for MS products in consultation with the industry people

The steel and re-rolling mill owners also demanded of the government to provide them with electricity at subsidised rate, similar to the rate of Rural Electrification Board (REB), to help

them reduce production cost. 'Due to erratic power supply and low gas pressure we have to re-melt the melted scraps which increases production cost making it difficult for us to compete with imports," Hussain said. He also demanded reduction of gas tariff

The tax related problems and costly utility services are making re-rolling and steel mills in Bangladesh noncompetitive and leading many of them

to closure, Shafiuddin Ahmed, secretary general of BRMA told the protest rally. He said some two dozens of rerolling mills out of the total 300 in the

country have already closed down in the face of these problems. "A collapse in this industry will affect the country's booming construction industry," added.

As Bangladesh does not have steel ore mine, steel scraps of ship-breaking industry, which is re-rolled and supplied to steel mills, are the prime source MS rod.

Bangladesh Steel Mill Owners Association, English Road Iron Merchants Association, Dhaka, Gazipur MS Rod Babosayee Malik Samity (MS rod owners association) and

Bangladesh MS Rod Merchants Association also joined the token strike. After the programme the re-rolling

mill owners and rod merchants brought out a procession that paraded different thoroughfares of Dhaka.

### **Airspan Holidays** offers Eid packages

Airspan Holidays, tour operating arm of travel agency Airspan Limited, has offered 13 packages for travelers to spend Eid and year-end holidays in different cities of Asia, says a press release

Passengers can travel to Kuala Lumpur, Singapore, Macau, Chiang Mai, Bangkok, Phuket and Kathmandu at cost ranging from Tk 10, 413 to Tk 43,290 from Dhaka or Chittagong airports.

Prices include round trip economy class air ticket, airport-hotelairport transfers, accommodation on twin sharing basis and breakfast at hotel.

The airlines of the package include Thai Airways, Singapore Airlines, Biman Bangladesh Airlines and Air Macau.

### Jobs organises training for micro finance institutes

Iobs office in Dhaka, says a press

Tangail, Buro Tangail, Tard, TMSS,

CCDA, DSK, IDF, Pradipan, CWFD

release.

and Esdo

## Fed signals no rate rise soon

rate increases aren't imminent.

Alfred Broaddus told reporters at the

same conference the Fed would keep

the next corner.

#### **Reuters,** Washington

Frank comments from Federal Reserve officials on Friday bolstered a growing conviction that the US central bank would not start raising interest rates until well into next year despite a pickup in growth.

Philadelphia Fed President Anthony Santomero said that while short-term rates could not stay at 45year lows forever, slack in factory capacity meant US policymakers needn't rush to hit the economic brakes

"In light of significant excess capac-

ity and benign inflation pressures, any its assurance of low rates for a "considpolicy adjustment need not take place erable period" until the risk of too-low in the near future," Santomero told a inflation lessened Philadelphia Fed forum.

"If we reached a situation where we His remarks were the latest in a could conclude that the risks were series from policy-makers suggesting more balanced ... and it becomes clear that the recovery is gaining momentum US Treasury prices rose despite an -- and part of that would be that disinuptick in consumer confidence and a flation risk (has fallen) -- that would be rprise increase in producer prices, as a time when you would look at your position," he said when asked in what investors took heart from the signs higher rates were not looming around economic environment the Fed would drop the reference. Later, Richmond Fed President

"It would be heavily conditioned on any change in the balance of risks,' Broaddus added.

first single country Bangladesh exhibition here Thursday.

The ceremony was attended by a large number of people including members of the French parliament, foreign envoys, leading French businessmen, senior officials, and members of the Bangladesh community in France.

The President of the Francecompanies are showcasing textile. Bangladesh Friendship Group in the readymade garments, handicrafts, French Parliament Edith Genison was

ceramic, leather footwear and leather Russian gas pipeline to China, ROK gets green light

for Russia and long-term energy diversi-

fication for China and Korea," said

"Russia is rich in mineral resources

KOGAS chief executive Oh Kang Hyun.

economy and a high demand for

tive Jae-Hyun Chung.

Chenguu

AFP. Moscow

Russia, China and South Korea late Friday unveiled a giant 17-billion-dollar project to supply Siberian gas to energyhungry Chinese and South Korean markets from one of the world's largest project, Russia, China and Japan will undeveloped gas fields. receive lots of benefits, raising revenues

Rusia Petroleum, which is 63-per cent owned by TNK-BP, signed a feasibility study with its partners the staterun China National Petroleum Corporation and Korea Gas Corporation, giving the initial go-ahead for the project.

The 4,887-kilometre (3,055 mile) pipeline would transport gas from the vast Kovytka gas field near Lake Baikal in eastern Siberia to South Korea through China and the Yellow Sea.

Asia's longest pipeline will tap into estimated reserves of 1.9 trillion cubic

S'pore, China start FTA talks

#### Jobs Project, a USAID initiative, AFP, Tokyo conducted a seven-day training

course on 'Designing Training Curriculum and Improving Facilitation Skills' for micro finance institutes (MFIs) recently. Industry Minister George Yeo. A total of 12 participants from 10

different MFIs attended the November 3-9 training course held at propose launching formal negotiations The participating MFIs were, SSS when he visits Beijing next week.

> If the two countries agree to sign an free trade accord (FTA), Singapore will

be the first member country of the December 2002, had a significant Association of Southeast Asian Nations impact on other Asean member countries, encouraging them to look posi-(Asean) to have such an agreement tively at an FTA with Japan

Beijing has expressed its intention to conclude FTAs with Asean member countries by 2010.

Commenting on the possibility of a China-Singapore FTA, Hiroyuki Nakanishi, president of Mitsui Chemicals Inc., said, "It will make things easier for us to do business with Asean counterparts, he said. China and Southeast Asian nations in a single, broader bloc.

Meanwhile, Yeo said the Singapore-Japan FTA, which took effect in

The exhibition is aimed at fa ing the French businessmen as well as the consumers with the wide variety of

products, engineering goods, agro-food

Janata Bank Bangladeshi quality products. Earlier in the morning, Khosru made a presentation at a seminar organised by launches two the Chamber of Commerce and Industry of Paris on trade and investloan schemes ment opportunities in Bangladesh.

He urged the French companies to Janata Bank has introduced two new avail of the trade and investment opporloan schemes, one for doctors and tunities in Bangladesh. another for house renovation.

Under the doctors' loan scheme, eligible MBBS doctors and equivalent registered doctors may get up to Tk 5 lakh without any collateral and Tk 10 lakh with collateral security from the bank, says a press release.

This loan will be disbursed all over the country through district level, divisional level and corporate branches.

Doctors will get the loan at 80:20 (minimum) loan equity and at 10 per cent interest

Under the house renovation loan scheme, eligible people may get loan up to Tk 10 lakh at 75:25 (minimum) loan equity and at 13 per cent interest for expansion and repairing of their constructed houses.

Qatar to set up another int'l airport at Doha

Qatar is going to set up a new international airport at Doha with an investment of over US\$ 2 billion in the first phase alone.

will start by the middle of next year after reclamation of lands from the sea. says a press release

The new 2,200-hectare airport, to completed by 2015.

Singapore will call on Japan to The new airport will have two expand the list of free-duty products parallel runways and it will have the under the agreement when Yeo visits Tokyo next month to attend a summit capacity of handling nearly 12 million meeting between Japanese Prime passengers a year. Minister Junichiro Koizumi and his The terminal would have 24 con-

tact gates in the first phase and would be able to accommodate up to six A380-800 super jumbos when fully developed.

with China

Singapore and China have started working-level talks on a bilateral freetrade agreement, a Japanese newspaper said Friday, quoting Trade and

In an interview with the Nihon Keizai Shimbun in Singapore on Thursday, the trade minister said Prime Minister Goh Chok Tong may

will supply 20 billion cubic meters of

metres of gas, "one of the largest undenatural gas a year to China and 10 billion veloped gas fields in the world," said cubic metres to South Korea and sell four billion cubic metres on the domes-Harry Griffits, Rusia Petroleum deputy director general, at the signing ceretic Russian market. Gas deliveries are due to start in mony in Moscow

"By the realisation of this huge-scale 2008

The cost swelled from an original estimate in 1995 of 11 billion dollars because of the higher-than-expected costs of developing the Kovytka gas fields, which turned out to have bigger reserves than expected.

Viktor Vekselberg, chief operating China has a fast-growing economy and officer of TNK-BP which is 50-per cent South Korea is a country with a stable owned by British oil major BP -- said the energy," added another KOGAS execugiant project was "realistic implementable and commercially viable.

"Russian gas will be popular in the "Our company TNK-BP, with our Chinese market," said CNPC's Miac new Western partners, who have huge experience in such projects, believe in Under the 30-year project, Russia its success," he added

Singapore was the first country with

which Japan signed an FTA.

The construction of the new airport

be built on the east of the existing Doha International Airport, is expected to open by early 2008. However, construction of the airport will be fully